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Berlusconi Brings Intuitive' Business Style to Politics

By Alan Friedman
International Herald Tribune
MILAN—It is in the middle of the night,
while sealed with a dozen friends and advisers in the dining room of his 18th-century villa on the outskirts of Milan, that Silvio Berlusconi makes some of the most important business decisions of his life.
Yet, contrary to Mr. Berlusconi's public

image as a man who shoots from the hip, members of his inner circle of business associates say he can be agonizingly slow when it comes to making a big decision. They say his decision-making tends to occur after lengthy and freewheeling sessions, often involving abundant quantities of food and wine, joke-telling and endless chatter about the Milan AC soccer team that remains his proudest

Old friends, including a handful who described Mr. Berlusconi's approach to busiingly refer to these talkathons at the 70-room Villa San Martino as "the psychoanalytic therapy" meetings. .

The Berlusconi executive style, say colleagues, is thus a great deal looser than one would normally find in a company with \$7 billion of annual revenues. The question being asked both in Italy and elsewhere in Europe is how that style will translate into his role as Italy's leader if, as expected, he be-

The portrait that emerges from conversa-tions with friends, rivals, employees, and crit-ics is of a self-made man who likes to think strategically and is bored by detail. He is zealous in keeping his affairs closely held, and yet minimally involved in the financial management of Fininvest, his commercial television, publishing, retailing, advertising, Those who know him well say that Silvio Berlusconi's success is based on a sharp and intuitive sense of what the public wants.

Although an admirer of things American, he is an exponent of Italy's traditional family capitalism. As defined by Mr. Berlusconi, that has meant building an enormous company but not floating any of it on the stock

Italy's neofascists try to be respectable, but the Mussolini period haunts them. Page 2.

exchange. By preferring private ownership, he has sacrificed access to equity capital and thus accumulated a debt mountain now more than triple Fininvest's net equity.

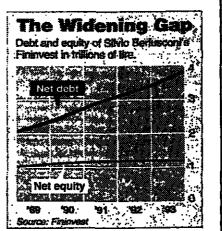
Critics worry about what kind of financial discipline Mr. Berlusconi will bring to the problems of Italy's debt-ridden public sector, but his aides insist he has taken steps to contain his private company problems and

running the whole of Italy.

In his business career, starting with property development in the late 1960s and continuing with his shift into commercial television a decade later, Mr. Berlusconi has tended to have original ideas, and an acute sense of timing. At the same time, and despite his public image as a spontaneous and charis-matic populist, he has a tendency to be exceedingly tentative, cautions, even overly analytical about important affairs, preferring to let consensus build among his advisers rather than ramming through a decision.

"Silvio likes to turn things over, again and again," says a close aide. "He is very creative, but he is not somebody who takes decisions

It was, for example, after endless delibera-See LEADER, Page 2



De Klerk Puts **Zulu Region Under State** Of Emergency

Mandela Is in Accord, Buthelezi Denounces Decree as an 'Invasion'

> By Paul Taylor Washington Post Service

PRETORIA - President Frederik W. de Klerk declared a state of emergency Thursday in the black homeland of KwaZulu and its surrounding province of Natal in the hope of assuring a free and fair election there next

It was first time in more than three years that the white-minority government had resorted to a step associated with the repression of apartheid, but the decree had broad support from black leaders, including the president of the African National Congress, Nelson Mandela

The announcement was immediately de-nounced by Chief Mangosuthu Buthelezi, the head of the Zulu-based Inkatha Freedom Party. He said the plan to send army and police forces with extraordinary search, seizure and deten-tion powers into his homeland would be would be viewed "as an invasion."

Chief Buthelezi's party is boycotting the April 26-28 election, and increasing violence in KwaZulu and Natal between his followers and supporters of the ANC has led to more than 270 political killings in that region alone during

Mr. de Klerk said he had concluded it would take a "substantial" deployment of additional army and police troops in Natal to prevent a "further deterioration" of election-related violence. He declined to give a figure, but it is expected to be in the thousands.

The province, situated along the country's east coast, is home to just over one fifth of South Africa's population, and most of its 8 million Zulus.

Chief Buthelezi said he "can't see how elections can be free and fair under a state of emergency," but Mr. de Klerk made the reverse

He noted that political rallies had been dis-rupted and voter education programs had been thwarted by the escalating violence.

The declaration, he said, would force political parties to notify security officials about when and where they planned to hold major campaign events, so that troops could be de-

The forces would also protect the rights of Chief Buthelezi's supporters not to take part in the election, the president said, and he stressed that the move was not intended to usurp the chief's position in the homeland.

That will disappear in a month anyway, as all 10 of South Africa's black homelands, including KwaZulu, will go out of existence once the country holds its first multiracial election. Age of scape: sc

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The United States on Thursday expressed support for the imposition of a state of emergency, Reuters reported from Washington.
"The escalating violence in KwaZuhi Natal in recent weeks poses a serious threat to the conduct of free and fair elections," said the State Department spokesman, Mike McCurry.]

Mr. Mandela said one effect of the state of emergency would be to remove Chief Buthelezi from his role as head of the KwaZulu police, a 4,000-member force that has been implicated in hit-squad activities against the ANC by a com-

mission of inquiry.

Mr. Mandela said the homeland police would be confined to their barracks and activated only on orders from the army.

Mr. de Klerk and Mr. Mandela said they hoped the declaration would not destroy plans for a summit meeting next week of themselves, Chief Buthelezi and the king of the Zulus, Goodwill Zwelithini, who has also called for an election boycott. The king contends that the new South Africa will not recognize the sovereignty of the Zulu nation.

The tough measure is seen as a having more of a psychological effect than a military one. The fighting in the region has been going on for a decade, and most analysts doubt that a few thousand additional troops will be able to stop it—especially with passions running high over

"The South African Defense Forces cannot pacify Natal," said Jakkie Cilliers, head of an independent military watchdog group.

"I think the real meaning of today is that De Klerk is sending a political message that he is prepared to be very tough with anyone who Mr. Perry's remarks underscored the risks of tries to obstruct the election.

Mr. Cilliers said the deployment of the additional troops to Natal might leave the country's

security apparatus stretched thin.
"I think Buthelezi will now pull out all the stops to destabilize the Johannesburg area," Mr. Cilliers said.

Israel and PLO in Accord On Resuming Peace Talks

*160 International Observers to Patrol Hebron in Aftermath of Mosque Killings

By David Hoffman

Washington Post Service
JERUSALEM — Israel and the Palestine

Liberation Organization signed an agreement Thursday to station 160 international observers in Hebron in the aftermath of the February massacre and to resume negotiations on the

Gaza-Jericho peace accord.

Israel pledged in the agreement to speed up the military withdrawal from Gaza and Jericho in an effort to meet the April 13 target date set programs.

The obse

in last year's peace accord.

Meanwhile, a 28-year-old Israeli was stabbed to death Thursday inside Israel, and his assailants left a letter in Arabic saying it was "a terrorist attack," police said. A 70-year-old man who was assaulted with axes earlier this

week by two Palestinians died of his wounds. In Kiryat Arba, the Jewish settlement adjacent to Hebron, several thousand Israelis, largely settlers and ultraorthodox Jews, held a rally to mark the 26th anniversary of Jewish settlement in Hebron and to denounce the current government of Prime Minister Yitzhak Rabin.

They carried banners objecting to any evacuation of Jews from Hebron. Some of the demoustrators praised Baruch Goldstein, the militant settler who massacred 29 Muslim worshipers at the Tomb of the Patriarchs on Feb. 25 and was beaten to death by enraged

SULVIVOUS. The Hebron observer force will be drawn from and paid for by Norway, Denmark and Italy. The observers, wearing distinctive uniforms, will carry sidearms for self-defense but have no military or police powers, according to the agreement. The purpose is to "promote stability" and "to monitor the efforts to restore the safety of Palestinians" and "the return to normal life in the city of Hebron," the agree-

The agreement, signed in Cairo by Nabil

Shaath, the chief PLO negotiator, and General Amnon Lipkin-Shahak, the Israeli deputy chief of staff, calls for a three-month deployment of observers, to be extended if both sides agree.

The agreement marks the first time since Israel seized the West Bank and Gaza Strip in the 1967 war that it has permitted such international observers, although in practice a number of organizations, including the United Nations, have run informal human rights monitoring

The observers were envisioned in the UN Security Council resolution approved in the wake of the massacre. In recent days, Hebron and other West Bank towns have been the scene of fierce confrontations between Palestinian youths and Israeli soldiers.

In the Cairo talks, the Palestinians abandoned their earlier demands that Israel dismantle Jewish settlements in the heart of Hebron. The Palestinians also dropped their demands for a force of Palestinian police in Hebron. apparently because Israel would not grant the police independent authority.

The Israeli foreign minister, Shimon Peres, said the international observers "will ease tensions and will help do whatever they can to return live to a more normal, more acceptable situation.

Mr. Peres added, "They will not be dealing with any aspect of security. The collective responsibility will remain always in the hands of the legal government, and we are the legal

Binyamin Netanyahu, leader of the opposition Likud party, said the government had made a "seminal mistake."

He added, "Since 1967, the PLO and the Arab world are trying, so far unsuccessfully, to introduce such an international force, and

See HEBRON, Page 5

U.S. Trade-Barrier Report Puts Japan at Top of List

WASHINGTON — The United States made public Thursday its annual report on global trade barriers and singled out Japan for searing

The trade office was quick to point out that the annual report had taken on "added significance" this year since President Bill Clinton had revived a dormant sanctions tool with Tokyo in mind. The report, known as the National Trade

Estimate, used 44 pages to document the ad-ministration's well-known list of complaints about what it called Japan's "highly protected home market."
The European Union also was criticized for

cultural protectionism over its andiovisual market. France and Italy led EU opposition to including the audiovisual sector for the climina tion of tariff barriers in the Uruguay Round of world trade talks that ended in December. Japan's large trade surpluses and barriers to imports, the report said, had created "enor-

mous strains on Japan's trade relations with the U.S. and other countries." The study will be used by the administration as it pursues a reopening of trade negotiations with Japan in the coming months. At the end of September, if the talks are not successful, the

United States could identify Japan as a "priority country" under the so-called Super 301 trade

Following the revival on March 3 of Super 301, any of the litany of accusations leveled against Japan in the new report could now be the basis for punitive tariffs.

If that happens, the Super 301 process would give the administration the flexibility to impose mitive tariffs, quotas or other measures if Japan's trade barriers are not removed. But the government has up to 18 months to take such action, so it could still be months after the September deadline before any such tariffs are

imposed. "The longest section of the report relates to Japan," the trade office said. "The section contains examples of progress, but also documents the fact that the barriers in Japan to imports of manufactured goods and services far exceed the barriers of other G-7 nations and place an macceptable burden on the global trading system." It was referring to the Group of Seven major industrialized countries.

The section on Japan — up from 27 pages last year — noted that the U.S. deficit with See BARRIERS, Page 5



By R. Jeffrey Smith

Washington Past Service
WASHINGTON — Secretary of Defense William J. Perry has issued a blunt warning that the United States intends to stop North Korea from developing a substantial arsenal of nucle-

ar weapons even at the potential cost of another war on the Korean Peninsula. Although cautioning that he did not believe

war was imminent and saying he was reluctant to sound "an alarmist note," Mr. Perry said he had ordered a series of military preparations for possible conflict and would be "doing what I can over the course of the next few months" to focus more attention on the risks of war. ["We are pursuing firm but patient diplomatic steps with North Korea on their nuclear program," Mr. Perry told the U.S. Navy League against North Korea, but said he feared North in a speech Thursday, Reuters reported. "But at The United States may accept a toned-down

UN response to the Korean impasse. Page 3. the same time we are prudently increasing the

event our diplomacy there is not successful."

[Vice President Al Gore said that the United States was pursuing an approach "that gradually increases the pressure so that the world community has the best chance of getting the response" that it wants from North Korea.]

"We have to be prepared for whatever reac-tion we get on their part," he said. defensive capability of our forces there in the

Mr. Perry said the United States had no

military conflict in Korea and the dilemma facing the Clinton administration in a way that other U.S. officials have been reluctant to state

troops to South Korea.

Since Mr. Petry became defense secretary two months ago, he has been arguing within the See PERRY, Page 5

Korea might react to any UN sanctions in ways

that would require sending additional U.S.

Blast at Nuclear Site Kills French Worker

in a decommissioned nuclear reactor that was being dismantled killed a worker and injured four others, officials said. They said no radiation had been released at the Cadarache center in southeastern France.

Book Review Page 7. Dow Jo Down Up 0.64% 109.49 3,635.96 The Dollar Drevious close 1.6751 102.70 102,84

Found After 3 Million Years: Early Human Ancestor's Skull

By John Noble Wilford New York Times Service

NEW YORK - The first reasonably complete skull of the earliest recognized human ancestors after the split-off from the great apes has been found near the bank of a dry

riverbed in Ethiopia's arid badlands. The skull, with its apelike heavy brow, jutting jaw and small brain case, is apparently that of a large male who lived 3 million years

The find, which fills a serious gap in understanding early human evolution, gives a face to the species first identified and made famous by the discovery in 1974 of the headless

Without a skull, scientists had not been

ly what Lucy's position was in the human

The discovery could settle some of the hotly debated issues over whether the varied fossils from this time, between 3.9 million and 3 million years ago, actually belonged to a single species, known as Australopithecus afarensis and considered the common root of the human family tree, or represented two or more species of different sizes and behavior.

In a report published Thursday in the journal Nature, the discoverers said the skull confirmed the "taxonomic unity of A. afarcasis," that is, their original hypothesis that these creatures belonged to one species and not two, as other paleontologists had con-

See SKULL, Page 5

High-Tech Watchdog Dies With Cold War administration lifted export restrictions on the sale of most commercial computer and tele-By Peter Behr and Thomas W. Lippman communications equipment to Russia, Eastern Washington Post Service Europe and China. The move was expected to WASHINGTON — COCOM, the Cold War give U.S. manufacturers access to a market body designed to prevent the former Commuworth billions of dollars a year. nist bloc from acquiring advanced military Although the member countries of COCOM. technology, formally went out of business

meeting in The Hague, have wound down the organization after 45 years, they agreed to consult each another and restrict technology exports to areas of potential conflict. They also will continue to control exports to all nations of the most threatening technologies, those dealing with nuclear and chemical weapons, as well

dustry Ministry in Tokyo said it would be necessary to retain some curbs on technology transfer to countries likely to be involved in regional conflicts.

But Clinton administration officials, meeting with European, Japanese and Australian counterparts in The Hague, were unable to agree

exports to "countries of concern," such as North Korea, Libya, Iran and Iraq. Officials from the 17 COCOM nations said

they would work toward setting up a more broadly based successor to the organization later this year. The Paris-based Coordinating Committee on Multilateral Export Controls included all member countries of the North Atlantic Treaty Organization, with the exception of Iceland, plus Japan and Australia.

The successor body is expected to include Austria, Finland, Ireland, New Zealand and Switzerland as well as a number of countries once on COCOM's list of the banned.

A Dutch official who attended the secret Hagne meeting said the successor organization may open its doors to Russia and later to ina, the Czech Republic, Hungary, Poland and Slovakia. At the same time, a presidential spokesman in Moscow, Vyacheslav Kostikov,

See COCOM, Page 5

Klosk

MARSEILLE (AFP) - An explosion

sure what these creatures looked like or exact-

COCOM's end came a day after the Clinton **Newsstand Prices** Andorra9.00 FF Luxembourg 60 L. Fr

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Officials of the International Trade and In-

By David E. Sanger

New York Times Service
TOKYO — With his coalition government already pulling apart at the seams, Prime Minister Monihiro Hosokawa now faces a new and increasingly serious threat to his shaky hold on power: a Whitewater scandal of his own.

For days now, Mr. Hosokawa, who was elected last year because of his image as a squeaky-clean outsider who vowed to change the corrupt world of Tokyo politics, has been fumbling for answers about two questionable financial transactions while he served as governor of one of Japan's southern prefectures.

There are widespread suspicions, which Mr. Hosokawa denies, that he used the profits as a secret political fund. Making things worse, one of the transactions involves a \$1 million loan from the company at the center of the scandal that pulled down the Liberal Democrats, who were voted out last summer for the first time in

Seeing a chance to taint Mr. Hosokawa with the same brush, the Liberal Demo-crats have stopped all legislative action for

nearly four weeks and have turned parliamentary sessions into an inquisition. As a result, the government is entering the new fiscal year, which begins Friday, without a

budget.
Mr. Hosokawa spent Thursday under harsh questioning and sidestepped repeat-ed demands that he resign. Like Whitewater, elements of the scan-

dal have been bubbling along in the press for months, with tales of mysterious loans and big gains that may have benefited Mr. Hosokawa and his family. And like the Clinton administration, Mr. Hosokawa has responded by offering a few, very vague answers, only to suffer considerable embarrassment when the story changed or new details dribbled out.

The \$1 million loan was made in 1982, just as Mr. Hosokawa became governor of Kumamoto. Mr. Hosokawa said he borrowed it from the transportation company, which at the time was beginning to pump cash to key politicians as it sought regulatory clearance to expand its routes in Japan, because the terms he was offered by commercial banks were unsatisfactory. He maintains that he used the money to

buy a small apartment in a posh Tokyo

neighborhood and to repair his house in Kumamoto.

and, of all oddities, an ancient tsuba, or sword guard. The guard is an elaborately carved disk that that separates the handle of old samurai swords from the blade. Mr. Hosokawa's family, one of the oldest and most notable families of feudal lords, owns a large collection of such treasures. Mr. Hosokawa has insisted that he paid

the "loan" back. But the evidence is scarce, and suspicions persist that it was actually a gift. Mr. Hosokawa's only evi-dence to back up his claim that the money was repaid is a receipt for the last installment he paid. But the receipt did not bear the name of the lender or a seal or stamp, all of which would have been a part of any normal transaction.

Mr. Hosokawa has said he is unable to find other receipts, and he has twice changed the story of how he paid the

money back.

Equally mysterious is the question of how Mr. Hosokawa's family obtained 300 shares of Nippon Telegraph and Telephone stock when the enormously sought-after and expensive shares of the nationally controlled telecommunications firm were first sold to the public in 1986. It was a virtually sure bet that the shares would soar in value, so the stock offering was oversubscribed. Most investors were able to buy only a fraction of the stock they sought. But the Hosokawas got lucky: They managed to obtain all 300 shares they asked for, allegedly paying around \$4 million for the privilege. After the stock rose in value, two-thirds of the shares were

Mr. Hosokawa has angrily insisted that the transaction was in the name of his wife's father, who died last year, and that he was not involved. But a financial adviser surfaced Wednesday who said he arranged the loan to finance the purchase with one of Mr. Hososkawa's political

sold to pay off the loan that financed their

purchase, leaving a profit of roughly

\$500,000.

Mr. Hososkawa said that he has never met the consultant, Shuzo Fujiki. But Thursday, obviously exasperated, he raised his voice at politicians questioning him about the transaction, saying "Supposing it was my deal, what's wrong with

WORLD BRIEFS Russians **May Delay** Chernobyl Unit's Concrete Cover

Partnership

With NATO

By Fred Hiatt

Washington Post Service
MOSCOW — Russia may delay
its entry into NATO's Partnership

for Peace program because of do-mestic opposition, a spokesman for President Boris N. Yeltsin said

retary, William J. Perry, in early

March that Russia would sign up by the end of that month.

eral of the North Atlantic Treaty

Organization, had said that the

Russian foreign minister, Andrei

V. Kozyrev, was likely to go to Brussels in late April to sign the

But Mr. Kostikov, whose state-

ments do not always coincide with

Mr. Yeltsin's views, despite his post

as chief spokesman, said the review

of the program could cause a delay

gram was proposed by Washington and its NATO allies as a compro-

mise between Eastern European

countries, which are eager to join the military alliance immediately,

and Russia, which favors an entire-

ly new security structure now that the Cold War had ended.

The program would allow for-

mer Soviet-bloc countries to take

part in joint training and military

exercises without becoming formal members of NATO. Each country

would join on its own terms, work-

ing out separately how much coop-

eration it sought. So far, 13 former Soviet allies or

republics have signed up for the program. Many of them have said they view the program as a precursor to full membership.

Partly for that reason, many

Russian politicians have expressed

suspicions about the program, viewing it as a way for the United

States and its allies to extend their reach into areas that traditionally

have fallen under Russian influ

ence. Others have expressed the

fear that the program would harm

Russia's ability to sell arms if its

traditional customers began using NATO-standardized weapons. Mr. Kostikov said Thursday that

Mr. Yeltsin, who had previously

expressed clear support for Rus-

sia's joining the program, is weighing several arguments that have

"One of these arguments is that

it does not entirely recognize the scale of Russia's political role and

of the military might of Russia," he

A NATO spokesman said Thurs-

day that there appeared to be "a

considerably amount of misunder-

standing" of the program, Reuters

reported from Brussels. The

spokesman offered further talks

been raised against it.

The Partnership for Peace pro-

Manfred Wörner, secretary-gen-

Thursday.

Weakening, Atomic Experts Warn VIENNA (AP) — A new safety review has found many flaws at the Chernobyl nuclear plant, including deterioration of the shell sealing the

unit that caused the world's worst nuclear accident eight years ago. regulators said Thursday.

The International Atomic Energy Agency said its director-general Hans Blix, had told the Ukrainian authorities that the plant was not

meeting international safety standards. An explosion in Unit 4 of the four-reactor power plant, 130 kilometer (80 miles) north of Kiev, released a huge cloud of radioactive material on April 26, 1986. The official death toll was 32, but scientists say thousands may have died from related illnesses. The accident also caused the

evacuation of 180,000 people from surrounding territory. Unit 4 was sealed in a concrete-and-steel sarcophagus. The agency report said the safety team had confirmed "accelerated deterioration" of the shell, "which, if it collapses, would have serious consequences."

Sihanouk Recovering From Cancer

The spokesman, Vyacheslav Kostikov, said that Russia's De-fense and Foreign ministries and intelligence service supported the idea of Russia joining the program. But the spokesman said that Mr. Yeltsin believed the idea should BELJING (Renters) - King Norodom Sihanouk of Cambodia, lett bald by chemotherapy, appeared in public on Thursday for the first time bain by chemotherapy, appeared in public on This day for the first time since starting cancer treatments in Beijing nearly seven months ago.

Appearing healthy and in good spirits, King Sibanouk was shown on Chinese television thanking a Chinese official for his treatment. His reappearance confirmed aides' reports that the king, 71, had recovered his mobility but lost his hair during seven months of chemotherapy for undergo serious analysis "in order to receive wide political consen-Mr. Kostikov's comments to reporters Thursday contradicted a statement by Defense Minister Paprostate and other cancers.

Surgeons who removed a malignant tumor said the cancer spread to other parts of his body, necessitating the months of chemotherapy. vel S. Grachev, who said after meeting with the U.S. defense sec-Doctors said the treatment was successful and that subsequent care would involve only regular checkups.

French Student March Turns Violent

PARIS (AFP) - A march by thousands of students celebrating victory over Prime Minister Edouard Balladur ended in violence here on Thurs day when youths battled policemen and vandals smashed shop window

Riot police officers fired tear gas and charged youths after they attacked journalists, injuring two of them at the close of the march. A cafe and a jeweler's shop were looted and about 100 cars were smashed or burned as youths fled into nearby streets and began to break shop windows one by one.

Similar rallies staged in major French cities were peaceful. The rallies were called to celebrate a retreat by Mr. Balladur over a plan to reduce entry-level wages for young people. The police estimated the number of Paris marchers at 26,000.

EU Ratifies New Hall for Strasbourg

BRUSSELS (AP) - The European Parliament decided on Thursday to sign a 20-year lease on a new building in Strasbourg, France, effectively giving the European Union's assembly two homes.

The move will allow the Parliament to take in new members from the former East Germany after elections in June. France had threatened to block an increase in the number of deputies unless a new assembly hall was built in Strasbourg. The present hall there would be too small for an expanded Parliament after new members join the Union.

"We have resolved the question," said Nicole Fontaine, a French conservative member of the Parliament in Brussels, where a new, \$1.2 billion assembly hall was inaugurated six months ago. A British member, John Tomlinson, said, "We have capitulated to blackmail."

Uganda Vote Upholds the Status Quo

KAMPALA, Uganda (Reuters) — Candidates backing President Yoweri Museveni's nonpartisan system won two-thirds of seats in a new constituent assembly, Uganda's election commission reported Thursday. Political analysts said the results of the elections held Monday meant that Mr. Museveni could easily win a five-year extension of the suspension of political party activities imposed after he took power in 1986. Supporters of the nonpartisan system won 145 of 214 seats at stake,

TRAVEL UPDATE

3 Accidents Hit Moscow Subway Line

MOSCOW (Reuters) - Three accidents on the same line of the Moscow subway system in less than 15 hours injured 13 people, officials said Thursday.

in the morning rush hour at the north end of the underground railroad's Serpukhovsky line, a Civil Defense Ministry spokesman said. Earlier, just after metro cars started running at 5 A.M., two trains bumped together at a station in the southern end of the same line. No one was hurt.

On Wednesday night, nine people were treated for injuries suffered when carriages that had come uncoupled smacked together on another station of the line's southern spoke.

Catering workers across Italy said Thursday they would go ahead with a catering workers across tray sand I mersony they would go ahead with series of eight-hour strikes starting Friday in a contract dispute with employers. The stoppages are to begin at expressway restaurants at service stations. Workers in restaurants, hotels and last food outlets will go on strike in Florence on Saturday and Sunday.

The United Arab Engrates opened its sixth airport on Thursday in an effort to bolster tourism in the face of growing air traffic in the region. The facility, in the city of Al Ain, 160 kilometers (100 miles) east of Abu Dhabi, can initially handle five Boeing 747s on the tarmac and two large aircraft at the cargo facility, officials said.

The U.S. State Department warned Americans against traveling to Guatemala, where U.S. citizens have been attacked in recent days by mobs angry over rumors of foreigners' stealing children for organ transplants. The department urged U.S. citizens in Guatemala to avoid crowds, avoid traveling alone and to exercise caution.

Another room has been reopened in Florence's Uffizi Gallery, following restoration work after a car bomb damaged the building last May. Among the works in Room 34 are oil paintings by Veronese and

U.S. Nears a Deal On UN Balkan Role

UNITED NATIONS, New York - The United States agreed informally Thursday on a compromise resolution that would authorize 3,500 instead of 8,500 United Nations troops for Bosnia and renew for six months the mandate for the UN operation in the Balkans,

The UN Security Council must take some kind of action before the mandate expires Friday for the UN Protection Force in the former Yugoslavia.

France was expected to make another attempt to get the entire complement of 8,500 troops approved. In a last-minute change of mind, Washington late Wednesday said it needed more time before it could authorize the 8,500 troops UN

commanders wanted to enforce cease-fires in Bosnia. Clinton administration officials apparently were unsure of financial support from Congress for the extra troops. The United States, which must pay about 30 percent of all peacekeeping costs, already owes more than \$80 million for the Yugoslav operation, estimated at

over \$1 billion annually. The draft resolution also extends North Atlantic Treaty Organiza-tion air protection to UN troops in Croatia as well as Bosnia.

In Bosnia, Bosnian Serbian guns killed five people and wounded nearly 100 in a three-day bombard-ment of the UN "safe haven" of Gorazde, a UN official said Thursday in Saraievo.

At the same time, efforts by the United States to draw the Bosnian Serbs into the latest peace effort appeared to make little concrete

A spokesman for the UN High Commissioner for Refugees, Peter Kessler, said fighting erupted Tuesday around Gorazde, a Muslim enclave of 60,000 in eastern Bosnia. A UN spokesman said Serbian forces had also stepped up shelling

and northeast Bosnia on Wednesday, including Kladanj, Srebrenica, Olovo and Gradacac. The UN refugee office said aid

of government positions in central

convoys to Gorazde were on hold until the fighting stopped. The last

one reached the town on March 22. As the fighting continued, the U.S. special envoy, Charles E. Redman, met the Bosnian Serbian leader, Radovan Karadzic, at his headquarters near Sarajevo in an attempt to persuade him to join a

Muslim-Croatian peace pact. Mr. Redman said he saw all sides in the war in Bosnia moving toward peace, but he reported no substantial progress after his talks with Mr.

"I do believe that there is a shared view that there is some momentum," Mr. Redman said.

Following an agreement between Bosnia's Muslims and Croats to form a federation with eventual links to Croatia, the Bosnian Serbs, as the third party in the war, are under increasing pressure to join the peace process.

On Wednesday, the United States warned the Bosnian Serbs that they would not gain from continued ethnic war and isolation and urged them to join Muslims and Croats in a lasting peace.

More U.S. Troops For Macedonia

United States plans to send up to 250 more troops to Macedonia to help prevent the fighting in Bosnia from spreading across its border. General John Shalikashvili, chairman of the U.S. Joint Chiefs of Staff, said at a news conference in Skopje on Thursday that Presi-dent Bill Clinton had indicated that

Washington was willing to provide

SKOPJE, Macedonia - The

a further 200 to 250 troops. The exact number still has to be discussed but it is going to be around this number and the new contingent should be expected in the next few weeks," he said. They will join 322 U.S. troops who were sent to this former Yugoslav republic last July to monitor its northern



A Bostian Serbian soldier taking time out to pray in a field near Olovo, a site of renewed fighting.

Italy's Far-Right Party: Is It Fascism With a Human Face?

By Alan Cowell New York Times Service

ROME - A half-century after the Fascists' defeat in World War II, the political descendants of Benito Mussolini are set to govern again as part of the rightist alliance that sprinted to victory this week in Italy's national elections.

The challenge that faces them now is to convince skeptical Italians and other Europeans that they have shed the anti-Semitism, xenophobia and extremism of their forebears, allied during the war with Germany's Nazis, to become what they insist is a modern party of the European right

To hear their spokesmen tell it.

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the transformation is more than

"We have said time and again that fascism was a part of history that finished 50 years ago," said Nicola Accame, an official of the National Alliance, at the neofascist party's headquarters in Rome.

This is not the moment to talk about history, but to look to the

Yet, many who recall the darkest days of the deportation of Jews from Italy and their persecution under Mussolini's race laws are far can no longer be demonized or canfrom convinced. Their apprehension only deepened Monday night, en several hundred young skinheads gave straight-arm neofascist salutes while mingling with a crowd of National Alliance supporters at

a victory rally.
"It is a big shock that the government of a signatory of the Treaty of Rome for the first time includes a party that never denied its Fascist roots," said Tullia Zevi, a promi-nent leader of Italy's 40,000 Jews. The postwar treaty was the founding document of the European Union. Gianfranco Fini, won 12 percent of the ballot and 17 percent of the seats in the lawmaking lower house of Parliament, three times the number they held in the house elected

two years ago.
One of those seats, in Naples was won by Alessandra Mussolini the dictator's granddaughter, who said in a published interview before the election that fascism "was a very important part of history that

celed out."
"But it's history," she added,
"and no one is thinking of introducing it into Italy today." The neofascists campaigned in

alliance with the victorious Forza Italia party of the media magnate Silvio Berlusconi, and the separat-ist Northern League. Together, they won an absolute majority of 366 seats in the lower house of Parliament, effectively replacing the centrist Christian Democrats and their allies, discredited in Italy's huge corruption scandals. For the National Alliance, the

In the voting Sunday and Mon-day, the National Alliance, led by party had entered the political ple," said a sociologist, Franco Fernist opposition.

"The astuteness of Fini has been tremists on the leash." to present the party as highly re-

mainstream after years on the mar-rarotti. Mrs. Zevi acknowledged gins as a strident critic of both the centrist government and Commu- a "very capable politician" who had "succeeded in keeping the ex-

use the term "fascist" to describe

with Moscow

itself. For many, the word evokes an era they would rather forget, although neither Mussolini's memory nor fascism evoke hatred with the same intensity that Hitler and Fascism is illegal in Italy, and the Nazism does in Germany.

LEADER: Berlusconi Brings to Politics the Intuitive' Style That Built a Business Empire ing telephone calls, about writing private television empire until two bored easily." He said, "I don't

Continued from Page 1

tions at the villa that Mr. Berlusconi in 1988 eventually decided to pay nearly \$700 million, twice the market price, to acquire Standa, the big Italian retail chain. Much of his recent political strategy was also decided in meetings that included a circle of between 10 and 20 friends and business colleagues, who often sat up with Mr. Berlusconi until five o'clock in the morning.

chief executive of Fininvest. "Ber-coni's campaign manager. lusconi is not a manager. He "He is meticulous about returnlusconi is not a manager. He

couldn't care less about the details of managing. Nor is he especially interested in profits, in the bottom line. He is a visionary, a very creative man who is governed by his

It is not that Mr. Berlusconi is sloppy in his business dealings. contends newly elected Senator Roberto Lasagna, who worked closely developing television adver-tising for Fininvest channels when he was chairman of the Italian sub-"Let me be clear," says Franco
Tato, the former Olivetti executive

sidiary of Saatchi and Saatchi, and who left the advertising company who was named last October as in January to become Mr. Berlus-

intuition.'

who helped run Mr. Berlusconi's years, and warns that "he gets

scribed Mr. Berlusconi as "a great salesman" and noted: "The Ital-

ians wanted a new party? He creat-

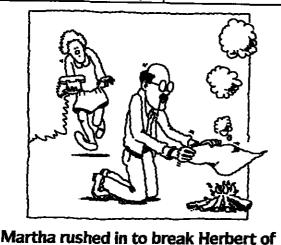
ed one in just three months and he

years ago. Mr. Frecero, who broke with Mr. Berlusconi over editorial letters, about sending little presents to people," Mr. Lasagna said. And he is fiercely loyal to coldifferences, calls his former boss leagues and employees."
Fedele Confalomeri, the man en-"the consumer king of Italy" and contends his political success is trusted to chair Mr. Berlusconi's based entirely on marketing skills. business empire and an old friend Indro Montanelli, the grand old from university days, this week deman of Italian journalism who

walked out on Mr. Berluscom during the election campaign because of a dispute over the independence of a Milan newspaper owned by Mr. Berlusconi's brother, calls him Exactly right, says Carlo Frecero, a programming executive at the Paris-based France Television with Mr. Berluscom for many with Mr. Berlusconi for many

think he will govern well because he is a man of words and images and not much else." A more optimistic view of Mr.

Berlusconi's chances at translating his business skills into government comes from Terry Semel, the co chairman of Warner Brothers in Hollywood. Mr. Semel, who has done business with Mr. Berluscon for years, says he is "smart, savvy and a risk-taker" who has goo instincts. Mr. Semel calls Mr. Berluscom "a person with the manage; rial skills and ability to motivate people that might be superb ingredients to help motivate a country."



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From Politics

• A U.S. Navy panel recom-mended the expulsion of 29 midshipmen involved in the largest cheating scandal in the 149 year history of the U.S. Naval Academy. The Honor Review Board said that 42 other midshipmen should be disciplined for honor code violations. It cleared 35 midshipmen of cheating on an electrical engineering exami-nation in December 1992.

• CNN faces trial on a contempt charge that it knowingly disobeyed a judge's 1990 order not to broadcast tape recordings of Manuel Antonio Noriega's jailhouse telephone conversations. The charge came more than three years after a district judge learned that CNN had obtained the tapes of the former Panamanian military leader, convicted of drug and racketeering charges. ● in a landmark class-action lawsuit filed in New Orleans, a team of lawyers began a bid to

hold tobacco companies accountable for the deaths and suffering of millions of smokers, claiming that manufacturers intentionally increased nicotine levels in cigarettes so that addicted smokers would continue to buy them.

AP. LAT. Reuters

THE AMERICAS / THE BREAKFAST



HOUSE OF DEATH — Vice President Al Gore, right, helping the Reverend Kelly Clem and her husband, the Reverend Dale Clem, through the rubble of the Goshen United Methodist Church in Piedmont, Alabama. Twenty people, including the couple's 4-year-old daughter, died when a tornado struck during Sunday worship and the roof collapsed. Mrs. Clem is pastor of the church.

Court Rejects Appeal of Caning Sentence Ralph Boyce, the acting American ambass Ralph Boyce, the acting American ambass

International Herald Tribune
SINGAPORE —An American teenager, Michael Peter Fay, is expected to seek clemency from Singapore's president after an appeals court judgment on Thursday confirming his caning and jail sentence for vandalism.

Only the intervention of President Ong Teng

en førre udravig. Cheong can prevent the sentence from being carried out. A presidential amnesty, however, has never been granted for vandals sentenced to In dismissing the appeal by Mr. Fay's law-

yers against the lower court sentence earlier this month of six lashes with a cane and four months imprisonment, Chief Justice Yong Pung How said the youth had engaged "relent-lessly and willfully" in at least 16 acts of vandalism over a 10-day period in September.

He said those acts amounted to "what I consider to be a calculated course of criminal

President Bill Clinton had called for the sentence against Mr. Fay, 18, to be reconsid-

By Pierre Thomas

month of operation, the Brady gun

law, a national five-day waiting pe-

prevented at least 1,605 people

from buying handguns, among

of armed robbery, murder and

inary statistics from 15 states and

A total of 44 fugitives or persons

facing outstanding warrants were

assault who was arrested in the gun

store. Gun-control supporters

lauded the early statistics as a de-

finitive, but conservative, indicator

a meaningless infringement on the

rights of law-abiding citizens. The

National Rifle Association is sup-

porting lawsuits in Texas, Arizona,

gue that the Brady law is unconsti-

Opponents, meanwhile, called it

riod and background check, has

that "this punishment is extreme." Mr. Fay showed no emotion as he heard the court's ruling, but many of his classmates and relatives in the packed courtroom wept.

The youth, from St. Louis, Missouri, has lived in Singapore with his mother and stepfa-ther since 1992 and was a student at the Singapore American school.

Mr. Fay was first sentenced on March 3 after pleading guilty to two charges of vandalism, two of mischief and one of retaining stolen

The vandalism charges involved spray-painting private vehicles. One of them belonged to a High Court official. The stolen-property charge involved Singapore flags and road signs that were found in his possession.

In addition to the caning and jail time, he was fined 3,300 Singapore dollars (\$2,075). Twenty other charges, 16 for vandalism and four for mischief, were not prosecuted but were taken into consideration by the judge in Thursday's

stores and try to buy guns over the a convicted felon, mentally unsta-

"Who says criminals always get

their guns on the street?" said John

W. Magaw, director of the Bureau

of Alcohol, Tobacco and Firearms.

"I must tell you the Brady law is

breathing hope into this battle

Mr. Magaw made his comments

against crime involving firearms."

during a news conference Wednes-

day on the 13th anniversary of the

issassination attempt on Ronald

Reagan, which left the president's

press secretary, James S. Brady,

near death from a gunshot to the

head. The event helped spur a na-

Mr. Brady said of the law named

for him: "Although today is an anniversary, on which I prefer not

to dwell, I must say it is certainly

satisfying that today — for the first

time in 13 years - we don't have to

call for the most basic gun-control

laws in the country. For the first

time on this day, I don't have to

remind lawmakers that we need the

Under the new law, federally li-

censed gun dealers are required to notify the chief law-enforcement

officer in the potential buyer's

community. That law-enforcement

official is to make a "reasonable effort" to determine if the buyer is

BOSTON - Helen Wolff, who

published the works of such Euro-

pean writers as Boris Pasternak.

Gunter Grass, Umberto Eco and

shire, apparently of a heart attack,

Mrs. Wolff, a native of Macedo-

nia, founded Pantheon Books with

her husband, Karl, after they fled

Nazi Germany in 1941. For years,

they formed a team under the im-

print "A Helen and Kurt Wolff

Book" at Harcourt Brace Jovano-

vich. They were acclaimed for pub-

lishing translations of distin-

Mrs. Wolff continued to work

after her husband died in a traffic

accident in West Germany in 1963.

She was known for going beyond

good works become generally rec-

ognized," she once said. "Litera-

Pope Schedules UN Address

New York Times Service

NEW YORK — Pope John Paul II will visit New York City in Octo-

Nations General Assembly, the

Vatican announced.

Mrs. Wolff published Anne

ture can do surprisingly well."

The joy of publishing is to see

the demands of the marketplace.

gnished European writers.

her family said. She was 88.

Brady bill."

tional gun-control movement.

ble, or otherwise prohibited from

buying a gnn. The waiting period is

to be dropped after five years,

when a national computerized in-

stant-check system is supposed to

Twenty states and territories had

similar legislation in effect before

the national Brady law was passed.

Counting queries from these juris-

dictions, 375,853 inquiries about

gun purchasers have been made to the FBI's computerized criminal

information network. Of those.

23.610 have been identified as pos-

sible felons, officials of the Bureau

of Alcohol, Tobacco and Firearms

At least 60 people, primarily fu-

"The Brady law saves lives," said

gitives, are being prosecuted for Brady violations. Mr. Magaw said.

Representative Charles E.

Schumer, Democrat of New York.

"The results of Brady are outstand-

ing but not surprising."

NRA officials had a different

"The numbers are misleading,"

said Rick Sellers, chairman of the

the group's Criminals Cause Crime

Coalition. "The Brady law doesn't

focus on criminals. They are not

going after criminals. They are bothering citizens."

Morrow Lindbergh's "Gift from

the Sea" and Pasternak's "Doctor

Zhivago." Among the other writers she published were Max Frisch and

Georges Simenon.
The multilingual Mrs. Wolff had

cause she could read a manuscript

in German, French or Italian and

decide overnight whether to pub-

Born Helen Mosel in Macedonia

in 1906 to a German father and

Hungarian-Austrian mother, she

and Kurt Wolff married in London

in 1933. They came to the United

States in 1941 to escape the Nazis.

In New York, the Wolffs found-

ed Pantheon Books in 1942 after

arriving penniless but rounding up

investors. In 1944, they achieved

their first success with a new edi-

tion of the Grimm fairy tales. Their

imprint at Harcourt was estab-

lished in 1961. (AP, Reuters)

Merrili Panitt, 76, a founder and

former editor of TV Guide, died

Monday m Philadelphia. Mr. Pan-

itt and Walter Annenberg, former publisher of The Philadelphia In-

quirer, came up with the idea of a

national weekly magazine devoted

to television in 1953. Mr. Panitt

later became editor of TV Guide

and then editorial director of Mr.

Annenberg's Triangle Publica-

Pierre Vozlinsky, 62, director- New Jersey.

Amos Oz, died Monday at her The multilingual Mrs. Wolff had home in Hanover, New Hamp an advantage over associates be-

her and will address the United tions, which included Seventeen

Helen Wolff, Publisher, Dies

be operational.

ered, saying that he believed, based on the facts and treatment of similar cases in Singapore, and treatment of similar cases in Singapore, said that the U.S. government regretted that the ruling "leaves in place the caning element of Michael Fay's sentence."

Judicial caning in Singapore, normally administered for crimes of violence, is applied to the bare buttocks of a prisoner. It can have severe effects, including permanent scars.

Mr. Boyce said that the U.S. government

continued to believe that caning was "an excessive penalty for a youthful, nonviolent offender who pleaded guilty to reparable crimes against private property."

He said he understood that Mr. Fay's lawyer would appeal for presidential elemency, and that the authorities would not carry out the

caning while the plea was being considered.

Many foreigners living in Singapore were alarmed at the sentence. The local American Chamber of Commerce said in a statement after the lower court judgment, "We simply do not understand how the government can condone the permanent scarring of any 18-year-old boy - American or Singaporean - by caning for such an offense."

2 Men Arrested In L.A. Killings Of Japanese

LOS ANGELES - Two reputed gang members have been arrested in the slayings of two students from Japan who were shot during a "carjacking" over the weekend.

The two men arrested, Raymond Oscar Butler, 18, and Alberto Reygoza, 20, were booked for investigation of murder and jailed without bail, Police Chief Willie L. Williams said.

Mr. Williams declined to say what evidence had led to the arrests, but did say a videotape from a cash machine nearby played no role because of the distance and the darkness. "We are considering enhancing the tape," he said.

of eunslingers.

Mr. Ito and Mr. Matsuura. two days later.

In Japan, the slayings of Ta-kuma Ito and Go Matsuura, both freshmen at Marymount College in the Los Angeles suburb of Rancho Palos Verdes, reinforced the image of the United States as a land

both 19, were shot in the head in a supermarket parking lot last Friday, and their new Honda was stolen. They died

died Monday. He won top prizes in

the Paris National Conservatory's

piano and chamber music competi-

tions in 1952, and gave several con-

cert tours of Europe and Latin America between 1954 and 1966.

a Romanian Army chief accused of

being involved in attempts to crush

the 1989 revolt against Nicolae

Ceausescu, died Monday of cancer.

who served in the French Army in

World War I and was decorated for

rescuing French soldiers at the Sec-

ond Battle of the Marne, died Sun-

Tomay Benford, 88, who played

the drums for such early jazz stars

as Jelly Roll Morton, Willie (The

Lion) Smith, Fats Waller and Sid-

ney Bechet, died March 24 in

Margaret Millar, 79, a writer of

more than 25 novels of psychologi-

cal intrigue, died Saturday of a

heart attack in Santa Barbara, Cali-

fornia. Miss Millar and her hus-

band. Kenneth, who wrote under

the pen name Ross MacDonald.

were considered America's most

productive husband and wife writ-

Micaela Villa, 83, a daughter of

the Mexican revolutionary Pancho

Villa, died Sunday in in Plainfield,

ing team.

Mount Vernon, New York.

day in Latrobe, Pennsylvania.

Harold Stewart, 97, an American

Colonel General Stefan Guse, 54,

Clinton Aides Move to Divert Whitewater

By Gwen Ifill New York Times Service

WASHINGTON - As President Bill Clinton vacations in California this week, the aides he left behind are taking advantage of the lull created by his absence and the congressional recess to try to rescue a domestic agenda knocked askew by Whitewater.

The public relations assault, led by David Gergen, the counselor to the president, and Thomas F. (Mack) McLarty 3rd, the White House chief of staff, questions the relevance of the Clintons' real estate and commodities investments in the 1970s. The assault also promotes the administration's legislative accom-plishments, which White House officials say have been obscured.

As part of the same drive, the president and Hillary Rodham Clinton will soon leave on a tour of the West to promote their proposal for

"There's definitely a concerned effort to have a strategy and a game plan, both in the weeks preceding the Easter recess, and the weeks coming out of the Easter recess," said Dee Dee

Myers, the White House press secretary. "It's sort of a moment of opportunity."

After Mr. Clinton went on a partisan attack over Whitewater last month during a fundraising event in Boston, White House officials visited Capitol Hill in an effort to soothe Republican lawmakers.

But now that lawmakers have left town for Easter, the spin-doctoring moved to a breakfast of Washington reporters who tend to be more genteel over eggs and cereal than they are in the White House press room.

At the breakfast Wednesday, Mr. Gergen and Mr. McLarty brought along Pat Griffin, the White House congressional liaison, and suggested that he might like to talk about poli-

"There were so many questions at the press conference last week on Whitewater, and so few on policy, our hope was to say, 'Look, we're going to deal with Whitewater and be as responsive, cooperative, as possible," Mr. Gergen said. "But at the same time, it's important

The latest activity among senior White House officials was prompted in part by administration polls showing that many Americans are not aware of the special counsel's investigation into Whitewater and believe that the Clintons have concealed essential facts.

Both Mr. Gergen and Mr. McLarty said the Clintons were honorable people who had en-

gaged in "total and full disclosure." "A lot of the concern we now see in the country about Whitewater arises more over the question of whether it's going to disrupt government than what may have happened 15 or 16

years ago." Mr. Gergen said.
Mr. McLarty suggested that the "distinguished national press corps" had blown the whole thing out of proportion. Whitewater, he said, is considered by many Americans to be no more than a complicated excuse for continued legislative gridlock, and the setting of impossi-

bly high standards.
"It's quite difficult for any human being to consistently meet every perceived view or standard set by various people," Mr. McLarty said.
"I don't think Bill Clinton has ever claimed to be able to do that. Nor has Hillary."

First Lady Cashed In PROLITICAL NOTES **Just Before '79 Drop**

By Howard Schneider and Charles R. Babcock

Washington Past Service
WASHINGTON — Hillary Rodham Clinton stopped trading in high-risk cattle futures in 1979 weeks before a precipitous crash that led to a raft of litigation against the broker who helped her parlay \$1,000 into nearly \$100,000.

Trading records made public by the White House showed that she withdrew \$60,000 from her trading account at Ray E. Friedman & Co., known as Refco, in late July 1979, essentially ending her activity with the Springdale, Arkansas, branch of the Chicago-based commodities brokerage.

In October of that year, the bull market that had fueled Mrs. Clinton's spectacular profits crashed, resulting in hundreds of thousands of dollars in losses to Refco customers and allegations that the bro-kerage had manipulated the cattle market to the detriment of some of

A White House official said that Mrs. Clinton had "no forewarning" of the events that led to a market turn and a rash of lawsuits against Refco and her broker, Robert L. (Red) Bone, who worked in Refco's small Springdale operation.

Mrs. Clinton did open another commodities account with a differ-ent broker in October 1979, but she stayed out of the highly volatile cattle market, the White House official said. She ceased trading in nant with her daughter, Chelsea The second account was closed in March 1980.

For Mrs. Clinton, who began playing the commodities market while her husband served as Arkansas attorney general and was a favored Democratic candidate for governor, the commodities investment represented a risky plunge for a couple with about \$51,000 in salaries that year and few assets. At the time, the Clintons had just embarked on their only other significant investment: part ownership of the Whitewater real estate venture in the Ozarks that had left them

indebted for half of a \$203,000 mortgage.

But operating with the advice of a family friend, James B. Blair, a lawyer for Tyson Foods Inc., Mrs. Clinton realized what commodities experts described this week as extraordinary profits for a first-time commodities player. Records re-leased by the White House showed, for example, her initial \$1,000 stake multiplied in one day to \$6,300.

Even an overnight profit is "mathematically possible" if the investor successfully takes advantage of price fluctuations during the course of a day, said Muraji Nakazawa, chief executive officer of Castle Commodities Corp. But to rack up a 500 percent return even over a few days is rare.

Some Refco clients were less fortunate than Mrs. Clinton, records show. In the early 1980s, Refco clients, some of its brokers and a group of cattlemen brought law-suits alleging a variety of improprieties against the brokerage, includ-ing charges that Mr. Bone had "allocated" losing investments to some clients in order to benefit preferred customers. None of the allegations involved Mrs. Clinton.

■ What the Experts Say Barnaby J. Feder of The New York Times reported from Chicago: Commodity traders and brokers, shown reports of Mrs. Clinton's trading profits from October 1978

to the next July, said it might be impossible to determine whether they based were on luck or skill. To know for vestigators would have to see records detailing when and how each order was received and executed.

But the Commodity Futures Trading Commission only requires that such records be maintained for five years and it is assumed that Refco has long since disposed of them. For Mrs. Clinton or any other novice starting with a small account, the key would have been to get good advice, experts said.

Even a crazy person wouldn't trade the volumes she did without it," said Richard Brock, head of the Milwaukee consulting and trading firm Brock & Associates

U.S. May Settle for Less In UN Action on Korea

WASHINGTON - The United States signaled Thursday that it might be willing to tone down action by the United Nations to confront the threat posed by North Korea's nuclear weapons program.

The State Department spokesman, Mike McCurry, suggested that Washington might be willing to accept a statement by the president of the UN Security Council on the North Korean nuclear issue rather than a formal resolution.

The aim would be to gain China's support, rather than its abstention, from any action taken at the UN. The Chinese have opposed any resolution and proposed a mildly worded council statement Mr. McCurry indicated the

United States might go along with that as long as the statement made it clear that it was a first step to mobilize the international community to block North Korea's nuclear program and bring it back under international control.

China Tries to Dampen **Talk of Nuclear Test**

BELING - China said Thurs-

day that it would exercise restraint on nuclear testing and keep working for a test ban treaty, but it stopped short of denying it planned another underground test blast

Miguel Marin-Bosch, head of UN-sponsored negotiations in Geneva for a comprehensive test han treaty, said Wednesday there were signs China might soon carry out another test to follow the explosion it set off in October.

"I haven't heard of this," a Chinesc Foreign Ministry spokeswoman said. She added, however, "The number of nuclear tests conducted by China is the smallest among the five big nuclear powers."

exactly what kind of response we take," he said. "It might be a modest first step in the eyes of some who are looking for stronger measures. But what we're looking for are effective measures."

A senior State Department official said later that a Security Council statement supported by China might be preferable to a resolution on which Beijing abstained. As recently as Wednesday, Sec-

retary of State Warren M. Christopher said the United States was still pressing for a resolution, which itself was seen in some quarters as a mild response to North Korea's refusal to allow international inspections of its nuclear sites. At that point, the United States.

Britain, France and Russia were pushing for a resolution that warned of follow-up action in the event of noncompliance by Pyong-yang. This is widely seen as a threat of possible sanctions. In Beijing on Thursday, the For-

eign Ministry said its "well-considered position" was that urging Troubling Data North Korea to open its nuclear sites could only aggravate a tense On U.S. Pay Slips situation. North Korea, meanwhile, urged

the United States on Thursday to resume negotiations on the crisis ther inspections of nuclear sites.

to the nuclear issue, the United erty. States must first of all no longer pursue a hostile policy."

Quake Jolts Southern Iran The Associated Press

NICOSIA - A moderate earthquake shook Iran's southern Fars Province on Thursday, but there were no immediate reports of damage or loss of life, according to the official press agency, IRNA.

National Education Goals Signed Into Law SAN DIEGO — President Bill Clinton signed a bill on Thursday that is designed to upgrade the quality of public education by setting the first nationwide standards and providing a total of up to \$1 billion a year to assist school systems that participate.

He said the bill would set "standards for what every child in every American school should know in order to win when he or she

becomes an adult.' Speaking at an outdoor ceremony at an elementary school here, Mr. Clinton said that the law, once it is fully in place, would establish "world class standards in reading and writing, math and science, history, geography, foreign languages, civics and economics

and the arts.' The "Goals 2000: Educate America Act" represents a dramatic shift away from the long-standing tradition of letting states and localities set policies and approaches to education without federal

Although the program is voluntary, the lure of being able to tap into U.S. government funds is expected to generate broad participation, much the way nationwide speed limits have been put in place by offering transportation funds to states that accept federal guide-

The education goals include the objective that by the year 2000 "all students will be competent in core academic subjects" and that "the United States will be first in the world in math and science." The new law also calls for a nationwide high school graduation rate of at least 90 percent, compared with a current rate of about 75

It establishes a National Education Goals Panel to assess efforts to achieve the goals, as well as a National Education Standards and Improvement Council and a National Skills Standards Board to establish academic and occupational standards.

Congress has earmarked \$100 million to develop the program and next year will be asked to approve \$700 million. Each year after that, it will be asked to authorize the expenditure of at least \$1 billion to promote and assist reform efforts.

Yirginia Senator Renews Attack on North

WASHINGTON - Senator John W. Warner of Virginia unleashed a new attack on Oliver L. North, saying he would not support Mr. North's bid for the Senate even if Mr. North won the Republican nomination, Mr. Warner, a moderate Republican, had already questioned Mr.

North's moral fitness to serve in the Senate. In a letter to Mr. North's rival for the nomination, James C. Miller 3d, he said he their trust and confidence in Mr. North.

Mr. Warner's statement widened a breach between him and the conservative wing of the Republican Party in Virginia. Mr. Warner antagonized many conservatives last year when he refused to endorse the party candidate for lieutenant governor, Michael P. Farris. Mr. North also is a favorite of many of the party's conserva-

But the statement came amid growing indications that Mr. Warner's outspoken opposition to Mr. North may be having the unintended effect of hurting Mr. Miller.

Several party activists said that Mr. Warner's tilt toward Mr.

Miller had irked some Republican conservatives. In his letter, Mr. Warner again questioned Mr. North's integrity. Mr. North, who came to national attention during the Iran-contra scandal, has admitted that he lied to Congress about his activities in the Reagan White House.

Packwood Offers Apology for 'Whatever'

WASHINGTON - Calmly fielding questions on a television call-in program, Senator Bob Packwood apologized for "terribly offensive" conduct toward women. But the Oregon Republican said he could not remember most of those who had accused him of sexual

Mr. Packwood's appearance on CNN marked the first time he had answered questions from the public about ethics allegations against him. The five-term senator, who has appeared tired recently, looked more robust on camera Wednesday. There were no sharp confrontations during the hourlong show, and Mr. Packwood never appeared rattled. One caller told Mr. Packwood, "You are concerned more about

your image than serving the people of the state." And another said that the senator, who is divorced, "should be ashamed; he should apologize to his wife, his family, that he has acted so foolishly."

The Senate Select Committee on Ethics is investigating accusations that that Mr. Packwood made unwanted sexual advances, tried to intimidate witnesses and altered his personal diaries to

obstruct the investigation. Mr. Packwood offered an apology for "whatever it was I did." The senator said he could remember only eight of the approximately two dozen women who have accused him of sexual misconduct during the last two decades. Nonetheless, the senator acknowledged. "I must have approached them in a way that was terribly offensive. I can't remember."

Quote/Unquote

Brent James, a doctor who runs an innovative quality-of-care program for a chain of hospitals in Utah, on the effect that the health plan now being debated between the White House and Congress would have: "As a practical matter, you're going to face tremendous implementation problems. When someone imposes guidelines from outside, what happens is the doctors will find 1,000 ways to fight you and end up doing things the other way." (NYT)

New York Times Service WASHINGTON - The Census

but repeated its opposition to fur- Bureau has provided new evidence of one of the most troubling trends "It is nonsensical to urge us to in the American economy: a sharp accept an additional inspection," a increase in the percentage of people North Korean spokesman said. "In who work full time but cannot by order to pave the way for a solution themselves lift a family out of pov-

The percentage of Americans working full time but earning less than the poverty level for a family of four, about \$13,000 a year, has risen by 50 percent in the past 13 years, the study said.

In 1992, 18 percent of the nation's full-time workers earned less than \$13,091, compared with 12 percent in 1979. The numbers are expressed in 1992 dollars, adjusted for inflation.



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Insensitive to the Rules

There will be plenty of time to explore whether laws were violated when the Clintons went into the land development business with James and Susan McDougal or when George Stephanopoulos and other White House aides meddled with Treasury Department investigations. For the moment, it is enough to ponder the fluid morality implicit in the Clintons' tax returns and the records of Hillary Rodham Clinton's short but profitable career as a commodities trader. The inescapable conclusion is that this couple, early and late, suffered from a thematic insensitivity to the normal rules of conflict of interest. At every turn of their financial life, the then governor and first lady of Arkansas were receiving financial favors from individuals who had something to gain from having friends in high places.

Consider the Whitewater case, The 230-acre (93-hectare) development was supposed to be a 50-50 partnership between the two couples. To be clean politically, the deal had to be one of equal investment and equal risk. But from the moment that Jeff Gerth of The New York Times wrote the first Whitewater story in 1992, the Clinton campaign and later the White House press office dodged questions and withheld documents. The reason is clear. The Clintons put up \$500 initially and claimed losses of \$43,635, most of it in payments on loans, by the time of the 1992 campaign. In contrast, the McDougals paid out \$268,000 and withdrew \$175,800 for a loss of \$92,200.

Although the records are muddled, the McDougals apparently paid dramatically larger amounts to support Whitewater than did their supposedly equal partners, the Clintons. And Mr. McDougal's beaviest contributions to the partnership came after he acquired Madison Guaranty, a savings and loan that was part of Bill Clinton's regulatory responsibility as governor. The disorder of Whitewater and Madison records is such that it is unknown whether the Clintons benefited from any fund transfers between Madison and Whitewater, or whether Madison benefited from favorable treatment by Governor Clinton's regulators. That is a legal determination, but the political conclusion is clear. From the start of his governorship, Mr. Clinton was involved in potentially compromising financial entanglements. The same goes for Mrs. Clinton. On an initial investment of \$1,000 she made \$98,000 trading in farm commodities. Her principal adviser was James Blair, the lawyer for Tyson Industries; the broker he chose for her, Robert Bone, had worked for Tyson and been disciplined by regulators for not keeping good records. Once Mr. Clinton was in office. Tyson received \$9 million in state loans and very gentle treatment when it came to the water pollution associated with raising and cleaning chickens.

Investigators are nowhere near the bottom of Whitewater, but we now have a a fairly clear idea of what it is about. It started with a wellmeaning young couple who seemed to have an extraordinary indifference to, or difficulty in understanding the normal divisions between government and personal interests. Their conduct may not have been illegal, but it was reckless and politically unattractive.

To deal with these seedy appearances, Clinton supporters are now engaged in what we have come to recognize as The Arkansas Defense. A central argument is that while the Clintons' dealings were not pretty, you cannot apply the standards of the outside world to Arkansas, where a thousand or so insiders run things in a loosey-goosey way that may look unethical or even illegal to outsiders. This logic holds that whatever the Clintons did was penny-ante stuff that the Republicans and the press ought to be willing to overlook in service to the higher national interests.

Certainly, there is a national interest in a viable presidency and in swift progress on health care and other pressing issues. But the genius of the federal system does not reside in importing to Washington the faults and idiosyncrasies of the state capitals. The effort to keep a lid on the Clintons' personal and financial histories has led to the development of a distinctive Clinton style — to withhold critical information and respond furiously with attacks on the motives of critics. It is a viable campaign practice. But the clumsy efforts to silence congressional critics and the possible White House interference with federal agencies demonstrate that it is a dangerous way to govern.

- THE NEW YORK TIMES.

Happy With Cheap Oil

week, continuing a long decline. That is welcome to people who commute by car. It is also good for the American economy, which expands more strongly with a drop in fuel costs. It has the same effect as a tax cut. The basic reason for cheaper oil is recession and slow growth in Japan and Europe. That held world oil consumption flat last year while production continued to rise in the countries that belong to OPEC, the oil exporters' cartel. OPEC met last weekend to see whether it could work out an agreement to hold down production in order to hold prices up. Not for the first time, it failed. With a small but significant oversupply in prospect, buyers lowered their bids.

The dispute in OPEC is a long-standing one. It sets Saudi Arabia and Kuwait against the other members, countries with less oil and larger populations. The more heavily populated OPEC countries always press for higher prices. Last weekend the Saudis and their friends resisted. They believe that if OPEC sets production ceilings, the others will cheat. More important, they are aware that inexpensive oil is deeply helpful to the governments in the industrial democracies -- especially the United States — as they try to get their economic growth rates up and their unemployment

Oil prices lurched downward again this down. The Saudis, Kuwaitis and the rest are returning a favor to the countries that defended them three years ago from their predatory neighbor Iraq and that, they hope, would also defend them from Iran. They are making an investment in their national security.

While a low price for oil is very convenient to the United States and the other big importing countries, it also contains certain dangers. It undercuts conservation. In the years of cheap gasoline - and you can now find it on sale for less than a dollar a gallon here and there in the Washington area — it is hard to maintain any momentum toward greater fuel efficiency. Cars, efficient or not, get used more than ever, as the daily jams on the highways demonstrate.

Americans could have it both ways, drawing the economic advantages of low oil prices and the conservation benefits of high prices, if they were willing to put a stiff tax on gasoline. But that is apparently beyond the ability of Congress, in its absence, the country undiluted pleasures of cheap fuel. It also makes the country vulnerable to crises and sudden disruptions of the pipeline, of which there have been several in the past two decades. But that is an unpleasant possibility for which this optimistic country shows little concern.

- THE WASHINGTON POST

The Troublemaking Chief

Accounts differ drastically as to who or what was responsible for Monday's gun battle in downtown Johannesburg that claimed at least 31 lives. But there can be little doubt that the larger responsibility for this tragedy lies with Mangosuthu Buthelezi, the Zulu chief and the only South African leader of consequence who refuses to participate in the national vote set for late April. In refusing, Chief Buthelezi has made common cause with white racists who oppose what South Africa's men and women of goodwill have sought for generations: the scrapping of apartheid, nonracial elections and social and economic justice through common citizenship in a democratic state.

Nelson Mandela's African National Congress asserts that the massacre was deliberately provoked by Chief Buthelezi's Inkatha Freedom Party in order to sabotage the April balloting. For its part, Inkatha maintains the contrary - that Zulu marchers were killed by ANC snipers as they approached the ANC headquarters. Independent witnesses cannot say for sure who fired first.

Still, the root of the matter lies in Chief Buthelezi's fervent opposition to a federalized South Africa. Even at this late hour, he might be persuaded to change his mind in return for a face-saving concession. No South Africans are more adept at squaring these circles than the chief's former friends and allies, F. W. de Klerk and Mr. Mandela. But if he persists as a wreck-er, Mr. de Klerk will be justified in taking the next step: ending the state subsidy to KwaZulu, the chief's semi-independent homeland in Natal Province. There would be ample political justice in such a move. In years past, Pretoria's white masters did their best to promote Chief Buthelezi, who began to see himself as South Africa's first black president. Inkatha was secretly armed by the government's security forces. Whether or not a sinister "third force" ignited violence between Zulus and their ethnic rivals, these clashes certainly served the interest of the apartheid regime.

Chief Buthelezi once credibly claimed widespread approval among Zulus and white business leaders. Now that support has crumbled along with his standing in pre-election polls. When concessions are offered to meet his valid concerns about autonomy, he keeps shifting his bottom line and now demands the unattainable: the reconstitution of the old, huge Zulu kingdom. At the University of Orange Free State, an exasperated black student asked, "Chief Buthelezi, why do you as a black man not want us to vote after three centuries without any rights at all?" Incredulous jeers greeted the chief's convoluted response.

It would nevertheless be foolish to underestimate this proud and difficult man's capacity to cause trouble, especially in alliance with wellarmed extremists. In view of these risks, every reasonable effort should be made to coax him on board. Should that fail, and should President de Klerk's interim regime be compelled to end the subsidy and weigh the military occupa-tion of the KwaZulu homeland, Americans will know whom to blame, and whom to support.

- THE NEW YORK TIMES.



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A Triad For Italy

By W. V. Harris

N EW YORK — A foreigner needs some temerity to criticize the choice freely made by Italy's voters in this week's parliamentary election. Italians can manage their own affairs. But Italy is too important a nation for the health of its polity and economy to be a matter of indifference to the outside world.
With this election, Italy put an end

to one regime and started another. But, having thrown out one lot of scoundrels, the electorate has chosen as its new leaders, to fill the vacuum, some equally flawed people with a new set of vices all their own.

And whether the victors can govem Italy for long seems very questionable. If they are unable to do so, real instability could follow.

Last year's electoral reforms.

which made it easier for major parties or alliances to gain control of Parlia-ment, were intended to restructure politics as a classic conflict between left and right. But the victorious right-wing alliance may fall apart before the left learns how to convince a majority that it is fit to govern. Its failure to win the youth vote in this election was a particularly bad sign. All this could lead to a prolonged period of political tension.

The winning alliance is led by the rycoon Silvio Berlusconi, the inventor of Forza Italia, a new party built on the idea of its founder as a sort of national savior. This alliance has a clear majority in the Chamber of Deputies, and although it will have at best a paper-thin majority in the Senate, it will almost certainly be able to form a government.

Mr. Berlusconi's business affairs

are one reason for concern. Through his holding company, Fininvest, he owns roughly half of Italy's televi-sion, as well as the country's largest supermarket chain, huge publishing and advertising concerns, and many other assets, including the trium-phant AC Milan soccer club.

It so happens, however, that this conglomerate was at least \$2.2 billion in debt by the end of 1993 — the true figure was probably higher — and in dire need of help, such as a govern-mental stimulus to domestic demand.

Television was the key to the camoaign. Gaps in Italy's laws allowed Mr. Berlusconi's three channels to bombard voters with propaganda on his behalf, with predictable results. His rise to power by means of his own television, although faintly reminiscent of Citizen Kane, would have been unthinkable in America.

Mr. Berlusconi built his television empire by means of dubious legality, had it retroactively legitimated through a deal with the now discredited former Prime Minister Bettino Craxi -- whose trial on other charges has just begun in Milan - and has now used it in a manner that is an affront to civil society.

Hence his government is very short on legitimacy, and will never possess much unless Fininvest genuinely sells its television interests and Mr. Berlusconi runs again in a new election as a regular rich politician. The other members of his troika

are also problematic. The more important is Gianfranco Fini. whose neofascist National Alliance got 13.5 percent of the vote.

Much nonsense has been talked, by Mr. Berlusconi among others, to the effect that Mr. Fini is not "really" fascist, but the main difference is that he does not wear a ridiculous uni-

WASHINGTON — Ticking away offstage is a political time bomb called the Bipartisan

Commission on Entitlements. Pres-

ident Bill Clinton agreed to set up

the commission last August, as the

price of getting an influential Democratic deficit hawk, Senator Bob

Kerrey of Nebraska, to support his

budget. The panel will report in December, and its recommenda-

tions are likely to be a major embar-

The 32-member commission, chaired by Mr. Kerrey and Republican Senator John Danforth of

Missouri, is dominated by people

namely, Social Security and Medi-

care - are the devil's own instru-

ment. The commission's executive

order mandates it to identify "po-

tential long-term budget savings

in entitlement programs. Yet the Clinton administration's own top

legislative priority is the first major

new entitlement in a generation:

A majority of the commission's congressional members voted for a

constitutional amendment to bal-

ance the budget. The White House labored mightily to defeat that amendment, by the narrowest of margins. The administration has set

itself a trap, and compounded the

damage by being careless about the

The commission's executive direc-

tor, appointed jointly by Senators Kerrey and Danforth, is Fred Gold-

berg, former IRS commissioner in the Bush administration. Its chief of staff is Mark Weinberger, former tax counsel to Mr. Danforth.

Of the other members, 20 were named by Democratic and Republi-

can leaders of Congress. Ten were named by Mr. Clinton. Even his

appointees include prominent Republican fiscal conservatives, most remarkably the investment banker

Peter G. Peterson, who has spent the

past decade warning that entitle-ments are bankrupting America.

Mr. Peterson was urged on Mr. Clinton by fellow Wall Streeter

universal health insurance.

who think that "entitlements

rassment to Mr. Clinton.



form. His sole contribution to policy formation has been to assert that Italy should somehow reacquire the Adriatic regions of Istria and Dalmatia from the former Yugoslavia. Nobody, one hopes, takes this seriously.

His most prominent supporter is Alessandra Mussolini, granddaughter of the dictator, who may now join the government, Mr. Fini is often attended by young Nazi-skins, who seemed more pitiful than dangerous, until he helped win the national election.

Keeping the neofascists in political quarantine is a matter not only of historical decency but of immediate relevance. Italy now has racial tension resulting from legal and illegal immigration, largely from Africa, and as Mr. Fini's supporters gain confidence they will exacerbate it.

Mr. Berluscom's other ally is the rancous Umberto Bossi, leader of the Northern League, the political movement that encapsulates all sorts of regional resentments against Rome and the south. He has said he does not want Mr. Berhisconi as prime minister, but that seems to have been simply a way to extract concessions.

After the election, as before it, he

finds himself in a dilemma: He can obtain the changes he wants only by allying himself with the likes of Mr. Berlusconi and Mr. Fini, but many of his supporters have no sympathy with these allies, especially Mr. Fini.

In making common cause with those who support a strong central government, Mr. Bossi looks to some as if he has betrayed the federalist cause, and as a result his support has eroded in the last three months. Yet the Northern League has nearly twice as many deputies as in the last Parlia-ment, and it is indispensable to Mr. Berlusconi's alliance.

Thus Mr. Berlusconi has to provide both a strong government for Mr. Fini and a strong measure of decentralization for Mr. Bossi. Within a few months Mr. Bossi will have to deliver something to his followers or he will run into severe trouble. This could well lead to the collapse of the government by the end of the year.

Economic policy will also cause considerable tension in the new government. Mr. Berhisconi was elected on a free market platform, which undoubtedly corresponds to the mood of a large part of the population, and

he has promised to reduce taxes. But the budget deficit is running at about 10 percent of the gross domestic product, and the national debt is

climbing to vertiginous heights.

Mr. Berluscom would like to cut public expenditure abruptly, but it will be difficult to sell that notion to his coalition partners - not to mention organized labor. And with unemployment at 11 percent, the domestic economy seems to need stimulation rather than the reverse.

But the primary issue ought to be the new prime minister's control over so much television. There is probably no power in Italy that can now compel Mr. Berlusconi to make an honest divestment. Yet it is probably the only action that can re-establish the necessary minimum of integrity in the political process and give Italy some chance of grappling with unem-ployment, organized crime and its other great problems. It will be Mr. Berlusconi's next important test.

The writer, professor of history at Cohumbia University and author of "Ancient Literacy," contributed this comment to The New York Times.

Some Really Do Reinvent Government

By Stephen S. Rosenfeld

WASHINGTON — We Americans enjoy thinking of ourselves as bold and brave in shaping the future, but our weakness for selfcongratulation obscures the fact that dozens of other nations are demonstrably bolder and braver.

Granted, the United States is not in the desperate or suddenly new national circumstances that typically provide the motivation and constituency for political initiative. We already have a free market democracy. Our desperation, moreover, tends to come in pockets, demographic and geographic; this inhibits the forming of a critical mass. Tinkering, making incremental new trade-offs, moving the pieces around in a crowded field, catching up to changes triggered by technology or new social attitudes; these considerations dictate most of the political asenda in the United States and most

other Western democracies. To see how politics can really be done, you have only to look at this week's elections in Italy. The whole political class that ruled through two generations of Cold War has been rudely dumped. Thousands of the best and brightest have been replaced

Entitlement Trouble Ahead for Clinton

By Robert Kuttner

Robert Rubin, who heads Mr. Clinton's National Economic Council.

To get a flavor of the snare that Mr.

Clinton has set for himself, consid-

er Mr. Peterson's new book, "Fac-

ing Up: How to Rescue the Econo-

my from Crushing Debt and Re-store the American Dream."

It begins with the premise that

debt is responsible for America's

economic slowdown and that enti-

tlements are the cause of excess

debt. This is improbable on both

counts. The national debt relative

to total national income was twice

its current level in 1945, on the eve

of a 20-year boom. And the biggest

entitlement, Social Security, runs a

large budget surplus.

Mr. Peterson admits that thanks to the Clinton deficit-reduction

program the deficit will decline to just 2.2 percent of gross domestic product in 1998. But he uses very

to show the deficit rising to an improbable 10 percent of GDP by the year 2010, and the debt rising to 112 percent of GDP by 2020.

In truth, nobody has a cine what the national debt will be 25 years

into the future. There are simply too

many variables —including whether Congress passes health reform. Mr.

Peterson acknowledges that infla-tion in health costs is a prime culprit

in the rising deficit, but he opposes universal health insurance even

though countries with universal cov-

erage spend less on health care.
His main remedy is to slash entitlements by taxing all benefits received by households with incomes above \$35,000. He calls this policy

an "affluence test." (Only a multi-

millionaire, for whom cost is no ob-

ject, could think that a couple with an income of \$35,000 is "affluent.") What we have here is an ideologi-

cal assault on social insurance, mas-

querading as budgetary concern. If Americans value Social Security and Medicare but desire greater deficit

reduction, there is an alternative to

processing space the fit that

ssimistic economic assumptions

by an uncertain but popularly approved combination of new figures. Long mocked - unfairly - for their seemingly agitated and ineffec-tive mode of governance, the Italians decided, upon the demise of the Cold War, that the price of stability massive corruption --- no longer could be abided. They are now embarked on an experiment in revelation and renovation that makes even America's hottest political excitements, such as Watergate, Iran-con-

tra and Whitewater, look trite. Mexico, a country living in several centuries, found itself last winter with a potentially perilous Indian uprising expressing the rages of those left far beyond. Already the government, with courage and imagination, had com-mitted itself to a decade-long market opening on a scale meant to transform the whole economy and society. It responded to the revolt in Chiapas not in a narrow military way but by serious moves to open the political market, too. On top of this now it must deal, and is dealing, with a political assassination that touches the country's deepest fears of destabilization. India, where government was noto-

singling out social insurance benefits

for extra taxation. Just raise top tax

rates on high-income taxpayers gen-erally — like Mr. Peterson! Social insurance, most notably Social Security and Medicare, is part

of what binds people together as citizens rather than mere winners

and losers in a free market lottery.

Since Franklin Roosevelt, social in-surance has helped bind the Demo-

cratic Party to the wage-earning

electorate, and in a way that tran-

scends divisions of race and class.

Not even Ronald Reagan dared at-

tack Social Security, although his

America's most effective program of

Medicare, is responsible for the dra-

matic reduction of poverty among the aged. Social insurance, in short, is the political and moral high ground of American liberalism. It is no mystery why Republican

conservatives would mount an at-

tack on entitlements. Slashing enti-

tlements accords with the party's free market philosophy, and has the political virtue of dividing Demo-

crais from their electoral base. It is

harder to fathom why the Clinton White House would provide the ve-

Recently, Representative Marjo-rie Margolies-Mezvinsky, the fresh-

man Democrat who gave Mr. Clin-

ton a crucial vote when his budget was before the House, was back in

her Pennsylvania district election

eering. The first part of her speech was a stirring call for universal

health insurance. She concluded

her remarks with a pledge to "cut entitlements." Hello ...?

to the Democrats to defend Social

Security and Medicare. What will

President Clinton do when his

own commission" calls for massive cuts? With this sort of confusion

about first principles, it is small

wonder that voters have a hard

time telling the difference between

Washington Post Writers Group,

the two parties.

In the past, voters have looked

bicle for this assault.

aides wanted to privatize it.
In addition, Social Security

rious for a stifling bureaucracy and socialist-type hostility to foreign investment, is gambling on market opening, with all the political convulsions that such a change entails. Chile's astounding success in a

similar earlier program has become an inspiration if not a direct model for parallel efforts around the globe. Look at the former Soviet bloc, where soul-twisting, society-wrenching change has become so normal and routine as to elicit our yawns. The efforts by these countries to build a new national life practically from scratch put extraordinary demands on the political leadership. Bloc graduates are now out of the exciting first stage of liberation into the long, painful and often unremarked second stage of construction and consolidation. Every day they face challenges larger than anything -even health care reform on the American table.

Or note the travail of Israelis and Palestinians. A foreign policy peace-making initiative which is for the sponsoring United States an exercise in regional diplomacy (we will come out all right no matter how the exercise fares) is for the two partners nothing less than a matter of the life and death of the nation.

In South Africa, the different racial communities, accustomed to hate and violence, are calling each other to create swiftly and by political means a new multiracial democratic order.

In Germany, rather quietly, another project of historic dimens er project of historic dimensions, one often overlooked in the swirl of daily events, is unfolding under the title of national reunification. It amounts to a structural anti-poverty and democracy program staggering in size and in ambition — to make all German citizens equal in fact as well as name.

"Reinventing government" is a slo-gan that the Clinton administration has given to what is in fact a potentially useful but limited technical program to apply contemporary business standards to the operations of the bureaucracy. For the real article of "reinventing government," we had better go to the many other countries that have taken on this mission in a literal and true way. They apply democratic means to giant projects at a time when Americans, even as we make a lot of noise about it, are working on what is in fact a small scale. Their effort is to be encouraged, their example studied, for good reasons of our own.

The Washington Post

This Treaty Deserves Burial at Sea

By William Safire ONDON - LOST is a loser, but the United States is getting

ready to sign on. The Law of the Sea Treaty has been ratified by 60 nations and will come into force on Nov. 16 of this year. The big question — one that will affect global business on and under the sea for generations — is whether the United States will subscribe to what Third World leaders and international bureaucrats hail as

the constitution of the oceans," I have long argued that the United States should not. Although many of the treaty's navigational and fishing provisions are unobjectionable, the core of the new international law is a collectivist cartel that conflicts with U.S. national interests and betrays the spirit of capitalism.

Back in the '70s, as the have-not nations were touting a "new world economic order" to redistribute the world's wealth. Carterites and some liberal Republicans enlisted in the cause to declare the resources of the sea bottom "the common heritage of mankind." (That was before we became "humankind.")

Their essential idea was that entrepreneurs of the industrial nations would mine the seas for mineral wealth, just as explorers and discoverers did for centuries, but with this difference: Most of the product of free enterprise would be turned over to a socialist "Enterprise," a vast new United Nations bureaucracy that would both regulate and compete

with the miners of the sea. The philosophy was wrong. John Locke, on whose writings Thomas Jefferson drew, held that when a person mixed his labor with a material resource, the person acquired a property right in that resource.

That provided a profit motive, the incentive to explore and develop that created fortunes and built industrial democracies. But under the Marxian collectivist

philosophy expressed in the Law of the Sea, the ocean resources belonged not to the ones who found it but to the United Nations. An OPEC-style cartel would graciously allow the developers to keep a part of their stake, but would demand that they share their technology and would determine production and prices.

To its eternal credit, the Reagan administration saw this basic conflict of ideology and said to LOST negotiators: Nothing doing.

Ronald Reagan's principled rejec-tion, as Doug Bandow's recent Cato Institute study points out, caused great gnashing of teeth among diplo-mats at the United Nations and poli-ticians in scores of Third World countries who had been counting on lifetime sinecures with perks in the LOST "Enterprise," to be based in sunny Jamaica.

Despite the drop in mineral prices that discouraged expensive seabed exploration, and blind to worldwide loss of interest in socialist economics, bureaucrats pressed ahead.

Enter the Clinton administration with its multinationalism and multiculturalism and multimulti-ism. Thanks to the UN representative, Madeleine Albright, and gnomes in the State Department who never met à global treaty they didn't like, LOST was found. Their technique was to dress up the pact with market rhetoric, drop the requirement to share technology with the Third World, and slightly modify other egregious offenses to free enterprise.

Something happens to diplomats who get involved in a diplomatic "process": The deal becomes the goal. Their measure of success is a flock of signatures on a document at a televised ceremony with souvenir pens handed out all around.

When the Clinton State Department is asked about the status of LOST, the answer is: "Hasn't made it up to the seventh floor yet." Secretary Warren Christopher has his hands full with a threat from a bellicose North Korea and cannot focus ou convoluted philosophical disputes.

What will happen? When LOST gets up to Foggy Bottom's seventh floor. Mr. Christopher will lawyer it a little, make sure the United States has a veto, get some Pentagon admiral to praise its unnecessary legit-imization of Strait of Gibraltar passage, and have President Bill Clinton sign it as a symbol of the brave new multinational world.

Then the Senate will decline to ratify LOST because its central provision is anti-free-enterprise. Is such a display of disunion in the president's interest? Or in America's? No. The time to drop the vast boundoggle of LOST is now. The New York Times.

communicate to the German Gov-

ernment's plenipotentiary the deci-

sion of the Council of Four on the

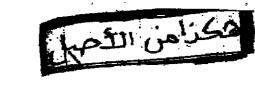
IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1894: A Carolina Revolt NEW YORK -- The north-eastern

part of the State of South Carolina is practically in a condition of revolu-tion. Some of the State distillery spies recently attempted to search a house in Darlington county. The cit-izens armed themselves and the result was a collision with the distillery officials in which several citizens were shot. A mob then gathered and routed the spies after severe street fighting. The Governor ordered the fourth brigade of the Charleston Militia to the scene. They refused to go. Then he ordered out-of-town companies to come to the State capital. Nearly all refused. The Governor, fearing a general riot, technically seized the railroad and telegraphs and forbade trains and telegrams being sent without his orders.

1919: Dantzig Question PARIS - Marshal Foch will leave Dantzig question. There is reason to believe that the Marshal has been authorized to take an unbending attitude and to insist that General Haller's troops be landed at Dantzig, all facilities being accorded for the operation by the Germans. Marshal Foch has already intimated that the Germans. man representative must come prepared to accept the Allies' proposals without further shilly-shallying. 1944: A Soviet Victory MOSCOW — [From our New York edition:] The Soviet Union, in possi-

bly its biggest diplomatic victory thus far in the war, has forced Japan to surrender coal and oil concessions on Sakhalin Island, north of Japan, which still had twenty-six years to run, it was announced today [March 31]. The up-per half of Sakhalin Island, which is near Siberia, is Soviet territory, the Paris for Spa to-morrow [April 2] to southern half is Japanese.



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Is There Anything Still Left In America's Sexual Closet?

By George F. Will

W ASHINGTON — "Society," says the surgeon-general, "wants to keep all sexuality in the closer." Which makes one wonder: What society is Dr. Joycelyn Elders living in? Surely hers is an interesting sensibility if she lives in today's America and frets that there is insufficient thinking and talking about things sexual

America's is a society in which parents can hardly watch television with their children without wincing, in which a walk past a magazine rack is a walk on the wild side, in which before or after the steamy soap operas have got the afternoon television audience panting, on come Geraldo, Montei and Sally — "Next, bisexual grocers and the lingerie they love!" Someone should send the surgeon-general some tapes of the "shock jocks" now flourishing on radio

- Howard Stern and the rest. That would assuage her anxiety that sexuality is being "repressed" by "Victorian morality" in an America that needs "to be more open about sex."

The surgeon-general should be gratified by the out-of-the-closet television commercial for little Hyundai automobiles. In it, two women speculate that men who buy big cars are compensating for small penises. Observing the driver of a large car, one woman says "He must be compensating for a ... shortcoming?"

Of the man who drives up in a Hyundai, the other woman says, "I wonder what he's got under the hood." A columnist for Ad Age notes that, in the argot of advertising this is an ad campaign based on penis-length positioning.

Imitation really is the sincerest form

of television: Last Monday two consecu-tive CBS comedies, "Murphy Brown" and "Hearts Afire," featured penis jokes. Given that such is now the stuff of mass entertainment and advertising, it is a mystery what the surgeon-general thinks is left back there in the recesses of America's sexuality closet, and why she wants it — whatever it is — out

The river of national life would seem to be silting up rather rapidly with sexu-ality in all its permutations — gays in the military, gays in the St. Patrick's Day parades, Bob Packwood, Michael Jackson, Madonna, MTV, "date rape" seminars for university freshmen, and so on, and on. But the surgeon-general, in an interview with The Advocate, a Los Angeles-based magazine for homosexuals, indicates that she thinks the United States is suffering from sexual reticence. In the process of endorsing adoption

of children by homosexuals, and embracing the fiction that 10 percent of young people are homosexuals, she says sex is good, sex is wonderful." Verily it can be, but Dr. Elders's effusions are not exactly all that the United States just now needs to hear from its principal public health official.

Is it good and wonderful sex that is making so many 14-year-old mothers? From boom boxes carried by young males down city streets comes 2 Live Crew's song "Me So Horny," and lyrics about how fun it is to "bust the walls" of vaginas. Not good. Not wonderful.
The New York Times reports a resur-

gence of what it delicately describes as commercial establishments where people meet for sex." It means places like



the Adonis theater, a cinema on Eighth Avenue between 43rd and 44th streets in Manhattan. New York City is estimated to have about 50 similar establishments where people go for sex, of-ten for anonymous sex with multiple partners. The city government knows that it will have to care for many of the more than 80,000 "AIDS orphans" children whose mothers died of AIDS that the nation will have by the end of this decade. The city closed the Ado-

nis in January because not all sex is good and wonderful. When used by advanced thinkers like

creation," and of course Dr. Elders has a Dr. Elders, the phrase "in the closet" means "unliberated." But would-be right to construe God's will as she pleasliberators like Dr. Elders have a probes. But can someone explain why a government official, and particularly this lem, there being little remaining in the one, is favoring us with such thoughts? Where in the job description of the surway of laws or mores from which anyone can be liberated. Sure, in some geon-general does it deal with the duty cities children who are not yet in the to issue public lamentations about sixth grade are denied information America's sexual repression? about anal intercourse, but such minor Repression is what she implies by her imperfections in American liberty make for an uninspiring agenda for

remarkable judgment that American so-ciety — has she seen Calvin Klein underwear ads? - "wants to keep all sexuality in the closet."

Washington Post Writers Group.

While such methods may be success-

only be at the cost of a diminished sense

of the dignity of the human being. Similarly, Mr. Dale criticizes the Clinton administration's "hectoring" of Chi-

na on its human rights record. He urges

a disentangling of human rights from

economic negotiations, a recommenda-tion that shows the ugliest face

of capitalism - that of insensitivity to

ferences between Western and Asian

value systems as an obstacle to achiev-

ing an effective Asia policy. But some

of these differences are not of so trivial

a nature that they can be ignored with-

out betraying fundamentally demo-

ROZELLA OLIVER.

Barcelona.

Mr. Dale is correct in citing the dif-

the human condition.

cratic values.

A Darker View of the '50s On a Desperate 'Carousel'

By Frank Rich

TEW YORK — To any American who was around in the 1950s. Richard Rodgers and Oscar Hammerstein 2d were as corny as Kansas in August — and as much a part of the decade's oppressively sunny landscape

MEANWHILE

as Ike, backyard barbecues and Ozzie

This begins to explain why a jaded, middle-aged crowd was so startled to find itself weeping at the opening night of "Carousel" last week. The audience came to New York's Lincoln Center for a sentimental nostalgia trip back to that idyllic America of cockeyed optimism. Instead they found themselves aban-

doned in a dark alley.

Sure, the lovers still sing "If I Loved You." But the evening begins with the grim apparition of a turn-of-the-century New England mill where young women toil in sweatshop misery. Only when a whistle shrieks at closing time does the bands markly producer walts smell send. hurdy-gurdy Rodgers waltz swell, sending the laborers twirling through the factory gates for a pathetically brief escape to a gaudy fairground.
Once there, the heroine, Julie Jordan,

hooks up with Billy Bigelow, a carousel parker who drifts into unemployment, alcoholism, wife-beating, armed rob-bery and suicide. Their Maine town is ruled by a mean class system in which even the police and God conspire with the mill owner against the working poor.

"Carousel" sounds more like "Town Without Pity" than a piece by the authors of "The Sound of Music" and

"The King and I." But not only did Rodgers and Hammerstein write it, they did so when they had no reason to be gloomy. "Carousel" made its debut on the heady eve of V-E Day. It was the team's follow-up to "Oklahoma!" - the most beloved and lucrative musical Broadway had ever seen.

Liberated by success to say whatever they pleased, Rodgers and Hammerstein chose to depict an America haunted by inequities and suffering. Though an ex-traordinary British director, Nicholas Hytner, has made some slight embellishments at Lincoln Center, the darkness he mines in "Carousel" is all in the original text.

But until now that true "Carousel" had been suppressed. It disappeared in the '50s, when Hollywood and a thousand stock productions bowdlerized the show to fit the treacly conformist culture of a decade whose rigid dogma was sexless suburban family bliss.

Confronting the unexpurgated "Carouse" in 1994, we can see clearly that it tells the truth about its era rather than preaching the expected homilies. There were plenty of Billy Bigelows and women loyal to them, as well as a 25 percent poverty rate, by the prosperous '50s. But Americans were expected to keep whis-tling happy tunes. Wife-battering was barely acknowledged, and the rising in-take of alcohol and tranquilizers took place behind closed ranch-house doors.

Today debunking the happy postwar years is an academic industry. But art speaks more powerfully than sociology. While the Lincoln Center "Carousel" unfolds in beautiful sets, its New England is not quaint but lonely, more Edward Hopper than Norman Rockwell. The lovers, "two little people" who "don't count at all," in Billy's bitter words, are a hot pair, but they grope desperately for each other against a vast moonlit night that only emphasizes their lowly status in an indifferent universe.

From that moment "Carousel" becomes disturbing because it starts to seem timeless. As Billy has an afterlife, so does the America with which Rodgers and Hammerstein surrounded him.

Everyone in "Carousel" looks familiar to us. Even the show's proper, upwardly mobile Mr. and Mrs. Snow could be that couple whose boisterous summer cookouts don't quite dispel the stink of booze and the muffled sounds of marital brawls. At Lincoln Center, the audience begins sobbing as soon as it hears "You'll Never Walk Alone," but is that because anyone

takes the anthem's words literally? Everything about this musical says that we are alone. The andience crying at "Carousel" realizes that it is up to us to break America's unending cycles of social injustice and domestic violence. And that not even Rodgers and Hammerstein, the soothing parental figures we had always depended on, can bail us out.

The New York Times.

LETTERS TO THE EDITOR

sexual liberators.

Dorin claim.

As Needed as Ever

Regarding the editorial "Backward in East Europe" (Opinion, March 22):

The editorial from The New York Times focused on the controversial decision of the Hungarian center-right government to dismiss 200 television and radio journalists "allegedly for budgetary reasons." The article noted that "hundreds of broadcasters were sacked in Belgrade after elections in early 1993," adding that similar occurrences were taking place in Slovakia and, with variations, "similar assaults on independent journalism ... are now commonplace in former Communist countries."

It is against such a background that the U.S. Congress, of its own volition, is withdrawing support for its strongest tool of democratic instruction: Radio Free Europe/Radio Liberty, my employer. Some 150 employees, including

the Czech Republic, have been dismissed. The history, traditions and legends of these broadcasting departments have been irrevocably destroyed.

Washington continues to pursue its policy of dividing the departments, proposing to disperse them without rhyme or reason among Budapest, Prague, Washington and Munich. Moreover, the next wave of dismissals is expected to take place by the end of June and number some 400 employees. ALINA PERTH GRABOWSKA.

Turkey and the Kurds

Regarding "An Appeal to Turkey" (Letters, March 18) from Bernard Kouchner and Bernard Dorin:

In light of the reportedly imminent offensive by the Turkish military against its 10 million Kordish minority we in Western Europe would do well to members of departments broadcasting remember a similar genocide that Turto Hungary, Poland, Afghanistan and key launched against another of its mi-

norities: the Armenians, during 1915-1922. Today, the only reminders of this ancient culture in Turkey are derelict monasteries and churches converted into mosques.

How can a nation that has committed genocide with impunity be trusted with the faith of the Kurds now? Once, the West turned a blind eye to Turkey's appalling human rights record because of its strategic location vis-a-vis the Soviet Union.

With the ending of the Cold War, the time has come for Western governments to relay to Turkey in no uncertain terms that either the Turkish government clean up its human rights record and its oppression of minorities or risk being ostracized like Iraq. STEPHAN VRIESSEN.

Hertogenbosch, Netherlands.

The Turkish state has long been trying to end the terrorism instigated by the Kurdish Workers Party. However, this has never entailed -and never will

"the total destruction of the Kurdish area and the death of thousands of innocent civilians" or "genocide," crimes like vandalism as a potential so-as Mr. Kouchner and Ambassador lution to the country's crime problem.

It really is no longer daring to say, as Dr. Elders did to The Advocate, "I feel

that God meant sex for more than pro-

Regardless of the Kurdish Workers Party's orientation - Marxist-Leninist or otherwise - it is a terrorist organization which kills innocent civilians. Like any other state in the world, the Turkish republic will never negotiate with a terrorist organization. The establishment of a full-fledged

democracy in Turkey is the desire and goal of every Turkish citizen. Turkey needs support, not threats, from its friends in building a robust democracy. ENVER YUCESAN. Fontainebleau, France.

Asia and Democracy

Regarding "Climon's Asia Policy Runs Big Risks" (Business/Finance, March 25) by Reginald Dale:

Mr. Dale suggests that the United

States look to methods of physical pun-Faces of Europe

Regarding the report "Whose Face Will Mark the Euro-Bill?" (Business/Fi-nance, March 21) by Brandon Mitchener: ful in reducing the level of crime, it can

The European Union could embellish its currency with natural features common to more than one country, like the Alps or the Danube. Or it could depict such supranational European achievements as the CERN particle-physics aboratory or the Airbus. But please, no politicos or financiers.

If personages are to be displayed, let them be, rather than mythical or allegorical figures, Europeans who contributed notably to mutual understanding and international cooperation.

THEODOR SCHUCHAT. Bellevue, Washington.

Surely, Jean Monnet is the logical first

V. W. H. GREENWAY.

ogy, which can have both civilian

In previous administrations, the

U.S. desire to take the lead in con-

trolling weapons proliferation led

to export bans or tough licensing

requirements on some convention-

al high-tech products that could be

purchased off the shelf in many

But the announcement on tele-

communications and computers

appeared to sweep most of those concerns away for U.S. computer

and telecommunications compa-

"We're quite happy," said Greg Garcia of the American Electronics

Association. "Td give the adminis-

tration a cigar - a Cuban one if

they weren't embargoed. This is a

good deal for us."
"A home rum," said Christopher

Padilla, a Washington government affairs official at AT&T Corp.,

which has been seeking permission to sell high-speed digital telephone

switches to China and Russia. It

now has a green light to do so, he

According to U.S. industry anal-

and military applications.

foreign countries.

GENERAL NEWS

Syria Likely to Stay On Trafficking List

By Ann Devroy

recommendations from lower-level officials, Secretary of State Warren M. Christopher has told the White involved in the international drug

In deciding that Syria should not be granted a waiver in the "national interest" from the drug listing, and thus be exempted from certain

tration for rewarding Syria's coop-eration in the Middle East peace process with a ruling that could bring economic benefits despite a lack of significant effort to disasso-ciate itself from the international

can of North Carolina, was prepared to read into the Congre nal Record the names of highranking Syrian officials believed to be involved in the drug trade, congressional sources said.

President Bill Clinton is required by law to submit to Congress by Friday a list of nations that are not cooperating with U.S. anti-narcotics efforts or working on their own

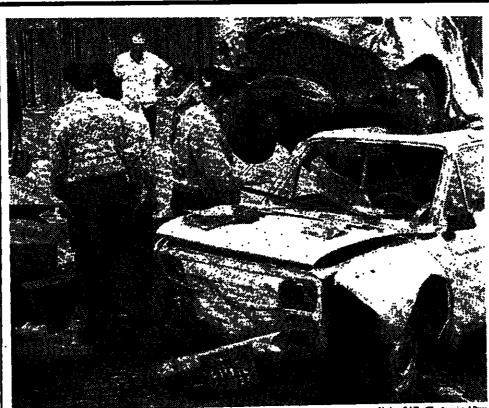
to curb the drug trade. Syria is one of 26 nations on the current list and

Nations on the list may not re-

White House National Security Council had hinted to families of victims of the 1988 bombing of Pan Am Flight 103 that the administration was poised to grant Syria an exemption that effectively would have removed it from the list. Removal from the list would

mote terrorism, but it might have had symbolic significance in winning Syrian assent to a peace agreement with Israel, they said.

had received assurance that no waiver would be granted.



BOMBING IN EGYPT - Police inspecting damage from a bomb Thursday outside a Commercial National Bank branch in the Cairo suburb of Muhandiseen. One person was hurt. The militant Islamic Group has planted about 10 bombs near banks in a campaign against usury.

COCOM: Cold War Watchdog Dies SKULL:

Continued from Page 1

said Russia was reconsidering whether to join a partnership pro-

gram with NATO. A brief statement at the end of the meeting said that governments would attempt to ensure that weapons or high-technology goods with potential military applications were not sent to regions where they could "contribute to the development or enhancement of threaten-

ing military capabilities."

The Clinton administration's announcement on computers and telecommunications equipment surprised and pleased industry officials meeting in Washington. The agreement to keep some re-

strictions in place reflects the fact that "we still live in a world of hazards," said Robert E. Rubin. head of the White House National Economic Council, who announced the new policy. Underlining the tug and pull of administration's export policy, he also stressed President Bill Clinton's desire to help U.S. companies compete abroad

Despite the continuing cooperation on weapons proliferation policy, each country is now free to make its own decisions about what

to export.
U.S. businesses feared that they

skepticism, saying it will do little to

reduce the friction between armed Jewish settlers and the Palestinians.

The PLO is weak in Hebron, a

conservative and religious city of 100,000 where Hamas, the Islamic

Resistance Movement, has always

enjoyed wide support. Hamas and

other groups which reject the Isra-

el-PLO accord criticized the new

ysis, Russia proposes to purchase several billion dollars' worth of telecommunications equipment over the next three to four years. China's ambitions are even greater: It may spend \$40 billion by the end of the decade, according to AT&T.

This announcement means that American companies can now participate in these enormous markets," said Mr. Padilla.

Instead of requiring item-by-item export licenses, which took nearly 60 days to process on average, the U.S. Commerce Departeral licenses to ship most to be included in one species. conventional computer and telecommunications products provided the buyer is a civilian customer, separate "robust" species, now exnot a military one. No advance permission would be required. If the product could be used for

advanced weapons production, exporters must obtain licenses. Commerce Secretary Ronald H. Brown said the change would make

U.S. businesses more competitive abroad, "while maintaining controls on items and technologies we consider to be sensitive for security and nonproliferation reasons." Commerce Department officials

25,000 last year - would drop by half under the new system. But stiff debates he ahead over the future control of sensitive technologies other than computers and telecommunications, congressional and administration officials say.

tinct, which lived at the same time as the smaller species, represented by Lucy, that evolves into the Homo lineage, leading eventually

Like many paleontologists, Mr. Kimbel's group thinks that primitive upright-walking hominids -estimated that the number of ex- humans and their extinct ancestors port licenses the department issues and relatives - did not diversify into discrete lineages until some time in the half a million years after the 3-million-year-old skull.

discoveries, Mr. Kimbel's group attributed the size differences to sexual dimorphism.

and Thomas W. Lippman Washington Past Service
WASHINGTON — Overruling

House that Syria should remain on the U.S. list of nations that are

sanctions, Mr. Christopher headed off a potential political uproar. Democratic congressional sources said Representative Charles E. Schumer, Democrat of New York, among others, was set to denounce the Chinton adminis-

drug trade. Senator Jesse Helms, Republi-

will be included on the new list, State Department officials said.

ceive U.S. foreign aid or U.S. support for World Bank loans, but the president is authorized to grant a waiver for any nation if he deems it in the U.S. "national interest." Administration officials said that a junior staff member on the

have little practical impact, officials said, because Syria remains on the U.S. list of nations that pro-

Pan Am 103 family members who hold Syria at least partly responsible for the 1988 bombing over Lockerbie, Scotland, despite the official U.S. position that Libya was the culprit - immediately began contacting members of Con-gress and reporters to alert them to the potential waiver for Syria. By Wednesday night they said they

"It is up to the president to make the final decisions," Mr. McCurry

BARRIERS: Japan Is Criticized

Continued from Page 1

Tokyo last year totaled \$60.4 bil-

lion, up \$10 billion from 1992. Washington singled out several areas of particular concern, including telecommunications, medical devices, insurance and autos. In addition, the report conclud-

ed: "The United States is not willing to repeat the past mistake of entering into agreements that do not result in a tangible difference in the marketplace." The U.S. administration's demands that Japan accept numerical

rejected by Tokyo, leading to a collapse of trade negotiations in Febwhile the trade office clearly singled out Japan for criticism, its gencral counsel, Ira Shapiro, cautioned against focusing solely on any one country or practice.

Besides Japan, the 12-nation En-ropean Union had the longest chapter in the report. While criticizing European restrictions on programming of U.S. films, the report also noted that the recent world trade accord would reduce European agricultural barriers.

The report singled out France's setting of a 40 percent minimum of French music for French radio, which is to come into effect next year, saying it could "reduce the broadcast of American music by as much as 30 percent from current It also complained that Spain's targets for increasing imports were

licensing system for allowing dubbed non-European films into the country cost the American film industry \$15 million a year. Trade barriers in China, Korea, and Taiwan also were described.

(Reuters, Bloomberg, AFP)

HEBRON: 160 International Observers to Be Stationed in West Bank

Continued from Page 1

thereby to vitiate any claim that Israel might have on these territories in a final settlement." Now, he said, Israel has "prejudiced the final negotiations in favor of Arab sovereignty."

Asked about the symbolic nature of the force, Mr. Netanyahu replied, "Symbolic forces carry sym-

Continued from Page 1

administration for a tougher public posture on

North Korea, as some conservative lawmakers

and former Bush administration officials have

also urged. His view is not shared by some

officials at the State Department and in the

Scoul government, who have argued that war

can best be avoided by eschewing harsh rheto-

ric and emphasizing diplomatic solutions.

In blunt terms, Mr. Perry said that "we're

looking at two very grim alternatives" in North

Korea. He said one possibility was that the

North Koreans could amass within several

years a substantial arsenal of nuclear warheads

that could fit atop ballistic missiles capable of

"facing up to them in a way that could cause a

The other alternative, Mr. Perry said, was

reaching neighboring countries.

bolic pistols and shoot symbolic ago by the Israeli authorities.

Although the reappointment is In Tunis, Ahmed Qureih, a PLO not directly mentioned in the official also known as Abu Ala, agreement, the document refers to said the Hebron force would comprise 90 observers from Norway, 35 who will be part of a joint Israelifrom Italy and 35 from Denmark. The Palestinians appear to have

Palestinian oversight panel. How the international force will

won permission to reappoint Mus-tafa Naishe, the former mayor of but Palestinians in Hebron have Hebron who was removed a decade generally greeted the idea with

> "step by step" toward sanctions that may wind up backing North Korea into a corner "from which it feels it has to lash back." But Mr. Perry made it clear that this danger would not deter Washington from taking what-ever actions were needed to prevent North

PERRY: U.S. Cautions That Another Korean War Is Not Impossible

Korea from proceeding with its nuclear pro-"We are going to stop them from doing that,"

Mr. Perry divided U.S. military preparations into two categories: nonprovocative, low-profile steps being taken now, and more serious measures that would be taken if the United Nations imposes economic sanctions against

Since this alternative is so dangerous, he North Korea, an action the secretary estimated added, Washington's strategy is to proceed to be at least several months away.

Aircraft spare parts and maintenance crews are being sent to military bases in South Korea, Japan and elsewhere in the region, he said. The Defense Department is also taking unspecified steps to prepare for the "rapid insertion" of weaponry capable of countering North Korean artillery and is preparing for the potential deployment of a second battalion of Patriot missile interceptors to South Korea.

The first U.S. Patriot battalion, announced last week, is preparing to leave the Oakland Army Base in California for South Korea, where it will be used to help defend U.S. air bases near Seoul. The second will be shipped in the event U.S. forces are "facing a confrontation," Mr. Perry said.

would face tighter restrictions than Filling a Big Gap competitors in Europe and Japan on exports of "dual-use" technol-

Continued from Page 1

tended. The discoverers described the skull as not only the youngest and largest but also the only relatively intact one of the afarensis species, which lived for almost 1 million years in the region from Ethiopia in the north to Tanzania in the south.

The famous fossil footprints at Lactoli, in Tanzania, were presumably made by an afarensis adult and child out for a walk 3.5 million years ago. This is the earliest direct evidence for upright walking by human ancestors.

The longevity of the afarensis species was remarkable in itself, the discovery team said, noting how few detectable evolutionary changes seemed to occur between the first known afarensis specimens from 3.9 million years ago and the skull and other recently discovered fossils that are 3 million years old. The team was headed by William Kimbel, director of paleoanthropology at the Institute of Human Origins in Berkeley, California; Donald C. Johanson, president of the institute, and Yoel Rak, a pale-

ontologist at Tel Aviv University. Commenting on the skull's importance in an accompanying jour-nal article, Leslie C. Aiello, a paleontologist at University College, London, said the skull and other recent findings provided "persuasive support for the idea that A. afarensis is a single, highly dimorphic species," that is, one with two types of individuals.

The single-species hypothesis had been challenged by scientists who studied the striking variations in the size of afarensis fossils and ment will now grant exporters gen- decided they were too pronounced In the alternative view, largerboned individuals represented a

> to modern humans, Homo saniens, In this view, the two distinct lines —one leading to humans and the other to the australopithecines, a branch that became extinct 1 million years ago — had already diverged by 3 million years ago.

After an analysis of recent fossil

By Kate Singleton

IENA, Italy -- "My mother, who was very devout, used to pray for the grace to collaborate intelligently with desti-ny," explains Tita Simonelli during an uncharacteristic pause in the round-the-clock supervision of the family olive press at San Quirico d'Orcia, due south of Siena.

When I married into the Simonelli family rather over 50 years ago, I realized that if I could do something for the community while helping run my husband's properties I would be respecting my mother's precept. The family has owned the olive press for centuries, but my aim is to see San Quirico recognized as the producer of one of Italy's finest olive oils."

Simonelli, whose diminutive person contains an energy that would be surprising in someone half her age, is too self-effacing to admit that the success of the San Quirico press is largely due to her persistent efforts. But she is rightly proud of the fact that last year her olive oil was voted among the country's top 20 at the Verona Agricultural Fair. "It's a question of traditional methods and the particular quality of the San Quirico olive trees," she said. "We've also just invested in a new separator. So this year we should surpass ourselves!"

Unlike Greece and Spain, and some parts of southern Italy, where the olives are allowed to ripen until they fall to the ground (thus producing a much fattier and more acid oil), olives in Tuscany are stripped from the boughs, still largely by hand, as soon as they reach the right degree of ripeness. Now-adays, most small towns in the prime olivegrowing areas have their own frantoio, or olive press, and will usually take a fee in oil

for pressing other people's olives.

The olives, with their stones, are first washed and cleaned, and then ground between two huge millstones into a brown sludge that can be extruded from the other end of the press in controllable quantities.

The pulp can thus be evenly distributed around the perimeter of large disks made of coconut rope or reed, with a central hole that allows them to be fitted one on top of the other over a central pivot.

When pressed, the olive pulp on the loaded pivot will release about 60 percent of its original weight in liquid. About 15 percent of this will be oil, which is separated from the water by means of centrifugal spinning.

This is the first oil, of the finest quality: cold-pressed virgin olive-oil that will be a deep, slightly murky green, initially almost peppery to the taste, then gradually growing clearer and more distinctive in flavor. Rela-tively little oil is produced from this first pressing, so it is fairly expensive. However, when compared with industrially pressed olive oils, its value is immediately perceptible. The best cold-pressed virgin olive oil recalls the finest château wine. It's a universe in its own right, a food rather than a dressing.

"The fact that we only press local olives is very important, and has made us unpopular in the past. When the olive trees of most of Tuscany were frozen to death in the bad winters of 1985 and 1986, our press lay fallow for two years. We refused to bring in olives from Puglia, as so many did, and sell the product as our own. In fact we're trying

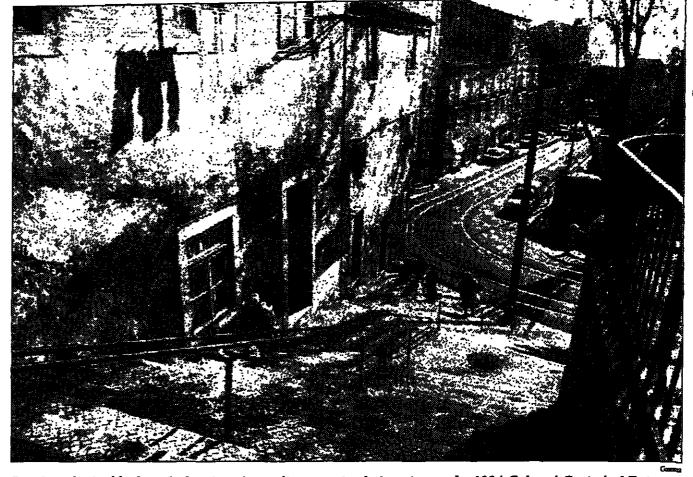
to get a proper DOC label recognition for all genuine, locally produced, cold-pressed vir-gin olive oils. Then consumers will be guided in purchasing a product they're still unfamilwith, even in Italy."

In fact, outside the prime olive regions of Tuscany and Umbria, not all Italians know what good olive oil is really like. Indeed, few supermarket shoppers putting a bottle of "Italian Olive Oil" in their carts realize that they are probably buying an inferior by-product. For the pulp from the first pressing is generally sold to manufacturers catering to the mass market that subject this residue to a further two or three "extractions," using first heat and then acids.

LTHOUGH small concerns like the San Quirico olive press are not equipped to deal with consumer education, certain major stores in big cities both in Italy and elsewhere are now wooing potential customers through olive oil tastings held in their food halls. This is the case of Harvey Nichols in London, for instance, which has discovered that discerning eaters won't go back to lesser products once they've tried the real thing. So as awareness and the demand gradual-

ly increase, Tita Simonelli is ensuring that a century-long tradition will continue. Her granddaughters are there to help. Camilla, a student of architecture, has drawn the olive trees and the stone press that embellish the labels. And Ilaria is quietly taking on some of the responsibilities of running the press.

Kate Singleton lives in Italy and writes frequently on cultural affairs.



Despite a limited budget, Lisbon is trying to live up to its designation as the 1994 Cultural Capital of Europe.





Sophie Thompson and David Haig in "Four Weddings and a Funeral" and Kirk Douglas in "Greedy."

Every Day is Summer Directed by Shusuke Kaneko.

Films about the dysfunctional Japanese family have come to constitute a minor genre in the cinema scene. Ever since Ozu, the film family falling apart has been a theme, but there has recently been a rash of comedies about rupturing households, "The Crazy Family," "The Yen Family," "The Hit-and-Run Family" and "The Family "The Hit-and-Run Game" among them. Now Shusuke Kaneko (who directed 'Summer Vacation: 1999") tells us about a high-level father who simply drops out, becomes a neighborhood house-helper and encourages his teenage daughter to quit school and come along as sidekick. Mother sees the breakup as opportunity, puts on her best kimono, goes out to work the Akasaka clubs, and lets the neighbors gossip. In the end father's business is burgeoning, daughter is blooming and a new family has blossomed — one completely outside of Japanese society. Writer-director Kaneko took

made his picture in the shape of a manga, with two-dimensional characters, head-on talks to the camera, off-compositions and editing that shuffles the scenes right along. A lot of empty ste-reotypes are sent up and a lot of vacant sociological conclusions are put down as the exploding family finds success Japanesestyle. (Donald Richie, IHT)

Directed by Jonathan Lynn,

"Greedy" stars Kirk Douglas --in his worst movie since "Tough Guys" and maybe his worst ever - as Uncle Joe, a crabby scrap metal tycoon with roughly \$20 million in the bank and a flock of scavenging relatives just waiting for him to keel over. Of course, Joe is well aware of their designs, and, for years, has used their remorseless greed as a surefire way of manipulating them for his own amusement. His latest plot hinges on the presence of a blatantly unregistered nurse named Molly (Olivia d'Abo). Once they lay eyes on the shapely Molly, the relatives - played by Ed Begley Jr., Colleen Camp, Bob Balaban and a sadly ill-used Phil Hartman, among others —

are convinced that Joe plans to leave all his dough to her. They decide to make one last-ditch effort. If they can find little Danny — the darling tyke who used to entertain Joe with his Jimmy Durante impersonation and remains the only member of the family Joe likes — they could pit him against Molly and keep Joe's money in the family. Danny, played charmlessly by Mi-chael J. Fox, has grown up to become an unsuccessful professional bowler who is ready to call it quits - that is, if he could find some other way to pay the bills. All the ingredients are in place for a farcical romp around the themes of family and greed, but Jonathan Lynn ("My Cousin Vinny") takes an approach to comedy that is grotesquely

(Hal Hinson, WP) Four Weddings and a Funeral

broad. Fox is getting too old for these cutesy-pie roles, and as

Danny's wife, Nancy Travis is forced to react to situations for

which there are no plausible hu-

man reactions.

Directed by Mike Newell. If ever a film resembled a wed-

dapper good looks and bashful

ding cake it is "Four Weddings and a Funeral," a multitiered confection with a romantic spirit and an enchantingly pretty veneer. Elegant, festive and very, very funny, this deft English comedy also constitutes a remarkable tightrope act on the part of Mike Newell ("Enchanted April"), who directed, and Richard Curtis ("The Tall Guy"), the screenwriter. In a feat of daring gamesmanship, they confine their film's central love story to the events described by the title, veering off only occasionally to nearby hotels or shops for wedding-related gambits. That conceit would seem strained if it didn't prove so unexpectedly graceful and inspired. Although "Four Wed-dings and a Funeral" brings to mind other films as diverse as "A Wedding" (for its mishapplagued party atmosphere) and "Peter's Friends" (for the collegiality of its English ensemble players), it has a light, engaging

ner make him understandably popular as a best man. (Janet Maslin, NYT)

style that is very much its own.

Much of the mood is set by

Hugh Grant's Charles, whose

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GREECE

Lisbon: On Europe's Center Stage

By John Rockwell New York Times Service

ISBON — Every year since Melina Mercouri, as the Greek minister of culture, thought up the idea more than a decade ago, a city has been outfitted with the trappings of Cultural Capital of Europe. But as earnest aficionados trekked about Europe from one such capital to the next, they began to wonder how much of this program was truly cultural and how much half-baked touristic promotion.

The answer, of course, is a little of both, although touristic promotion, too, can be more or less sophisticated. Each city seems first to fall victim to political infighting, a squabble for money and control. Then someone comes up with a more or less plansible, more or less gaseous theme. The cultural budget is nudged up a bit, often not enough to make much difference; there is some refurbishment of the infrastructure, and with drums and trumpets the program is proudly

inaugurated. The eventual success of each city's program is measured partly by increased tourism, partly by press response and, most intangibly, by the lasting benefits each city accrues. On those criteria, this lovely, friendly Portuguese capital, a little faded on its hilly perch overlooking the Tagus River bay but still full of twisting streets, architectural charm and blossoming gardens, may well prove one of the program's lasting successes.

One reason is Portugal's shaky prior history of arts support, a backdrop against which the current festivities can shine all the brighter. Another is that the city falls neatly between being too big and too small.

By and large, major European capitals have done less well capitalizing on the program's potential than more out-of-the-way places. By consensus, the most successful programs so far have been in 1990 in Glas-

gow and last year in Antwerp.
Less successful have been places like Paris, where special events were overwhelmed by the bicentennial celebration of the French Revointion along with that city's normal cultural barrage, and Madrid in 1992, where scattershot organization and competition from Seville (Expo '92) and Barcelona (the Summer Olympics) dimmed the capital's luster.

For a while, it looked as if the sort of political conflict that frustrated Madrid might undo Lisbon as well. Here, a split between the right in the national government and a Socialist-Communist coalition at the municipal level delayed the formation of a compromise directorate.

But once the compromise was finally struck two years ago, all sides report, things proceeded smoothly. To be sure, the compromise itself might seem hopelessly politicized. A moderate Socialist, Vitor Constancio, was chosen as chairman. Beneath him are eight directors, carefully apportioned as to party.

Still, said Ruben de Carvalho, who is in charge of entertainment and popular music and the sole Communist on the directorate, all the directors bring some actual expertise to their bailiwicks. And, he said, the commission has been free of the mudslinging that often dogs similar American arts groups. The reason, he said, was a sense of com-

23 Kind of fin

29 Charming

33 Publicize

41 Centers of

42 Bucks

24 Sapporo sash

27 Marked a ballot

Lisbon

Tagus River

munality fostered by the across-the-board censorship under the conservative dictator-ship overthrown in 1974. "Before then, there was a general repression of all culture," de Carvalho explained. "The fact that everybody was persecuted made for some kind of brotherhood. Nobody thought it odd that our opening ceremony on Feb. 26 should have been a traditional program with Sir Georg Solti and the London Symphony fol-lowed by keeping all the bars and nightclubs in town open all night."

Like most Cultural Capitals, Lisbon has ought to use its moment in the sun - it will have another moment in four years, as the site of Expo '98 - to win additional national and European Community money for renovations and repairs. One historic district has been systemátically gussied up (another was largely destroyed in a fire in 1988); the 3,000-seat Coliseum, the site of most of the city's orchestral programs, has been rebuilt, and several museums have had their faces lifted.

Portugal remains Western Europe's poorest country, however, and its Cultural Capital budget reflects that. Madrid had a budget of \$60 million; Antwerp had \$36 million, not counting ample in-kind, nonmonetary contributions. Lisbon started off with a projected \$55 million, which was quickly whittled to

Let's say the list started with

who's counting those American

without a jacket and definitely

that good news, or what!

dress at more and more of the Old

"O. K." Then it expanded to include

Coca-Cola, blue jeans, rock music and

contributions to world popular culture. Now there's another victory, if that's

the right word: casual shirts, probably

without a tie, are acceptable summertime

8 "Dukes of Hazzard" boss

9 Robin Williams

Served on the

10 Involve with, Unwillingly

forte

11 Seaman

Continent's toniest restaurants. Now is

rampant, waddling obesity, depending on

\$40 million, of which \$15 million is in-kind, with more cuts just a few months ago that knocked out one art exhibition and one opera production.

Still, Constancio said, the city has this year been able to muster 40 percent more cultural offerings than usual. But then, Portugal has a secret weapon. That weapon is the Calouste Gulbenkian Foundation, which since its inception in 1956, after the death of its Armenian-born, London-based, oil-rich benefactor, has played an enormous role in Portugal's cultural life.

The Gulbenkian Foundation will disburse \$100 million this year, 60 percent of it to cultural projects, including its own orchestra, chorus and ballet company. That compares with a \$165 million national budget for culture. (By further comparison, however, the Pompidou Center in Paris limps by on a \$90 million annual budget all its own.)

Naturally, the foundation has contributed generously to the Cultural Capital programs. They have been loosely organized around the themes of Portugal's, and hence Europe's, connections with the rest of the world, in articular with Portugal's former colonies, and of Lisbon itself as a cultural attraction.

To judge from early events and a glance at the rest of the year's calendar, some real imagination and sophistication have gone into their making. And although it's way too early to determine how successful the celebration will be in building local audiences and attracting tourists, Constancio said hobei reservations so lar were up 30 over last year.

HE opening weeks offered a muchadmired exhibition of the sculpture of Angola, long ruled by Portugal, which the Financial Times of London called "the most spectacular gathering of the heritage from this part of Africa assembled." The big art exhibition for the year, starting in May, will be a juxtaposition of the paintings of Hieronymus Bosch - "The Temptation of St. Anthony" being the most famous picture permanently on display here with Surrealism.

District

 $\mathfrak{L}_{m-1},\dots,$

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In the performing arts, there has been a nicely sung, handsome new production of Bellini's "I Capuleti e i Montecchi" in the jewel-like Teatro Nacional de São Carlos; "Alice" by Robert Wilson and Tom Waits from the Thalia Theater of Hamburg; a newly commissioned riot of controlled punk-rock theatrics called "M. T. M." - the initials stand for anything you like — by the Barcelona troupe La Fura dels Baus, and a modern-dance piece called "AmarAmalia" by the Ballet Gulbenkian.

A pity this last, by the company's principal choreographer, Vasco Wellenkamp, seemed so derivative in its debts to modern dancers hither and yon. For the idea was a nice one: to render homage to Amalia Rodrigues, Portugal's most revered exponent of lado, the mournful and impassioned national popular song still propagated all over town in clubs more or less touristic.

De Carvalho is overseeing another fadorelated venture that is likely to prove beneficial for years to come: a fado project that involves the scholarly codification and recording of what remains of the vast fado

51 Music category

52 Junction point

53 Whom a

Midshlpmen

55 Water barrier

56 Green land

57 Split apart

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28 Consequently 30 Artist Grant Wood, e.g. 31 Steamship staffs 32 Rochester's 33 Wan

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ladies

New York Times Edited by Will Shorts.

40 "Will Rogers Follies" prop

45 Turkish topper

47 'Big deal!'

Change at Chihuahua

مكنامن الأحمل

I E I S U R B

Cutting Flight Costs: Don't Always Go to Nearest Airport

By Roger Collis

RAVEL decisions are made on a shifting equation of cost, time, convenience and comfort - plus the overriding criterion of earning and redeeming frequent-flier awards!

But when cost counts most, seasoned travelers flying from Europe to Asia or America know that the cheapest distance between two points is usually via a hub in a neighboring

"Cross-border hubbing" is the way to exploit the huge differences between fares in weak and strong currencies, plus the fact that most airlines offer their best deals in someone else's backyard. Lufthansa and SAS fight for cross-border traffic over Frankfurt and Copenhagen; Lufthansa and Swissair over Zurich and Frankfurt; Air France and British Airways over London, Manchester and Paris, and BA and KLM on London and Amsterdam

Cross-border hubbing often combines cheaper fares with convenience. Unless you

Ask somebody who lives in Norwich how to get to New York and the chances are you will be advised to avoid Heathrow and take a flight via Schiphol, arriving at JFK in early

Traveling from Bristol to New York your

The Frequent Traveler

best bet is through Dublin; from Zurich to Kinshasa I would connect in Brussels while from Nice to Delhi I would choose Rome. This strategy can save up to 50 percent of the cost of nonstop flights from your point of

departure where they exist. It sometimes pays to pay full fare, especially when you are able to use the flexibility
— not only by being able to switch flights and carriers, change the routing once your journey has commenced and make unlimited stopovers, and under IATA rules travel up to 25 percent more miles between two points free, or for a small surcharge.

A full-fare ticket can also qualify you for

start from a major hub, you have to change planes somewhere. So why not in a neighboring country?

half-price partner fares, two-for-one offers, upgrades and higher mileage credits.

Some airlines offer a free stopower to long-

haul passengers paying the full first or business-class fare who travel through their main

Flying first or business class with Iberia earns you its Madrid Amigo package: a night in a five-star hotel, limo transfers and dinner at a flamenco show. The condition is that you must be connecting with Iberia to or from an international flight.

Air France has a similar offer to tempt people traveling from Mexico City to Madrid to stop over in Paris.

The SAS "executive stopover" package in Copenhagen and Stockholm is free to full-fare business-class people on intercontinen-tal flights with onward connections out of Scandinavia.

Stopovers are not usually permitted on a consolidator ticket. But you can sometimes turn a connection into a stopover under the 24-hour rule

If you can arrange to arrive on a late flight so that there is no onward flight that day, you can stay the whole of the next day,

provided you leave within 24 hours of arrival. Airlines will normally give you a meal for connections of more than two to three hours. And you may strike it lucky with a free hotel

London is the most expensive of all major European capitals in which to buy a fullfare, round-trip, business-class ticket to New York. This will cost you around \$3,000, compared with \$2,780 from Paris; \$2,400 from Frankfurt, and \$1,400 from Athens.

On the other hand, a full-fare businessclass round-trip to Tokyo is most expensive in Zurich: \$5.370, compared with \$4,732 in London; \$4,149 in Madrid, and \$3,926 in

The cross-border strategy should be to buy your long-haul round-trip in the local currency of your chosen hub, then buy a separate round-trip ticket to get you there. (This is to avoid paying the "higher intermediate" fare according to IATA rules. Although by the same rules you may be able to save money by making two separate roundtrips on one ticket: a device known as "combined ticketing.")
Lufthansa quotes London-Los Angeles

business-class round-trip via Frankfurt for £2,835 (about \$4,250), saving £419 on the nonstop fare.

Traveling business class London-New York via Dublin, for example, will save you £255 on a round-trip; London-Buenos Aires via Madrid will save you £560 on the full nonstop round-trip of £3,376.

Buying a consolidator fare can save you even more. A consolidator ticket is normally valid for a year and flexible, except that you can't change to another carrier. But flying London-Bnenos Aires business class (via Madrid) with Iberia will cost only £2,296. saving £1,080 on the published nonstop fare. Flying via Rome with Alitalia could save you about £1,500 (if you can live with only three flights a week between Rome and Buenos

FAGONLIT quotes 21,130 francs (about \$3,700) for a round-trip business-class ticket Paris-Singapore with Lufthansa via Frankfurt against a published fare of 29,960 francs. And Paris-Bangkok for 17,740 francs against 25,530.

They can also sell you a round-trip busi-

ness-class London-New York via Amsterdam on KLM or Northwest for about £1,300

against £2,164 for the published fare. Travelers based in Germany can save about 40 percent on round-trip business-class fares to destinations in Asia and North America by flying on SAS through Copenhagen.

You can buy a consolidator from seven major German airports to New York for 2,700 Deutsche marks (about \$1,625), against 4,322 marks for a full-fare nonstop flight); 3,450 marks to Seattle (against 6,412 marks); 3,750 marks to Bangkok (against 6,120 marks), and 4,800 marks to Hong Kong (against 7.110 marks).

German business travelers can buy a Frankfurt-New York round-trip (Concorde to and from Paris) with Air France for 7,432 marks (instead of 9,170, the full first-class

But perhaps the most spectacular of all cross-border consolidation deals is traveling Concorde to New York with Air France. The round-trip from London (via Paris) costs £3,558, compared with British Airways Concorde from London at £5,180. And Air France will pick up the tab for a hotel room on the way back.

AUSTRIA

Albertina, tel: (1) 53-48-30, open dally. Continuing/To May 23: "Ko-koshka: Das Frohwerk." 200 of the Austrian painter's early drawings and watercolors created from 1898 to 1917.

Kunsttorum der Bank Austria, tel: (222) 531-24, open daily. Continu-ing/To June 5: "Chagail bis Picasso: Meisterwerke aus dem Guggenheim Museum New York." 70 major paintings and sculptures representing the various artistic tendencies of the 20th century: Cubism with works by Pi-casso and Braque, Expressionism represented by Kandinsky and Nolde, Constructivism in the paintings of Mondrian and Klee, and later artists such as Dubuffet and Bacon.

BELGIUM

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La Monnaie, tel: (2) 218-1211. Britten's "Peter Grimes." Directed by Willy Decker, conducted by Antonio Pappano, with William Cochran, Gregory Yurisich and Xenia Konsek. April 19 (premiere), 22, 24, 27 and 30

Musées Royaux d'Art et d'Histoire, tel: (2) 741-7202, closed Mondays. To April 24: "Charles Quint: Tapisseries et Armures des Collections Royales d'Espagne." Features tapestries from the Brussels manufactures in the 16th century, as well as weap-ons and armor that belonged to Charles V of the Roman Holy Empire and the Catholic Kings.

Cambridge

tor's art from the 16th to the 20th centuries, and includes drawings and sculptures by Rubens, Matisse and Hepworth.

Glyndebourne 1994 Festival. April 6: General booking by post opens for the summer festival featuring Mozart's "Le Nozze di Figaro" and "Don Giovanni," Tchaikovsky's "Eugene Onegin," Britten's "Peter Grimes" and Stravinsky's "The Rake's Progress," for 15 performances between May 28 and

London English National Opera, tel: (71) 836-3161. Tchaikovsky's "Eugene Onegin." Restaged by Julia Holland-er, conducted by Alexander Polian-ichko, with Pater Coleman-Wright, Rosa Mannion and Bonaventura Bot-tone. April 7, 9, 14, 16, 19, 22, 27 and

open daily. Continuing/To May 8: "Picasso: Sculptor/Painter." The exhibition features 168 sculptures, paintings, drawings and ceramics, focusing on the relationship between Picasso's sculpture and painting from the early works of the Cubist period to the monumental pieces of the 1950s and 1960s.

Manchester The Whitworth Art Gallery, tel: (61) 4865, closed Sundays. To June "Arabesques: French Hand-Printed Walipapers, 1770-1800." Features more than 50 papers depicting nature, mythology and erotic subjects.

graphs taken between 1929 and 1992.

Prague Castle Riding School, tel: (2) 33-37-32-32. To May 23: "A Past Future. Czech Modernist Art 1890-1918." The display focuses on

CZECH REPUBLIC

the evolution of Czech art from the turn of the century to Cubism. Featuring, among others, Bilek, Kalke, Spaniel and Gutfreund.

DENMARK

Det Kongelige Teater, tel: 33-14-10-02. Mozart's "Cosi Fan Tutte." Conducted by Andrew Greenwood, with Randi Stene, Jorgen Ole Borch and Gert Henning-Jensen. April 12, 15

FRANCE

Musée des Beaux-Arts de Nantes, le: 40-41-65-85, closed Tuesdays. To April 25: "Tony Cragg: Dessins." Recent drawings by the British sculptor. The exhibition will travel to Saar-brocken, Germany and St. Gall, Swit-

Centre National de la Photogra-phie, tel: 53.76.12.32, closed Tues-days. To May 9: "Brassat: Du Surréalisme a l'Art Informel." 160 photographs dating from the 1930s to the 1950s, including portraits of artist friends such as Picasso, Matisse and Michaux, and photographs of Paris by day and by night.

Montreal Grand Palais, tel: 44-13-17-30, Musée d'Art Contemporain, tel: closed Tuesdays. Continuing/To (514) 847-6226. Continuing/To June 13: "Le Soleil et l'Étolle du The Fitzwilliam Museum, tel: (223)
332-900, closed Mondays. To April
10: "Drawings by Sculptors." Focuses on the role of drawing in the sculpbhotographer, including 250 photo
10: "At 10: "La Soleii et l'Etolie du April 24: "Robert Doisneau: A RetroNord: La France et la Suede au 18e
spective." A tribute to the French
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Bayerisches National Museum, tel:
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Musée d'Art Moderne de la Ville de centuries. Musee of Art Moderne de la ville de Paris, tel: 47-23-61-27, closed Mon-days. To July 17: "La Beaute Exacte: De van Gogh a Mondrian." 250 works, including 150 paintings, by 12 Works, including 150 paintings, by 12 Dutch artists including Pyke Koch and Charley Toroop, in the first halt of the 20th century. Also, to June 12: "Du Concept a l'Image." Works by ten Dutch artists since 1970, including Jan Dibbets, Ger van Elk, Niek Kenne and Mark Manders.

Kemps and Mark Manders. Saint-Germain-en-Laye Musée des Antiquités Nationales.

tel: (1) 34-51-53-65, closed Tues-days. To July 18: "Vercingetorix et Alesia." Artifacts from the Gauls period, including weapons, jewels and vases. The exhibition also includes a model of Alesia where Vercingetorix sar's troops, as well as 19th-century paintings celebrating the Arverni

GERMANY

Berlin

Staatsoper Unter den Linden, tel:
(30) 203-544-94. Cimarosa's "Il
Matrimonio Segreto." Directed by
Henning Brockhaus, conducted by
Asher Fish, with Gerd Wolf, Efrat Ben-Nun and Laura Aikin. April 6, 7, carpets. 14, 15 and 24.

Cologne Oper der Stadt Köln, tel: (221) 221-8221. Strauss's "Ariadne auf Nex-os." The Jean-Pierre Ponnelle's production, conducted by John Flore with Alessandra Marc, Delores Ziegler and Peter Svensson. April 20. Munich

ing cultural exchanges between France and Sweden under the aegis of King Gustavus III in his efforts to emulate the Court of Versailles.

burger Goldschmiedekunst for Die Hote Europas." Silver and gold tableware created in Augsburg for the European courts in the 17th and 18th

The Israel Museum, tel: (2) 708-111. open daily. To Aug. 29: "Back to the Shteti: An-Sky and the Jewish Ethnographic Expedition 1912-1914." Life in the pale of settlement before World War I, centering on objects collected by the ethnographic expedition and kept in the State Ethnographic Muserum N. St. Petersburg. nographic Museum in St. Petersburg.

Centro per l'Arte Contemporanea Luigi Pecci, tel: (574) 570-620, closed Tuesdays. To May 16: "Fel-lini: I Costumi e le Mode." Features costumes from Fellini's films, as well as a series of other designers's creations showing Fellini's influence.

Palazzo Ducale, tel: (41) 522-49-51, daily. Continuing/To April 30: "Arte Islamica in Italia." A selection of objects borrowed from major Italian collections which outline the de-velopment of Islamic art throughout the centuries. It includes bronzes, sil-ver and gold objects, crystals and

Navio Museum, tel: (6) 316-1343, open daily. To April 13: "Modigliani et l'Eccle de Paris." Features 10 dil paintings and sketches by Modigliani and 65 pieces by some of the foreign artists who were centered in Paris, such as Kisling and Soutine.

tures orchestral concerts under Ervin Lukacs, Matislav Rostropovich and Ken Takeseki, chamber music and a japanese traditional performance of Noh plays.

Tokyo Sogo Museum of Art, tel: (045) 465-2361, closed Tuesdays. To April 10: "National Gallery of Scotland Collection." The 80 works on display include 66 European oils from the 16th century to the present and 14 works by Scottish painters.

NETHERLANDS

Van Gogh Museum, tel: (20) 570-Van Gogh Museum, tel: (20) 570-5200, open daily. Continuing/To May 29: "Pierre Puvis de Cha-vannes." More than 150 portraits, still lifes, landscapes and drawings by the French peinter (1824-1898), known for his Arcadian themes and his murals on the Sorbonne, Panthe-on and city hall walls in Paris.

SINGAPORE

Empress Place Museum, tel: 336-73-33, open daily. Continuing/To July 1994: "War and Ritual: Trea-sures of the Warring States." An ex-hibition of Chinese bronze culture from the Warring States period (475-221 B.C.) 221 B. C.).

"Le Phénomène de l'Extase" (1932) by Brassaï in a Paris show.

Teatro de la Zarzuela, tel: 429-8225. Verdi's "Un Ballo in Mas-chera." Directed by Guy Joosten, conducted by Louis A. Garda Navarro, with Sven Use, Louis Lima and Juan Pons. April 18, 21, 23, 26 and

Valencia
IVAM Centre Julio Conzález, tel:
(6) 386-3000, closed Mondays. To
April 24: "Raoul Hausmann." 250
works by the Austrian-born artist
(1886-1971), a representative figure
of Berlin Dadaism around 1918. The
exhibition will travel to Berlin.

SWITZERLAND Antikenmuseum Basel, tel: (61) 271-2202, closed Mondays. To June 26: "Pompeji Wieder Entdeckt." Wall-paintings, sculptures, jewelry and pottery buried at Pompeli after the enuption of Mt. Vesuvius in A. D. 79 and recentity expression. 79, and recently excavated.

Lugano Museo Cantonale d'Arte, tel: (91)
22-93-56, closed Mondays. To June
5: "L'Art Contemporain et l'Activite
de Collectionner." A selection of 80
works and instaltations by Swiss and

foreign painters since 1970, including creations by Baselitz, Alighiero Boetti, LeWitt and Nauman.

UNITED STATES

v York Metropolitan Museum of Art, te (212) 570-3951, closed Mondays To April 24: "The Golden Age of Danish Painting." 125 landscapes marine views, cityscapes, portrait and genre scenes by Danish peinter between 1780 and 1850. Also, thoritise and earlier between 1780 and 1850. Also, the April 24: "Casper David Friedrich the Ferdinand Hodler: 19th-Centur

Paintings and Drawings from the Otakar Reinhart Foundation, Winter thur." 100 German and Swiss paint ings and works on paper, including images of mythological fantasy b Arnold Bocklin, landscapes b Hodler, and Italian scenes by Ca

Whitney Museum of American Ar whitney Museum of American Ar-tel: (212) 570-3633, closed Mor-days and Tuesdays. To Sept. " "Ideas and Objects: Selected Draw-ings and Sculptures from the Permis-nent Collection." 52 drawings and 1 sculptures exploring the complement ten relationship between the two many tary relationship between the two madum. The exhibition includes work by John Newman, Soi LeWitt are Louise Nevelson.

BOOKS

MINOR HERESIES. MAJOR DEPARTURES: A China Mission Boyhood

By John Espey. 349 pages. \$25. University of California Press.

Reviewed by Jonathan Yardley

JOHN ESPEY was born in Shanghai in 1913, the second child of Presbyterian missionaries. and remained there with the exception of a couple of American furloughs until the summer of 1930. He ended up in California, first as a college student at Occidental and eventually as a professor of English at UCLA, but his years in China remained so central to his sense of himself that much of his long writing career has been devoted to reminiscences of them. The first of these were published nearly half a century ago as "Minor Heresies"; others followed in "Tales Out of School" and "The Other City."

These books struck a receptive chord among many readers: in some cases because the readers themselves had been the children of missionaries, in some because readers recognized that Espey was writing about a world at once uniquely peculiar and forever vanished, but surely in all cases because the charm and self-mockery of Espey's recollections are simply irresistible. Thus it is an occasion for celebration that the University of California Press has collected what Espey

By Alan Truscott NE might think that the diagramed deal manual tree

history. North-South overbid slightly to six diamonds, using

some modern responses to Key-Card Blackwood. West leads his

singleton heart, and East takes two

But the deal, played in a regional

When dummy played low on the

championship in Hawaii in Janu-

ary, was the talking point of the

first trick he made the weird play of

winning with the ace and shifting

instantaneously to the club king.
As his club king hit the table East realized that South had played the

three of hearts on the first trick and

was therefore marked with the ten.

West later pointed out another

clue: A doubleton lead in dummy's

suit was most unlikely when an

obvious club lead was available.

heart tricks down one.

tournament.

WHAT THEY'RE READING

• Marc Abrahams, editor of the Journal of Irreproducible Results. is reading "Body Snatching: The Robbing of Graves for the Education of Physicians in Early Nineteenth Century America" by Suzanne M. Shultz and "The Social History of the Machine Gun" by John Ellis. "One of our readers recommended them. I think I have a lot to

learn, so I'm going to study them very carefully.

(Barry James, IHT)

from these three memoirs. "Minor Heresies, Major Depar-

spect, a wry account of how his at him, a very mild-mannered and rebellion caught the complacent international community unawares;

BRIDGE

fense, South took the club ace.

crossed to the spade king and ruffed a club. He then ruffed a

spade high, drew trumps and claimed his slam. He explained that

he would take a heart finesse to

dispose of his spade loser, and was

astonished to be asked to sign a

board and reveal that he really did

hold the queen. The defenders did

not insist on a two-trick defeat.

because West was due to show out

How could he have gone down?

ing out that South had simply tak-

on the heart lead and South would

not then finesse.

result a slip that showed that he had gone down one. To prove it, East had to take his cards out of the J 10 9 6 5

North examined the layout and bidding:

started screaming at his partner. South

Why hadn't he ruffed two spades in

East added fuel to the fire by point- 6 0

the dummy and made the siam? 4 N.T.

Unaware of this remarkable de- en a marked finesse, and North

went on screaming.

going back to [boarding school at] Kuling. Although there was a great deal of buzzing around about the "all the chapters I wish to preserve" tures" is no scholarly study, but that civil war going on between the in no way diminishes its value either forces of Chiang Kai-shek, who had as a contribution to the history of marched up from Canton the pre-Chinese-American relations or, of ceding summer, and the forces of the greater weight, as a work of litera- Peking government and the northture. It was Espey's accidental good ern warlords, to anyone born and fortune to be in China at a time raised in China it was absurd to take when the old order was crumbling all this too seriously. Certainly one and the new one was muscling in. would not expect it to interfere seriand the new one was muscling in.

Though he was too young to have more than a wide-eyed child's interest in or understanding of the rise of Chiang Kai-shek and his anned forces, he did catch a glimpse of this "young Cantonese general with ambitions" and he provides, in retro-

mational community mawares:
"When I returned to Shanghai in the edification of Simologists, for December 1926 to spend the Christ- whom Espey most assuredly is not mas holidays with my family, I had writing, but as an example of two describes on the copyright page as no suspicion that I should not be distinctive qualities of this quite

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remarkable book. The first, which to portray his parents as he saw is self-evident, is the elegance of second is the delicate balance that Espey strikes — and maintains conveys to the reader. throughout - between the voice of the mature memoirist and the viewpoint of the boy whom he is recalling. This balance is utterly essential oir, yet striking it is so difficult that

Espey is that writer. In his brief introduction Espey tells us that he was surprised, when the first of these essays appeared in 1945, that his father took an almost take offense. What he did not perceive then — what he may not fully
perceive even now — is that no
parent could hope for a more underthis genuinely singular book. parent could hope for a more understanding and loving portrait than that painted by Espey of his father and mother. Again, it is his capacity

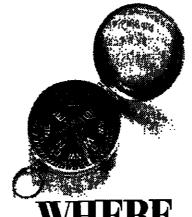
The Washington Post.

them then that first strikes the read-Espey's stately, self-confident or, but what gives those portraits prose, beneath the lovely surface of such depth is that we can detect in which runs a steady stream of self- the background the more subtle and awareness and self-mockery. The adult understanding that Espey in time achieved and that he so deftly As a boy in Shanghai, Espey in-habited three worlds: the mission, the city and the Shanghai American

School, where most of his education to the successful childhood mem- took place. He writes about all with respect and affection, but it was only the rarest writer achieves it; during his relatively infrequent forays into the city that he felt most connected to the "more fluid sphere" that is life itself. He seems to have sensed from early on that this would be the sphere for him, even if

Jonathan Yardley is on the staff of

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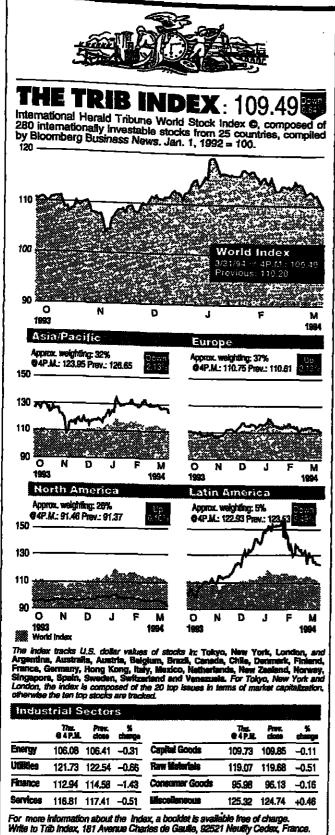
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International Herald Tribune, Friday, April 1, 1994



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The Bear Keeps **Dancing Most Investors** Stay on Sidelines

By Lawrence Malkin

International Herald Tribune
NEW YORK — The great Wall
Street self-off persisted Thursday, street sea-on persisted Inursury, slowed only by collars on comput-erized trading and the voices of few big securities houses insisting they could see the bottom soon.

But most buyers remained skeptical, staying off the market's roller-coaster, and a late rally by blue chips allowed the Dow Jones industrial average to post a mild gain, although most indexes were lower. The Dow closed at 3,635.96, up 9.21 points from Wednesday when it had plummeted 72.27 points.

Bonds and stocks both had rallies early in the day that later faded. A Chicago-area purchasing managers report showing a 10 percent gain in industrial activity sparked inflation fears and helped push up yields on 30-year Treasury bonds as high as 7.19 percent.

That sent stock markets into a tailspin. The Dow Jones industrial average plummeted 63 points, which put a halt to the program trading of the big institutional houses, whose fears of higher interest rates in a recovering U.S. economy are causing the sell-off. The Dow climbed back and the bond yield slipped back to close at 7.09 percent.

But the broad stock market was weak. The Nasdaq over-thecounter index fell 1.45 points to close at 743.46 and the American Stock Exchange index was off 2.43 points at 443.11.

Volume remained heavy on the Big Board, totaling 404.24 million ares, up from 390.06 million on

"It's not just the selling, it's that people are just sitting on the side-lines and not buying," said Laszlo Biryini, whose firm specializes in tracking program trading and other computerized market movements. He explained that big traders were aggressively selling on programs linked to interest rates and other

Another factor was timing. "It's See STOCKS, Page 10

Clinton Gives Symbolic Boost To Electronics

By Erik Ipsen LONDON — President Bill Clinton's decision to lift the ban on the sale of high-end telephone and computer systems to China and the former Soviet Bloc countries drew praise from U.S. companies. But companies and analysts in Europe say the decision carries little more than symbolic importance.

"It is wishful thinking to say that in and of itself this decision will open the floodgates of American exports to these countries," said Even Miller, a tele-Lehman Brothers in London.

Russia does not have the funds to pay for state-of-the-art telephone and computer systems and U.S. companies have for years been skirting the regulations and exporting to other markets, analysts said.

"It is already a pretty competitive market in Eastern Enrope and Russia," said John Cheetham, a spokesman for ICL PLC, a British computer maker. "I am not sure this will make much difference."

He noted there was fastgrowing demand for the likes of personal computers and networks, but comparatively little for the hyper-sophisticated and pricey state-of-the-art systems that had been the subject of the

In eastern Europe, American companies not only sell computers, they dominate the market. Jim Tully, an analyst at Dataquest Europe, said the two largest foreign computer vendors in eastern Europe and the former Soviet Union are International Business Machines Corp. and Hewlett-Packard Co. Other U.S. companies, such as Unysis Corp., also are enjoying some success in the region, he

Similarly, in China, the world's fastest-growing telecommunications market,

American Telephone & Tele-graph Co. has been active for years. James Golob, an analyst with S.G. Warburg & Co. in London estimates that AT&T's business in China already runs to several hundred million dollars a year, largely in transmission systems. Motorola Inc., meanwhile, ranks as one of the strongest competitors in Chi-na's cellular phone market. With a telecommunications

market that is expected to see as much growth as the rest of the world combined — from 35 million lines now to 100 million by the end of the century every telephone company in the world is already competing in China. The prize the likes of Alcatel Alsthom, AT&T, LM Ericsson AB, Seimens AG and others are fiercely fighting for is a share of the spending that is estimated to total \$40 billion by the year 2000.

Mr. Clinton's decision will broaden the range of product offerings from America's top entrants in that market. As such it has won kudos from them. But the already- crowded market and the fact that the Americans, in spite of the restrictions and needs for cumbersome export licenses have been there for years anyway, will greatly mod-

erate that impact.

The incremental effect of the lifting of the ban can be seen in in some of the figures bandled about in the last day or two. For instance, Christopher Padilla, a Washington-based government affairs specialist for AT&T, predicted that the lifting of restrictions would mean \$100 million a year in new sales for his company. But observers were quick to point out that for the world's largest telephone company, such gains, while certainly welcome, rank as decidedly small.

Mr. Miller said that of far

greater significance than the ban's end is the question over-See EXPORT, Page 10

Pearson to Make a Bid For U.S. Software Firm

LONDON - Pearson PLC, the British media conglomerate, said Thursday it planned to expand into interactive media by buying the U.S. software publisher Software Toolworks Inc. for \$462 million.

Pearson said it would soon make a tender offer at \$14.75 for each of Software Toolworks' 29.5 million shares outstanding. The offer is conditional on more than 50 percent of the shares being tendered, which analysts pointed out left open the possibility of a rival bid.

Software Toolworks' shares were quoted Thursday afternoon in national over-the-counter trading at \$14.25, up \$4.25. Pearson's shares fell 21 pence in London, to 645 pence (\$9.55).

Software Toolworks, based in Novato, California, provides software for personal computers and video games, including Nintendo and Sega, among its other software development and publishing activi-ties. Pearson, which publishes Penguin and Viking books, wants to put some of its library on compact disks to broaden its scope for book

Henderson Crosswaithe in Lon-don. She said Pearson could not have acquired any such business for much less. "It is a full price," she said. "But you can't get anything like this cheap, because these

companies are in such demand."

Lord Blakenham, Pearson's chairman, acknowledged the scale of the purchase as he said, "Soft-ware Toolworks marks a substantial investment in our strategy to build Pearson into a major international provider of media content." The price comes to almost four

times Software Toolworks' sales of

\$119.6 million in the year ended In the nine months ended Dec. 31, Software Toolworks had a pretax profit of \$6 million on sales of

\$101.9 million. Pearson's managing director, Frank Barlow, pointing out that the price being offered was below Software Toolworks' peak of more than \$17 a share reached in Octo-ber 1993, said, "We're not getting in at the top, and what we're buying is a business that's established and already in profit."

the transaction would be paid for with cash and some of Pearson's existing debt.

The acquisition would give Pearson, which also publishes the Financial Times newspaper and is an investor in the BSkyB satellite broadcasting service, entry into the rapidly growing market for video and computer games and would help it strengthen Extel, the financial information service it bought in December.

When you get beyond the multimedia hype, this is about publishing," said Robert Jolliffe, an analyst with Hoare Govett in London. earson, he said, is gaining access to skills and expertise to build or its existing businesses.

The proposed acquisition is the latest example of print publisher: looking for ways to shore up their traditional business. Time Warner Inc., for instance, also supports two makers of video game machines. Atari Corp. and 3DO Co.

Pearson said that spending in the United States on interactive media formats had increased three times as rapidly as spending on traditionles. Pearson said it expected the ac- al media formats in the past five "It's a very good strategic fit," quisition to "mildly" dilute its years. (Bloomberg, Reuters,

Deutsche Bank Gains Abroad

By Brandon Mitchener

International Herald Tribune FRANKFURT - Dentsche Bank AG boosted its operating profit 15.7 percent in 1993 and expects to match the "good results" in 1994 but is earning most of its money abroad, chairman Hilmar Kopper said

Consumer groups have accessed Deutsche Bank, Germany's largest, and other big German commercial banks of reaping record profits by milking retail customers, aiding tax evaders and refusing to pass along low interest rates to consumers.

But Mr. Kopper, citing growing competition, high costs, high defaults on loans and extraordinarily high provisions against future loan losses, said the bank's German operations "had a terrible year."

"Deutsche Bank also suffered from the recession," but while Germany suffered, foreign subsidiaries boosted earnings by 63 percent in the year, he said. He declined to give a detailed geographical break-down, but said that domestic operations currently contribute less than 40 percent of group income, down

from well over 50 percent a few years ago. 12 to 18
Operating profit totaled 5.3 billion Deutsche marks
(\$3.16 billion) after risk provisions, which rose 74

percent.

percent from a year earlier, to 3.3 billion DM. Nearly all the provisions were made in order to cover defaults on loans to German corporate customers.

As for 1994, Mr. Kopper said it would be "irresponsible" to expect substantially higher earnings, a sentiment which analysts say applies to all German banks. "Even if the economy appears to be escaping recession, experience shows that banks tend to feel the results of the crisis far into the recovery." Mr. Kopper said.

Mr. Kopper said Deutsche Bank was reacting to growing competition in Germany and elsewhere by versifying geographically and away from "classic banking" in general.

Off-balance sheet business, including fee-based trading, totaled 1.34 trillion DM in 1993, 2.4 times the balance sheet total of 557 billion DM, he noted. For Swiss and American banks, off-balance sheet operations are 7 and 30 times larger, he noted.

Analysts said Deutsche Bank's results bode well for its rivals, Dresdner Bank AG and Commerzbank AG, which are scheduled to report their earnings over the next two weeks. Dresdner Bank is expected to report a 12 to 18 percent increase in operating profit, while Commerzbank is expected to post a rise of 15 to 19

WALL STREET WATCH

Hillary Couldn't Do It Today

By Jerry Knight

he cattle futures market, where Hillary Rodham Clinton made a 100-to-1 profit in her first foray in the late 1970s, is a game so perilous that brokers warn small investors they should not play.

Her success — turning a \$1,000 investment into nearly \$100,000 in a little more than a year shows why small investors have long been lured into speculating in Chicago's commodity futures

But with academic studies documenting that 75 percent to 90 percent of individual futures traders lose money in the long run, most small investors have abandoned the markets to professionals who have the computers and the capital needed for consistent success.

"It's a lot easier to start with \$100,000 and end up with \$1,000," said one trader at the Chicago Mercantile Exchange.

The object is to predict the price of beef months ahead, a tricky task that requires outsmarting thousands of cattle raisers, meat packers and professional speculators trying to do the same thing. Although only an amateur, Hillary Clinton

nanaged to guess right in 1978 and 1979 during one of the rare periods when a stampede of speculators produced a bull market in cattle futures. Repeating her success would be impossible today because brokerage firms — to protect both investors and themselves — no longer let someone with only \$1,000 get into the risky business of buying

and selling commodity futures contracts.

Futures contracts are complex legal agreements to sell somebody something in six months or a year at a price agreed upon now. The essence of the

game thus is betting on whether prices will go up or down before you have to deliver.

It is not a game for amateurs. Walk into an office of Merrill Lynch & Co. and ask to open a futures account, and you'll be asked to bare your financial soul. Before Merrill Lynch will take your money, you must show you make at least \$50,000 a year and have a net worth of \$200,000 — not counting your house, insurance

policies and retirement account. Next, a regional vice president will look at a detailed assessment of your investment skills. If you're judged sophisticated enough to play the game, you'll need to put up \$20,000 before you make your first trade.

The reason brokers are so reluctant to take on ne reason brokers are so reluctant to take on potentially profitable customers is the extraordinary risk entailed in commodity futures trading. The risks are great because futures traders do not simply buy a batch of some commodity and wait to see if the price goes up or down. They leverage their investment by making a down payment of about 2 percent of the cost of what they are having. That means that if the price jumps 10 buying. That means that if the price jumps 10 percent, they make five times as much as they put up. But if the price drops 5 percent, they lose five times as much as they invested.

In cattle futures, the down payment — called a margin deposit — is \$600 for a contract valued at just over \$30,000 covering 40,000 pounds of ham-

burger on the hoof.

The Merc, where Hillary Clinton made her killing in cattle, and the Chicago Board of Trade are the center of futures trading for the world because they have turned an old-fashioned idea into a state-of-the-art financial tool.

CURRENCY & INTEREST RATES

Futures trading began as a way for grain buyers See FUTURES, Page 14

3 % 3 % 5 % 5 % 4 % 4 % 4% 4% 5/25% 4-4%

3.93

5 % 5 % 3 % 4 % 5 % 6 % 5 % 6 %

France
Intervention rate
Coli mosey
1-month interbank
3-month laterbank
6-month laterbank
18-year OAT
Sourcest - Sourcest

P_ML 389.40 389.26 393.90

A.M. 387.50 389.70 390.50

Ing prices; New York Comex 2:30pm (June)

IBM Japan, Posting '93 Loss, Cites Restructuring

blamed on restructuring costs and solidated figures.

States, is trying to cut costs by revenue from exports dropped 7.1 reducing its work force while shift-percent, to 334.7 billion yea. ing its focus from large computers to software and services.

TOKYO—IBM Japan Ltd., long an important source of profit for its U.S. parent, on Thursday reported its first annual loss, a 1993 deficit of 23.5 billion ven (\$228 million) that its continuous contin 23.5 billion yen (\$228 million) that it Co., which are included in its con-

the high value of the yea.

The unit, like International Business Machines Corp. in the United percent, to 903.2 billion yea, but

IBM Japan's exports are mainly parts that are sold to other IBM Its loss for the calendar year — operations and priced in dollars. the only one since the unit was

The yen's appreciation against the established in 1937 — followed a dollar during the year meant that 45 percent drop in profit in 1992 to IBM Japan received fewer yen for

June Namioka, a spokeswoman for IBM Japan, said the unit had met its goal of selling 200,000 per-sonal computers last year and hoped to sell 300,000 this year. ÎBM Japan said it took an ex-

traordinary charge of 49.1 billion yen last year, mostly for restructur-While avoiding the layoffs im-posed by its parent —which aims to

cut its work force to around half of its 1986 peak — IBM Japan cut nearly 2,000 positions last year through attrition and early retire-ment, leaving it with 23,216 employees as of Dec. 31, including workers assigned to subsidiaries and affiliates, its spokeswoman said.

Thousands of others were trans-important market outside North ferred from administrative duties America.

to sales and service posts. slumped because of the country's stumbling economy.

NEC Corp. and Fujitsu Ltd., which also make large mainframe computers, reported their first losses last year. Like IBM, they are struggling to respond to a world-wide shift from mainframes to smaller, cheaper computers joined in networks.

As in the United States, IBM was caught without any competitive small computers in Japan, its most

But the shift to networks is oc-Beyond IBM's troubles, profits curring more slowly in Japan than have dropped throughout Japan's computer industry as demand has of a chance to respond.

After losing market share in re-cent years to NEC and Fujitsu, it gained position last year in person-al and the larger engineering-work-

station computers.

IBM Japan was sixth in workstation shipments, with 4.7 percent of the market in 1993, up 0.1 point from 1992, IDC Japan, a market research company, said Thursday. It moved from fourth to third place

in personal-computer shipments. (AP, AFP, Reuters)

Bank Negara Suffers Massive Trading Loss

Compiled by Our Staff From Dispatches
KUALA LUMPUR — The Maaysian government said Thursday
t was considering firing its central

full responsibility for the losses and
hinted he would quit.

"I suppose that is the most reasonable thing to do," he said. laysian government said Thursday it was considering firing its central bank governor after the bank dislion) loss from a disastrous foray into international currency markets last year.

Deputy Prime Minister Anwar Ibrahim, who also is the finance minister, said he was studying a letter from Governor Jaffar Hussein before deciding whether to re-place him. Mr. Jaffar said he took

Mr. Jaffar also said Bank Negara closed a 5.7 billion ringgit (\$2 bil- had closed its forward-contracted foreign exchange positions and would only deal in spot transactions from now on.

"An unfortunate chapter in the bank's history is now closed." Mr. Jaffar said. The 35-year-old bank also reported its first-ever operating loss last year, of 712 million ringgit,

mainly because of having to mop up 66 billion ringgit in excess li-quidity that gushed in to speculate on the local currency. Mr. Jaffar has been the central bank governor since February 1985. Under his stewardship, Bank Negara built a formidable reputa-

tion as a feared and aggressive speculator on international currency markets. But 1993 marked the second year its dealings went awry.

The bank's 1992 currency trading losses were largely a result of the collapse in the pound when Britain withdrew from the European Monetary System's exchange-rate mechanism. Mr. Jaffar attrib-

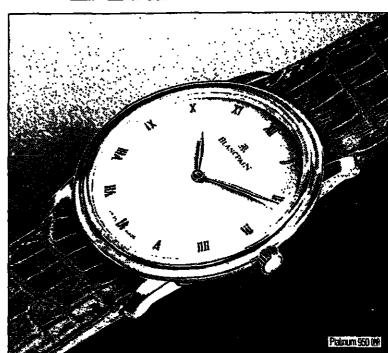
uted the losses in 1993 to

unwinding forward positions taken the year before. "In the absence of perfect foresight, mistakes were made," Mr. Jaffar said. "But often, the price of inaction could be just as serious." He said the bank's balance sheet

remains strong, with total assets rising 68 percent, to exceed, for the first time, 100 billion ringgit. Speculation is rife that a 53-yearold commercial banker, Ismail Za-+5.30 karia, chairman of the Association of Banks in Malaysia, is a likely

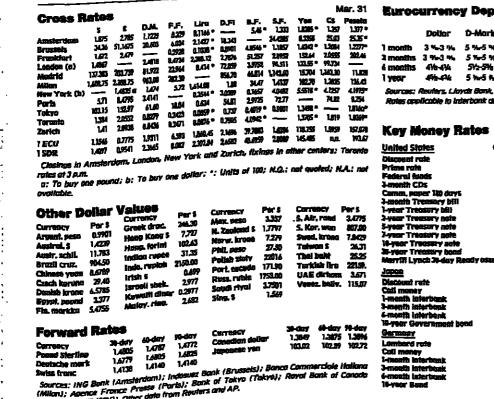
successor to Mr. Jaffar. (AFP, Reuters, Knight-Ridder)

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The ultra-slim watch

SINCE 1735 THERE HAS NEVER BEEN A QUARTZ BLANCPAIN WATCH. AND THERE NEVER WILL BE.



Dow Jones Averages

Standard & Poor's Indexes

NYSE Indexes

\$21,18 397,87 156,16 41,87 445,55 412,35

712.52 742.95 670.73 874.17 869.42 743.43 157.07

100.76 98.81 102.59

21.18 377.87 154.16 41.87 445.55 412.35

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EUROPEAN FUTURES

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Financial

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industrials

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Trade Nervousness **Pulls Down Dollar**

NEW YORK - The dollar slumped in active trading Thursday as the yen rose in anticipation of possible U.S. trade actions against Japan.

MARKET DIARY

Several traders said the dollar would have nowhere to go but down if the two countries do not patch up their trade dispute soon. "The dollar will stay low, be-cause that's the playbook the Clin-

Foreign Exchange

ton administration has been using," said Paul Wong, head foreign exchange trader at Bank of Boston. The dollar slipped to 102,70 yen from 102.84 Wednesday. With the dollar steadily heading closer to its record low of 100.40 yea, fewer traders see the 100-yen level as sa-

"Can the dollar go through 100 yen? Of course it can," Mr. Wong said, but he quickly added, "All you can say on a short-term basis is, it will be very volatile."

The U.S. government is believed to want the yen to remain strong against the dollar as a way of making Japanese products expensive and cutting Japan's trade deficit — even though a high yen also would tend to depress a Japanese economy that Washington would like to see stimulated.

"The dollar-yen looks a one-way trade in the short term," said Amy Smith, an analyst at the consulting firm IDEA.

Against other major currencies the dollar fell to 1.6740 Deutsche marks from 1.6751 DM on Wednesday, to 1.4137 Swiss francs from 1.4185 and to 5.7200 French francs from 5.7237. The pound rose to \$1,4835 from \$1,4795.

Some analysts said the past several days of tumbling stock prices also

was a factor. "It seems the dollar is trading off because of the nervousness in the stock market," said David Durst, vice president of Bear, Stearns & Co.

The dollar rose against the Canadian dollar despite rising Canadian interest rates. Investors sold the Canadian currency on concerns about that country's burgeoning budget deficit and unsettled political climate.

The dollar rose to 1.3835 Cana dian dollars from 1.3793 Wednes-(AFX, Reuters)

STOCKS: Investors on Sidelines

Continued from Page 9 the last day of the quarter and it is a disaster," said Phil Orlando of First Capital Advisers. "Generally you see some window-dressing, but it appears that now managers want to show cash and not stocks, and

they are dumping stocks regardless of quality and valuation. Stock markets will be closed Friday for the Easter weekend, but

U.S. Stocks

bond markets will be open briefly and are likely to react to the March employment figures, which are expected to show good job growth, if only to make up for the slowdowns resulting from severe winter weather earlier in the year. But the potential effect on bonds was enough to make some fund managers stay out of harm's way for the weekend.

Will Monday look better or, as it did on Black Monday in October of 1987, bring a collapse? In reply, Vice President Al Gore wisely repeated the old Wall Street chestnut on television Thursday morning, "Markets go up, and mar-

kets go down." President Bill Clinton also tried to reassure investors, The Associated Press reported from San Diego, California. "No one believes that there is a serious problem with the underlying American economy,"

he said after a bill-signing ceremony. "It is healthy and it is sound." Looking for bargains, David Shulman, Salomon Brothers Inc.'s chief U.S. equity strategist, raised pulled out.

his stock allocation to 50 percent from 45 percent by shifting 5 per-cent from cash because he believed the month's sharp declines of about 8 percent have "cured about half the overvaluation" in the market, and

Byron Wein, chief stock strategist for Morgan Stanley & Co., said the market had "not hit a final bottom. but there will be a bottom soon. The sell-off is a matter of supply and demand and it will soon be time to look for buying opportunities."

"you don't have to be as cautious as

Abby Joseph Cohen, co-chairman of the investment policy committee for Goldman, Sachs & Co., said she actually found stocks 15 percent un-dervalued in terms of the outlook for the economy and the earnings of good companies. Fund managers she said, overreacted to the Federal Reserve Board's decision to raise interest rates early this year "and they are reluctant to stay in the market while it is going down. This is just the flip side of them all rushing in when it was going up."

Although some managers were expectation that mutual fund investors would be cashing in, there was as yet no indication that any such tidal wave would overwhelm them.

ity and Vanguard said investments in stock funds were still growing this month but more slowly, while hond funds had shown small net

The Dow Daily closings of the Dow Jones Industrial average 4000 1994

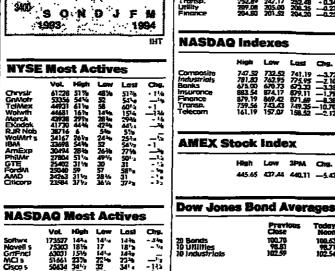
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614 4V: 2334 1V4 4355 2344 1245 374 Va 2546 4% 4% 24% 44% 25% 3% 3% 3% 26% 26% 2

Market Sales

MILAN — Euphoria swept over the Milan bourse on Thursday as investors bet on the swift creation of believed to be raising cash in the a government led by the media investor Silvio Berlusconi and anticipated that the rightist government would be good for the market. The stock market's MIB index

finished 3 percent higher, and trad-Major fund houses such as Fideling had to to be extended by 30 minutes to cope with record turnover. The lira and Italian bonds also made hefty gains during the losses as inexperienced investors session as confidence in Italy's financial markets soared.



AMEX Most Actives

EXPORT: A Symbolic Move Stocks Jump in Milan

NYSE Diary

AMEX Diary

Continued from Page 9

Previous NASDAQ Diary

hanging the renewal of China's most-favored-nation trade status with the United States. If concerns over human rights violations causes Washington not to renew China's preferential status, U.S. suppliers would "be completely shut out of that market over-

night," Mr. Miller said On the other hand, trade rules -Bonn or Beijing - can always be skirted. One analyst pointed to the Mr. Golob said.

example of Alcatel, which enjoys a 40- to 50-percent share of China's telephone-switching market. Two

GASOIL (IPE

fighters to Taiwan resulted in an enraged Beijing slapping a tempo-rary ban on French imports, which was overcome by sourcing the switches from Alcatel subsidiaries When it comes to Russia, the

years ago, France's sale of Mirage

problem is not politics as much as money. "In Russia the problem is be they imposed by Washington, not demand but a lack of money and a situation of complete chaos.

U.S. Growth Revised, but Still Strong

WASHINGTON (Combined Dispatches) — The government said Thursday that the U.S. economy grew at a 7.0 percent annual rate in the final three months of 1993, down a bit from its earlier estimate of 7.5 percent but still a sizzling pace not likely to be duplicated this year. The fourth-quarter growth rate was more than double the 2.9 percent rate turned in during the July-September quarter. For the year, the economy grew 3 percent, the strongest annual growth since the economy

N.T. 143.50 + 0.75 144.00 145.25 + 0.50 147.75 141.15 Unch. 148.00 148.25 + 0.50 Open int. 114.521

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Stock Indexes

Low

Sources: Matti, Associated Press, London Int'l Financial Futures Exchange, Int'l Petroleum Exchange

STOCK SPLIT

INCREASED

REDUCED

INITIAL

REGULAR

Celitech Medio 1 for 10 reverse split, Rochester Tel 2 for 1 split.

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To Our Readers

of the usual 4 P.M.

United States.

Because of the seven-hour

time difference between New

York and Paris until April 3,

some items in the Market

Summary above are from 3 P.M. New York time instead

We regret the inconve-

nience, which is necessary to

meet distribution require-

ments. All editions will again

carry closing prices and index-es after April 3, when Daylight

Saving Time begins in the

Oct Nov Dec Jost Est.

expanded 3.9 percent in 1988.

Expanded 3.5 percent in 1968.

The government also reported that corporate profits in the fourth quarter rose 8.4 percent to \$297.4 billion and were up 10.7 percent for the full year, for the strongest annual performance since 1990.

In an influential regional economic report, the Chicago Association of Purchasing Management said its index of economic growth rose to 66.5 in March from 60.3 in February, pointing to an expansion. (Bloomberg, AP)

Chrysler Plans Quality Improvement

NEW YORK (Reuters) — Seeking to improve its quality standards, Chrysler Corp. on Thursday unveiled a \$1.5 billion spending plan to upgrade its plants, improve testing and retrain its workers over the next

The funds, part of a previously announced \$20 billion capital spending program, are aimed at improving so-called "core processes" at Chrysler's

powertrain, body stamping and assembly operations.

Despite the success of its newest vehicles, the country's third-largest automaker has still not cracked the top 10 list of quality models, according to surveys by the consulting group J.D. Power & Associates.

Canadian Prime Rates Heading Up

MONTREAL (Bloomberg) - The Royal Bank of Canada said Thursday it was raising key lending rates, including its prime rate, following the spike upward that Canadian government rates have taken in the past few weeks

Canada's short-term interest rates have jumped more than 175 basis points in the past two months as the Bank of Canada fought weakness in 517 411 415 331 47 331 47 the Canadian dollar caused by uncertainty about Canada's fiscal and

political situation. The Royal Bank of Canada raised its prime rate to 6.75 percent from 6.25 percent, its five-year closed mortgage rate to 9.50 percent from 8.95 percent and its six-month convertible mortgage rate to 7.5 percent from 6.5 percent. Other banks are expected to follow suit, analysts said.

Parretti Sues MGM, Crédit Lyonnais

BEVERLY HILLS, California (Reuters) - Giancarlo Parretti, the Italian financier who bought Metro-Goldwyn-Mayer Inc. in November 1990, filed a \$3.9 billion lawsuit Thursday against MGM and Crédit Lyonnais, the French bank that seized the company after Mr. Parretti defaulted on his loans.

The lawsuit, filed in Los Angeles Superior Court, also names as defendants various past and present officers and directors of the bank, MGM and Pathe Communications, a former film company once controlled by Mr. Parretti.

The suit charges violations of federal racketeering statues and fraud and conspiracy by the defendants to take over the ownership of MGM and Pathe from Mr. Parretti.

Lorenzo Rejects Government Offer

NEW YORK (AP) - A would-be airline started by Frank Lorenzo rejected a government offer Thursday for another round of hearings into the company's request for permission to fly.

The company, ATX Inc., claimed Department of Transportation Secretary Federico Peña illegally intervened in an investigation to determine the company's fitness by the unusual hearings. ATX said it has already spent at least \$1 million in the year of fighting to get a certificate and that agreeing to a second hearing would amount to "legitimizing a flawed process."

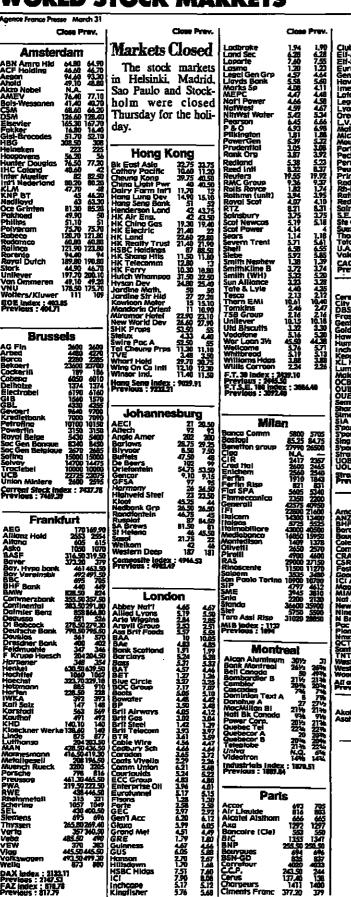
Mr. Lorenzo, who is reducing his 77 percent stake in the effort to a minority interest, has said in the past he would take the case to federal court if the department turned down the certification request. An administrative law judge who oversaw the hearings recommended the department reject the ATX application.

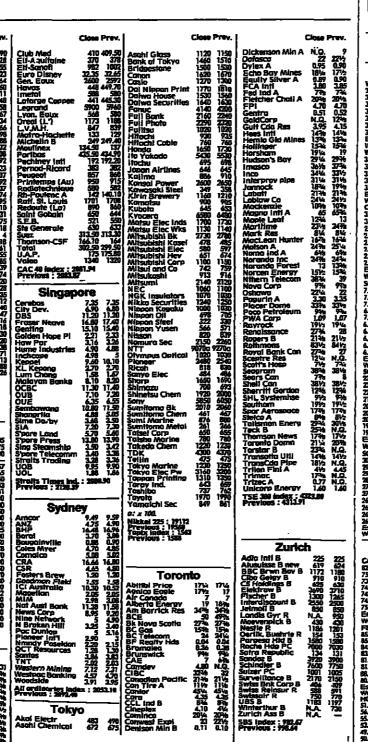
For the Record

ITT Corp. bought an 80 percent stake in the Delco Chassis Division of General Motors Corp.'s Automotive Components Group for \$375 mil-

General Motors' Hughes Electronics Corp. will combine its three aerospace businesses into a single company called Hughes Aerospace and (Knight-Ridder)

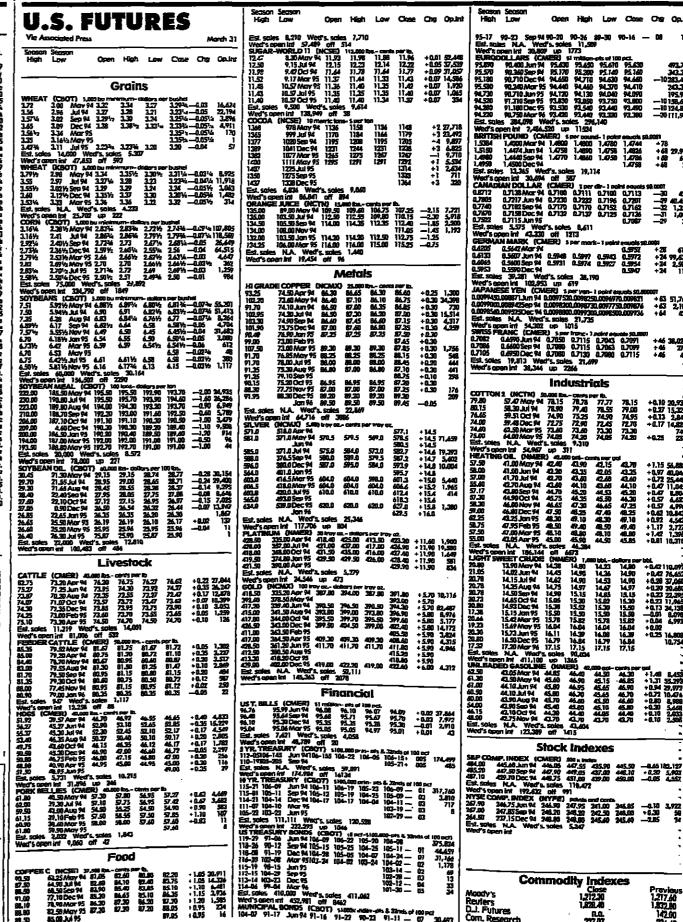
WORLD STOCK MARKETS

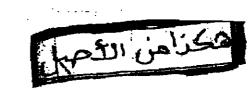




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Bank of France Lowers Rates, **Drains Funds**

Compiled by Our Staff From Dispatches PARIS - The Bank of France said Thursday that it trimmed 10 basis points from its key intervention rate, which sets the floor for

money market rates, taking it to 5.9 percent from 6.0 percent The central bank also drained '7.1 billion French francs (\$1 billion) from the interbank money market through securities repurchase agreements.

ater- Heading (Although the move is a surprise because the central bank's monetary policy council is not scheduled to meet for another week, it showed that the policy of tracking the Bundesbank's small rate cuts is still in place, analysts said.

The cut in the intervention rate follows four successive cuts over the past five weeks by the Bundeshank to its 14-day repurchase rate, which most recently stood at 5.80 percent. Some analysts said the Bank of France move shows increasing flexibility on monetary policy.

"It's a very good sign because it shows the Bank of France is prepared to anticipate what is going to happen in Germany," said Patrick Mange, an economist at Deutsche Bank in Paris.

An analyst at a French bank said the latest easing also showed a new flexibility toward the franc. In recent years, the Bank of France has mum wage.

franc has been weak. But Jean-Claude Trichet, the

dank of France governor, has made it plain that although the economy remains weak, interest rates will be kept high enough to protect the franc and hold back inflation pres-(Reuters, Bloomberg)

■ Unemployment Jumps The Labor Ministry said Thursday that the number of people out of work in France rose 0.2 percent, to a record 3,312,300, in February. but the unemployment rate re-mained at 12.2 percent, news agencies reported.

Since February 1993, the number of registered jobless people in France has risen by 9.8 percent. But the government also said the pace at which unemployment was increasing was slowing. Since Nov-

ember, the monthly rise in the jobless total has been less than 5,000, well below most of 1993, when the increases were as much as 45,000. Unemployment, particularly among the young, is one of the thorniest issues facing the Conser-

vative government of Prime Minister Edouard Balladur. This week, after nationwide street wage law that allowed employers to

Air France Sets Referendum

Compiled by Our Staff From Dispatches

PARIS - Air France's 42,000 employees will be called on to vote in a referendum ending April 11 on whether they approve the company's recovery plan, the airline an-nounced Thursday.

The employees will be asked in the referen-

dum, the largest ever held by a French com-pany, whether they would approve a plan offered on March 27 by the company. Eight unions out of 14 at the airline have not signed a framework agreement on the plan suggested by management.
Meanwhile, Air France workers blocked

runways for one hour on Thursday at Orly airport, one of the two main terminals serving Paris, to protest proposed job cuts and a pay freeze. The action, which led to delays for several flights, was led by about 200 members of the Communist-led General Labor ConA new dispute would be damaging to con-servative Prime Minister Edouard Balladur, whose inaction during the violent Air France strike in October set a pattern for defeats in a succession of protests by students. Fishermen and public-school advocates.

Air France lost 7.5 billion francs (\$1 billion) in 1993 and carries total debt of 37 billion francs. It has blamed the losses on the plunge in air travel after the Gulf War and price-cutting by competitors.

The Air France chairman, Christian Blanc, who replaced Bernard Attali after last fall's debacle, has proposed a three-year recovery program to revive the carrier.

It calls for a salary freeze, 5,000 job cuts and a capital increase of 20 billion francs. The government, which hopes to make Air France profitable and privatize it, will release a large, unspecified sum if employees approve the plan.

وكنامنالخصل

The injection of state capital is almost certain to conflict with European Union competition rules and anger Air France's rivals, who have complained about previous capital boosts.

Mr. Blanc has tried to make the job cuts through attrition rather than mass layoffs. The most contentious part of the plan may be the salary freeze through 1996. Also, all promotions will be put on hold this year and will depend on the progress of recovery in

1995 and 1996. Mr. Attali's plan, which called for 4,000 job cuts, provoked protests at both Paris airports and in the provinces last year, with angry workers virtually shutting down some airports. Mr. Balladur refused to support him and Mr.

(AP. AFP, Bloomberg)

Renault Profit Slims, but It Avoids Loss

PARIS - Renault SA on Thursday reported lower profit for 1993, but the French automaker was still

one of the few in its industry to avoid a loss in a year of doubledigit sales declines in Europe. Net attributable profit fell to 1.07 billion francs (\$187 million) from 5.68 billion francs a year earlier but was still much higher than many analysts' forecasts of around 400 million trancs.

Renault, whose year was marred protests, Mr. Balladur scrapped a by the rejection of its planned merger with the Swedish car maker pay young people less than the mini-mum wage. (Reuters, AP) Volvo AB amid protests by Volvo shareholders, said it expected im-

proved results in 1994, although Chairman Louis Schweitzer added, "This will depend on the development of the market and prices."

Some analysts have said Renault, placed for earnings growth, having brought costs down while altering its product mix to concentrate on selling its higher-priced cars.

In addition, its profit for 1993, been reached in the car and truck although much slimmer than in markets. 1992, contrasted with losses of more than \$1 billion posted by two of its is now on the shape of the recovery biggest European competitors, curve - will it be slow or sharp? Volkswagen AG and Fiat SpA.

Results last year were helped by income from financial items of 537 million francs, contrasting with a loss of 43 million francs in that area in 1992.

business cycle seemed to have in 1993.

Mr. Schweitzer said.

He said he expected growth of 2 percent this year in the European car market. Car sales in Europe fell 18 percent in 1993.

Mr. Schweitzer also said he exwhich is expected to be sold to private investors on the Paris stock market next year, appears well

But operating profit crashed to pected an improvement in the results of Renault's bus and truck arm, Renault Vehicules Industriels. Renault said the market had al- But he said the division was still ready shown signs of recovery this expected to have a loss this year year and said the bottom of the after a deficit of 1.4 billion francs

> Renault's consolidated revenue fell 7.8 percent, to 169.8 billion "The debate among car makers francs, reflecting the drop in sales and weak prices. Sales of the automobile division fell 9.5 percent, to 130.2 billion francs. (Reuters, AP)

Investor's Europe London Paris FISE 100 Index CAC 40 DAX Stockholm Allaersvaeriden Gleec 1730.57 Viennet Block Infex 574.97 471.25 0.04 Zentch SBS 982.57 998.64 61 Sources: Reuters, AFP International Herald Tribune

Very briefly:

Compagnie de Saint-Gobain SA, a French construction company, said 1993 net profit fell 51 percent, to 1.28 billion francs (\$223 million), while Compagnie Financière de Paribas said net profit rose 64 percent, to 1.45 billion francs.

• Metalleesellschaft AG said the company's former chairman, Heinz Schimmelbusch, had filed fraud charges against a board member, Heinrich Goetz, that are being investigated by prosecutors in Frankfurt. The company quoted Mr. Goetz as saying the charges were groundless.

Russia's inflation fell to 8 percent in March from 9.9 percent in February and 22 percent in January, according to the first deputy prime minister, Oleg Soskovets; Moscow has pledged to cut monthly inflation to 7 percent by the end of 1994 to receive a \$1.5 billion IMF loan.

 Italy's inflation rate was 4.2 percent annually in March, up from 4.0 percent in February but unchanged from March 1993, the nation's Bloomberg, AFX, Reuters, AFP

France's Canal Plus Girds for Expansion in Pay Television

International Herald Tribune PARIS — Appearing to reach a ceiling in its home market, Canal Plus SA of France said Thursday that it was gearing up for a major push into the pay-television market in Europe and outlined plans to launch a European culture and lifestyle channel for cable markets in the Americas and Asia.

Meanwhile, a 9 percent rise in 1993 earnings, to 1.2 billion francs (\$210 million), gave Canal Plus a sharp lift on the Paris Bourse. The stock, which closed on Wednesday at 976 francs, ahead of the earnings report, rose 1.2 percent, to 988 francs Thursday.

To our readers in France

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man of the pay-television broadcaster in effort "enormous." February following the resignation of André Rousselet, the founder, said that talks with Bertelsmann AG were advancing on the establishment of a joint venture to develop pay-television operations in Europe ontside France and Germany.

He said the venture, which might be joined by the Spanish media concern Prisa, would form "the backbone of our development in Europe over the next 10 years."

The venture, which Canal Plus and Bertelsmann are aiming to set up by summer, would cover programming services and the infrastructure to deliver pay programming to various European markets in time for the arrival of digital television systems af-

"This will give us breathing room," Mr. Lescure said. "With the deregulation of the European market, it is very clear that we can't survive alone."

He called the potential from such a joint for such a channel, which would be offered some improvement in 1995 as the economy The initial accord, signed in February,

covers Europe, but a company executive end of the year. said that the door would be open to cooperation on markets outside of Europe "on a cost \$100 million a year in programming alone, could be sold to Asian and South case-by-case basis." Among the non-European projects that

could bring the German and French companies together is Canal Plus's plan to develop "global theme channels" that would be offered to cable and satellite operators around the world.

Europe package — although a final name carry advertising from European compahas not yet been chosen — that would offer nies trying to market overseas. He said the 18 hours a day of European films, culture fashion house Yves Saint Laurent has ex-English or with English subtitles.

States to determine the potential demand scribers in France. He said there should be 385 million francs in 1992.

The channel could be operational by the He said the same channel, which could

American cable or satellite systems. There is a real appetite for European

culture in America, even more than there is in Europe," Mr. Thoulouze said. He said there would be "no problem" financing such a venture, noting that several potential backers have already come Closest to getting launched is a Best of forward. The network, he said, might also

Michel Thoulouze, head of thematic would be no growth in Canal Plus's subchannels, said the company next month scriber base in France in 1994. At the end would begin market research in the United of 1993, the company had 3.7 million sub- 265 million francs, compared with a loss of

to cable operators as a premium network. strengthened and the company completed. The channel could be operational by the installation of new decoders. The new equipment, he predicted, would force many homes now receiving the broadcaster's mix of films and sports by means of pirate decoders to begin paying. The company reported that it now had

103,000 subscribers to its new French satellite service, and predicted that the number would double this year. In Belgium, Canal Plus has 150,000 subscribers, in Spain 768,000, in Germany 755,000 and in Africa Overall, the company predicted it would

have 6.2 million subscribers by the end of 1994, up from 5.7 million at the end of 1993. In 1993, the company's foreign payand lifestyle programs, all presented in pressed an interest in advertising, channel operations lost 117 million francs, English or with English subtitles.

Meanwhile, Mr. Lescure predicted there a 30 percent improvement from the loss reported in 1992. Premier, the German service it operates with Bertelsmann, lost

Optimism at Société Générale berger Zement AG of Germany.

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BELIZE (HOTEL)

BRUSSELS - Société Générale de Belgique SA, the biggest Belgian company, said Thursday its profit rose 40 percent last year, largely boosted by asset sales. Operating earnings were up a

company was optimistic about its outlook for this year.

more modest 5 percent, but the

tion, while operating income was 6.43 billion, up from 6.15 billion. Société Générale, which is 61 percent-owned by Compagnie de Suez of France, booked large capital gains from selling industrial assets, notably its 42.4 percent stake Cimenteries CBR to Heidel-

It also sold 18.4 percent of Union Minière SA, its mining and metal refining unit, in an international offering. The two sales raised 29.3 billion francs. Union Minière, in which Societé

Générale maintains a 50.1 percent stake, reported on Wednesday a loss of 2.5 billion francs. But affili-Net profit rose to 8.68 billion ates in banking, insurance and util-francs (\$251 million) from 6.22 bil-ities, had higher profits. The company raised its dividend

to 85 francs a share from 84, and it declared a stock dividend of one share for each 10 held. "We wanted to give a clear signal about our confidence in the future..." said Etienne Davignon, the chairman (AFP, Reuters, Bloomberg)

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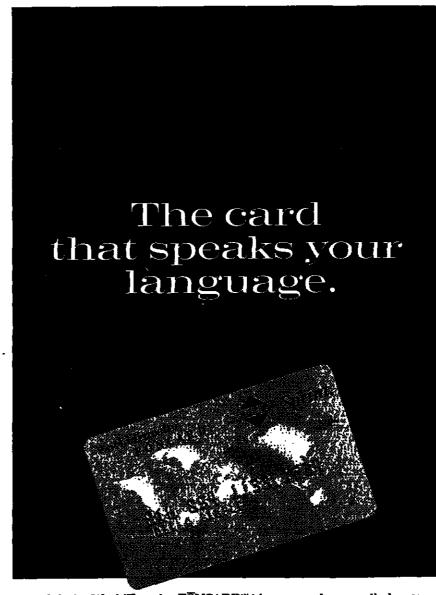
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> Lima-Perú, March 1994 THE SPECIAL COMMITTEE



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Thursday's Prices
NASDAQ prices as of 3 p.m. New York time.
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Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere. Via The Associated Press

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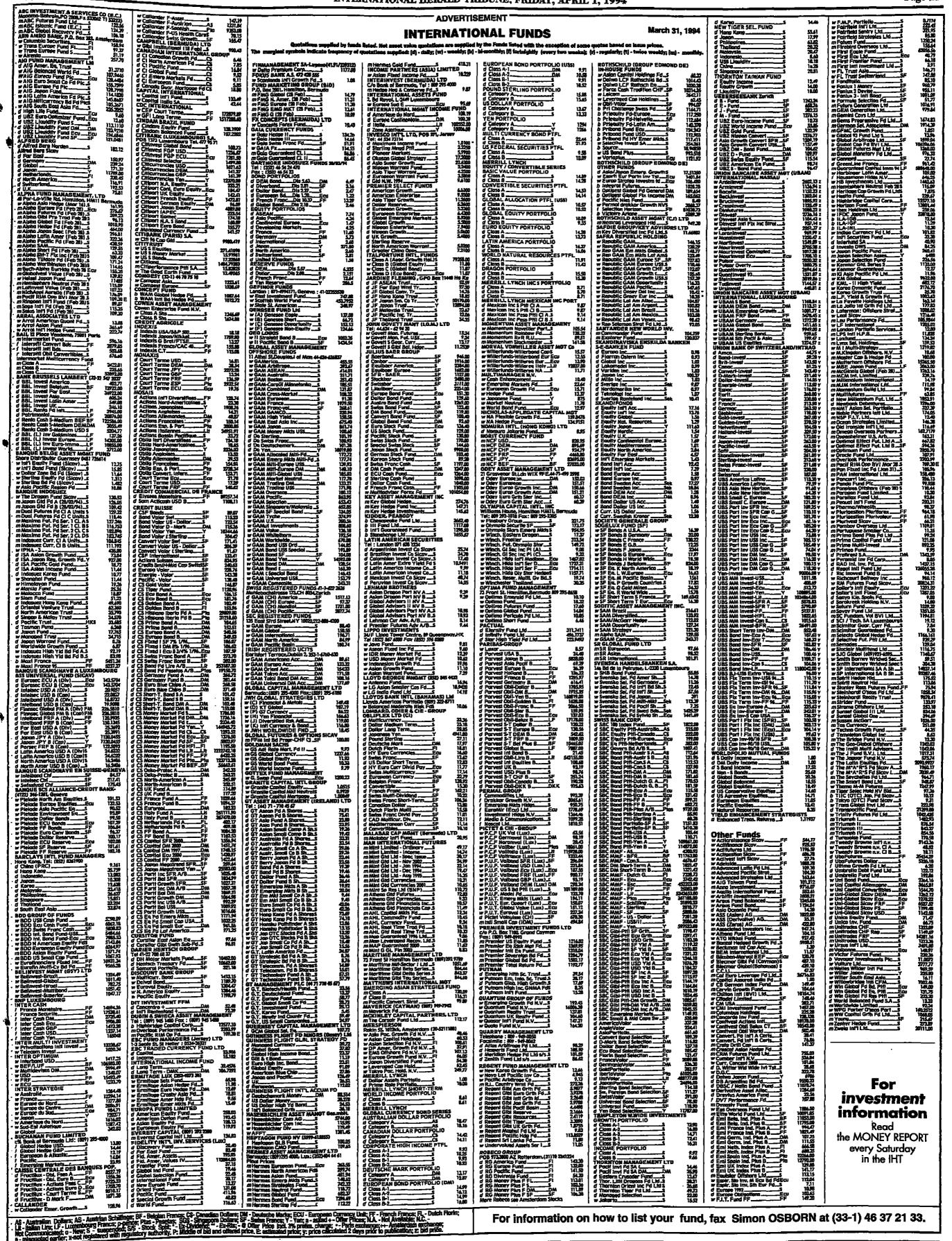
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Continued from Page 9

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fortuitous foray into cattle futures when cattle were the biggest business at the Merc, with 26,000 construments they will need in the futracts a day traded, accounting for half the daily volume. Volume now is around 19,000 contracts a day. but that is only 3 percent of the Merc's business because of the explosive growth in other futures con-

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Thursday's Closing

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Corp. reduced its credit ratings on hree of Japan's largest commercial banks Thursday, reflecting concern over nonperforming loans.

S&P downgraded about \$9.5 billion of debt at Sumitomo Bank Ltd. \$7.2 billion at Mitsubishi Bank Ltd. and \$3.2 billion at Bank of Tokyo. S&P had placed the banks' credit ratings on review March 15, along with those of Sanwa Bank, which was not downgraded.

Among the downgrades, senior debt of Sumitomo was lowered to A-plus from AA-minus, and its commercial paper was cut to A-1 from A-1-plus.

The new senior rating denotes a class of securities that are considered to have strong capacity for repayment but are more susceptible to changes in the economy or the issuer than double-A-rated debt. The short-term rating of A-1 represents commercial paper that has very strong safety features for investors.

Sumitomo has problems with restructured loans made to Itoman

HONG KONG —Governor Chris Patten has made

"It would be the most seedy of betrayals for broad-

thinly veiled attack on Rupert Murdoch and Ted

Turner, saying freedom of speech cannot be curtailed

easters or journalists, editors or proprietors to champi-

on freedom of speech in one country but to curtail it

elsewhere for reasons of inevitably short-term com-

mercial expediency," he said in a speech made in

Patten did not name Mr. Murdoch, who owns the

Hong Kong-based satellite broadcaster STAR TV and

many other international media outlets through News

Corp., or Mr. Turner, whose Turner Broadcasting

System Inc. owns the Cable News Network.

Dublin and released in Hong Kong on Thursday.

for short-term commercial expediency.

Corp. a trading company and for- probably well over twice the reportmer member of the Sumitomo group that was absorbed by another affili-ate, S&P said. The agency predicted future write-offs due to problem loans and said Sumitomo's profitability was low in relation to the size

of expected loan losses. Mitsubishi Bank's senior debt rating was lowered to AA-minus from AA, but the bank's short-term debt rating will remain A-I. S&P said. Mitsubishi's bad loans, which are mostly tied to real estate and construction projects, are growing with Japan's still weak economy, said

Shinano Morita, an S&P analyst. Bank of Tokyo's senior debt rating was lowered to A-plus from AA-minus and its short-term rating to A-1 from A-1-plus.

Bank of Tokyo lent money to leasing and housing loan companies that have been hurt by the collapse of Japan's speculative "bubble" economy, according to Yoshio Shima, another S&P analyst.

While Japan's top 21 banks have said they have about 13.76 trillion yen (\$133 billion) in bad loans on commercial bank, after Toka their books, the actual burden is to bail out finance affiliates.

Patten Backs Broadcast Freedom

ed amount, according to credit analysts and economists in Tokyo.

The 13.76 trillion ven represent only nonperforming loans, those on which interest payments have been suspended for more than six months. Other doubtful loans would bring the figure to about 30 trillion yen, according to David Threadgold, a financial analyst at Barclays de Zoete Wedd.

■ Mitsubishi Aids Affiliates Mitsubishi Bank said Thursday it has worked out a 91 billion yen bailout plan for two of its nonbank

subsidiaries beset by bad loans,

Agence France-Presse reported. The bank said it waived repayment of loans worth 13 billion yen from Diamond Mortgage Co. and Diamond Factors Co., reducing the amount of its loans to them to 330 billion yen. Mitsubishi also assumed 74 billion ven in losses incurred by the two units in sales of loans to a

Mitsubishi is the second Japanese commercial bank, after Tokai Bank,

credit-purchasing company.

But his remarks were clearly aimed at both men, who

"Anyone who enjoys the privilege of publishing and

have been accused of kowtowing to Beijing in hopes of

broadcasting in open societies should demonstrate their unshakable belief in the universality of free

speech should they ever seek to broadcast in societies that are closed," Mr. Patten said in a speech made

"Would they accept the censor's scissors in Europe or North America? No. They should not accept them

STAR TV announced last week it planned to elimi-

nate the news channel supplied by the BBC from its broadcasts to Hong Kong and China, citing commer-

being allowed to tap the lucrative Chinese marke

Wednesday night.

Confusion Reigns At Debut of China Currency Market

SHANGHAl - Financial officials in Shanghai are joking that the opening of the city's new foreign exchange market should be postponed until Monday from Friday, which is April Fool's Day.

Such is the confusion surrounding China's leap into interbank currency trading that Western bankers are not sure whether the officials might be

"I was told they did not want to open on April Fool's Day," a foreign banker said in Shanghai on Thursday. "In a way it's a joke, but it's not very funny."

The new China Foreign Exchange Trading Center, based in Shanghai, was originally designed to replace the network of currency swap center scattered around the country. But the government has gone back on that plan and will now allow only Chinese companies to change currency through the interbank market. Foreign com-panies must still use the swap centers, which rely on finding individual trading partners with opposite currency needs to con-

clude an exchange. Chinese banks will use the new interbank market to trade foreign currencies for domestic clients. Access to this market for foreign banks will be limited to proceeds of export sales by their Chinese customers.

"I'm totally unclear how it will all work," a banker said. For China, the move is a milestone in its efforts to shift away from a state-administered foreign exchange system and set up a modern currency market

regulated by the central bank

through open-market opera-

It is intended to pave the way for a freely convertible currency by the end of the century.

Red carpets were placed at the entrance of an ornate pre-revolutionary building on the waterfront for the symbolic, partial opening on Friday. Actual trading is to begin on Tuesday, sources said.

The new system will include some changes to the swap cen-

'I was told they did not want to open on April Fool's Day. In a way it's a joke, but it's not very funny.'

A foreign banker in Shanghai.

ter, which Western bankers said would make the system even more inflexible when it comes to trading.

Bankers who attended a meeting in Beijing last week with central-bank officials said it appeared the swap markets will now trade using fixed rates based on the mid-rate of the previous day's trading on the interbank market.

The 100 or so Western banks allowed to join the new market will have to make an interestfree deposit of \$200,000 in hard currency and almost as much

Fuji Photo 'Surprised' By U.S. Slap

TOKYO - Fuji Photo Film Co. said Thursday it was "greatly surprised" by the U.S. Commerce Department's preliminary decision to impose high punitive tariffs on imports of its photographic paper.

"Differences in the structure and distribution system of the U.S. and Japanese markets was not taken into consideration in the process of calculating the margins," said Koschi Yasunaga, Fuji's managing director. The U.S. government's prelimi-

nary ruling on Wednesday against Fuji resulted from a complaint by Fuji's main competitor, Eastman Kodak Co. Kodak said Fuji sells its products in the United States at prices much lower than in Japan. The Commerce Department set tariffs of more than 300 percent, among the highest in memory,

Washington trade sources said, Osamu Inoue, president of Fuji Photo Film U.S.A. Inc., said the company was "very disappointed" by the ruling. "We are still convinced that in the end we will be found blameless.

Although Wednesday's announcement was not directly linked to the current U.S.-Japanese trade standoff, some analysts said they thought the size of the tariff was intended to send a message to Tokyo. (Bloomberg, AFX)

■ EU Lands Japan Proposal A European Union delegation to Japan welcomed on Thursday a package of market-opening measures proposed this week by the Japanese government, Bloomberg Busi-

Calling the package a "positive first step" toward a more open market, the delegation said it was looking forward to the announcement of more specific details this summer, as promised by the Japa-

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Very briefly:

• Taiwan's government will provide 9 billion Taiwan dollars (\$340 million) to help domestic industry acquire modern technology and cut its trade deficit with Japan.

 Malaysia's economy is expected to grow by 8.4 percent this year, nearly matching last year's 8.5 percent expansion in gross domestic product, the central bank said. Separately, three major commercial banks said they were cutting their base lending rates.

 South Korea's labor and management leaders have agreed on a pay rise of between 5 percent and 8.7 percent for 1994, an employers' group said. • Metallgesellschaft AG said it was withdrawing from plans to develop a zinc smelter in Thailand in cooperation with Padaeng Industry Co., Thailand's largest mining company.

American Telephone & Telegraph Co. said it was buying a 51 percent stake held by Hutchison Telecommunications Ltd. in the two companies' electronic messaging joint venture in Hong Kong.

• Hong Kong's government sold a major residential site to Cheung Kong (Holdings) Ltd. for 2.2 billion Hong Kong dollars (\$285 million).

• Fujitsu Lal. said it expected to complete its restructuring plans, aimed at returning the company to profit, by March 1995. Costs of the reorganization are expected to total nearly 35 billion yen (\$340 million).

AP, AFX, Reuters, AFP, Bloomberg, Knight-Ridder

Delhi Summit Vies With G-7 in Cost and Empty Pomposity

By John F. Burns New York Times Service

NEW DELHI - The organization is known as the Group of 15. and it has been billed as the developing world's counterpart to the Group of Seven industrialized nations that hold a highly publicized summit conference every year.

· But by the time the G-15 conchided its summit meeting here Wednesday, many who had attended were cringing with embarrassponement designed to get more heads of government to show up, only seven of the 15 member states sent their presidents or prime min-isters, and only four of those representing Argentina, India, Malaysia and Nigeria - were on hand when the four-day meeting came to

At plenary sessions, the 1,200-seat conference hall known as the Vigyan Bhavan was so empty that Indian officials had to pull in hundreds of government workers and security men to fill seats. Prime Minister P.V. Narasimha Rao of India sat self-consciously on the podium with other government leaders, their seats awkwardly far apart in what appeared to be an effort to disguise the extent of the no-shows. Indian officials who had worked to make the summit a showcase for

Indian diplomacy acknowledged that it had been a flop.

failure, and expensive too," one Foreign Ministry official said, addsimultaneous interpreters brought clung to its Illusion of pre-emito India from Europe, an elaborate nence," the paper said. that the government had imported

for leaders who stayed away. Other Indian critics suggested the summit might have marked the death knell for four decades of Indian diplomacy that have centered on developing what one official de-scribed as a "trade union of Third World countries."

leading newspaper in Calcutta, In-dia's largest city, put the issue at its bluntest. It said the poor turnout had shown the "irrelevance" of the Group of 15 and the "unimportance of India as a leader of the developing world."

dyspeptic. Referring to the regrets to claim a leadership role for India through organizations such as the so-called nonaligned movement.

dyspeptic. Referring to the regrets economies that belonging to a club sent by leaders of more than half of the 15 countries — Algeria, Brazil, while others, such as Mexico, had decided their exact the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders. Brazil, while others, such as Mexico, had decided their exact the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders, by leaders of more than half of the sent by leaders. Brazil, while others, such as Mexico, had decided their exact the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders. Brazil, while others, such as Mexico, had decided their exact the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of more than half of the sent by leaders of the sent by leaders of more than half of the sent by leaders of the sent by ing summary of efforts made by successive Indian prime ministers

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hat it had been a flop.

Nehru sweeping all before him at said that the Group of Seven did not suffer from such no-shows. ing up costs that included elaborate ings at New Delhi under the towernew computer and sound systems ing figures of Nehru and his for the conference hall, dozens of daughter, Indira Gandhi, India has

be Delhi's biggest in years and ranks of bullet-proof Mercedes-Benz impossible of \$150,000 Benz limousines at \$150,000 each arrange for its decent burial, along

An editorial in The Telegraph, a

"We don't say the G-15 has no

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The newspaper offered a wither-

glittering NAM and Commonwealth heads of government meet-

with its own grandiose dreams of leading the world from a position

Many delegates appeared to agree. "There is no action, and not many people to do the action with," said Guillermo González, an Argentinian official attending a conference on trade that accompanied the summit. Similar complaints were rife among officials pausing to speak to reporters waiting beside the red carpet at the entrance to the conference hall.

relevance - far from it, but it could do something solid, and it isn't," an Egyptian official said. An African official was more

"Fed on a diet of Jawaharlal Peru and Venezuela - the official

"Do the G-7 heads ever miss their summits?" he asked. "I am sure they are busy too." According to briefing papers dis-

tributed by India in December, when the summit was scheduled and then postponed after only three government leaders showed up, the Group of 15 was founded on the initiative of Rajiv Gandhi when he was prime minister of India in 1989.

The papers said the group was envisaged as a counterweight to the Group of Seven, which developing countries have frequently accused of being a selfish club bent on protecting the wealth of the leading industrialized nations. But many delegates who attended this week's meeting in Delhi said the Group of 15, founded only months before the collapse of the Berlin Wall, was a relic from an era when many poorer nations were trying to find secu-rity in a world dominated by two SUPERPOWEES.

Other delegates said some mem-bers of the Group of 15, such as Malaysia, had such rapidly growing

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regional economic groupings — in Mexico's case, the North American Security Council, World Bank and International Monetary Fund to give a voice to developing nations Despite the misgivings, Mr. Rao, and denounced efforts by Western the 72-year-old Indian leader, nations to use "environmental and and denounced efforts by Western plowed ahead with an agenda that social concerns" such as human read like a summary of meetings rights pressures and condemnation lndia has been attending for de-

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Adoption des comptes de l'exercice au 31 décembre 1993;

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05

SPORTS

An American Grapples With Sumo, Finds He's Over the Hill at 29

By Mark Schone
Washington Post Service
CRANFORD, New Jersey — Emmanuel
(Manny) Yarborough, in martial arts suit, wants very much to practice some takedowns. Basic stuff — he throws you on the mat, you throw him on the mat, back and forth. There are dozens of people practicing takedowns here on the mats of the Cranford Judo-Karate Club. They've already got partners, they've got too little skill or too much sense, but none of them

wants to practice with Yarborough.
"A thousand dollars," he says to a New York
City cop, who declines. Finally, a member of the U.S. national judo team, Andy Ruggiero, agrees. He grabs Yarborough's uniform, known as a ghee, and struggles. He keeps on struggling. It's a question of physics: mass, inertia and so

On. It's a question of physics, mass, metals and on on. It's a question of big.

Yarborough likes to put his height at 6 feet 6 (2 meters) and his weight at 550 pounds (249 kilograms), but at the World Amateur Sumo Championships in December, he was measured at 6-8 and 640. He came in third.

It doesn't really matter exactly how big he is, since he dwarfs most competitors even by the standards of sumo. What's more impressive than his size, however, is the speed with which heb has risen in the sport. About a month before the 1992 World Amateur Championships, Yoshisada Yonezuka, his instructor at

ed in a free trip to Tokyo. Yarborough was intrigued by the prospect of one-on-one compe-tition with someone close to his own size, an experience he'd found hard to come by. He trained for a month and then went to Japan.

"My first actual match was in the world championships," he recalls, "though I did have a couple of practice matches in a professional stable two days prior to the competition." He came in second.

It wasn't that hard, says the soft-spoken 29-year-old. "I mean, not like I thought it would be, because the matches are so short. It's just a matter of going through the ritual, and that's probably more strenuous than the match. It was easy in the sense that sumo incorporates a lot of sports that I'd participated in. I was an offensive tackle, so I'm familiar with driving and pushing people. I wrestled collegiately and in high school so I'm used to grappling, and you get into judo and that uses throws."

Yarborough works by day driving a medical supplies truck, loading and unloading boxes. He lives in a small yellow house near a tankcleaning plant in Rahway, New Jersey, and the training center in more upscale Cranford is a 15-minute drive away. His bulk and his job put strains on his legs even before he heads to practice. He had a chance to parlay his celebrity into a pay-per-view cable TV event that pitted

fighters from different disciplines — two bare-knuckle boxers, a jujitsu expert, someone called "a submission specialist" and four others — in a televised round robin. He didn't think he was up to it. A knee became a problem two years into his judo career, and now he's nursing a foot that he injured on the job.

Judo matches are only five minutes long, but Yonezuka says that without conditioning a man Yarborough's size doesn't have even that much

tion and de facto honcho of American sumo, thinks Yarborough could have been one of the sport's top stars, had he started sooner. In the past two amateur championships, says Jacques, the Japanese have been shocked by Yarborough's power in his first match. The second contest brings another surprise when they realize how agile he is."

"By the third match, they're usually working on ways to beat him," Jacques says. "You've

An American sumo expert thinks Yarborough could have been one of the sport's top stars, had he started sooner.

gas. He suggested sumo. It is typically only seconds before one man forces another out of the sumo ring, and Yarborough overcompensates in speed and power for what he lacks in endurance. Besides, as Yarborough repeats several times: "It's not like this is my livelihood or

anything. This is an avocation."

It's a hobby he doesn't get to include that often. His sumo opponents may be in his weight category, but they're in other states. There's a guy in Rhode Island and a guy in Philadelphia. Most of the sumo in the United States happens in Hawaii. A former Long Islander, John Jacques, president of the Oahu Sumo Associa-

got to understand that in his whole life Manny's probably had a total of 10 to 15 practice ses-

Jacques believes the top dozen or so amateurs would be competitive in the upper ranks of the 10-rung, 900-strong Japanese professional league. But the Japanese don't really want

foreigners involved in sumo.

Sumo is a 2,000-year-old sport, the original and most important of the 10 martial arts that comprise budo, the way of the warrior. To achieve the rank of yokozuna, at the pinnacle of sumo, one must be the best wrestler and personify the ideal of Japanese manhood.

Still, the only wrestler currently worthy of the title yokozuna is American, a 6-foot-8, 490pound Hawaiian named Chad Rowan who goes by the name of Akebono. There is another foreigner at the rank below him and still anoth-

er on the third rung.
If American baseball castoffs such as Randy Bass can dominate Japanese baseball, what

might foreigners do to sumo? "I don't think they expected foreigners to do as well as they did," says Yarborough. He said the Japanese "are not as physically strong."

"They're not really that well conditioned either," he said. "For the training that they do they could be in better shape. They do a lot of drinking and smoking over there. I was really surprised. It wasn't just the wrestlers, it's the culture as a whole. It's supposed to be so stressful over there that they need this as a release."

Yarborough, who is black, knows the Japanese have their own impressions of African Americans. Japanese pundits have blamed blacks for America's social ills, such as crime and illiteracy. Half the foreigners in the sumo pros are American, but only one is black, and he's part Japanese.

Though he is fully aware of the supposed Japanese attitude toward foreigners in general and blacks in particular, Yarborough is diplomatic: "That's what they say. I've heard reports of it, but I haven't witnessed it."

It doesn't matter. Yarborough is too old for the pros anyway. The lengthy process of stind apprenticeship must now start before 23. Tean agers move into a sumo stable and study the culture and techniques of the sport for years before entering the pros. An age limit discour-ages dilettantes, particularly big, strong, for-

ස්තු ගසේ. At age 29, Yarborough doesn't think he would want to submit to sumo-style indoctring. tion even if it were open to him. Most sumi careers are over by about 30. He has an untrustworthy knee and problems with his feet, but at the end of the night's work in Cranford he says his legs feel all right. His worries about his weight seem justified, however. When he takes off his monogrammed ghee, Ruggiero has to help him with the arms.

Ŷarborough heads for the door, with Youe: zuka lecturing him about his potential and how he needs to apply himself to realize it. The exit lies at the end of a gantlet of heaving bodies to the right and press clips on the wall to the left. An article about Yarborough's triumphs in Japan can go on that wall, and perhaps more will

As he squeezes into his pickup truck, though, it's apparent he has a more difficult task ahead. than mastering the martial arts of a distant; insular culture. The world may be getting smaller. but it's already too small for a 600-pound man

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Red | G 7-15 7-13 23, Fox 7-15 7-10 28, Rebounds— Indiana 53 (D.Davis 20), Beston 56 (Perish 14).

Milorni 23 28 31 29—111
Mir Rice P-24 1-2 21, Smith 8-16 2-3 19; NJ:
Colemon 8-15 8-13 25, Anderson 8-18 2-3 19.
Reboards—Milorni 22 (Long 9), New Jersey 71
(Colemon 11), Assist—Allorni 21 (Smith 6), 26 (Cole, Chombers) (pp); T-Klimo (Colemon 11), Assist—Allorni 21 (Smith 6), 26 (Cole, Chombers) (pp); Second Pariod: None. Tairs Period: B-Audette 25 (Mov. Plante); T-Sevard 16 (sh), Overfime: T-Brodley 21, Shots on gool: T (on Hosek) 7-6-8-3—24.

ell 9-15 7-8 28. Smith 9-16 3-5 25; G: bounds—Houston 57 (Thorpe 21), Golden State 50 (Webber 11), Assists—Houston 30 (Harry, Smith 8), Golden State 30 (Mullin 8).

SOCCER

CHAMPIONS CUP Wednesday's Games Fifth Rotation, Group A Group B
AC Milon & Andertecht, Belgium, 0
Werder Bremen & Parta S
ENGLISH PREMIER LEAGUE

Globbe 3 91—4
Piraf Period: 0-Dolgle 18 (Konroyd); Q-Sundin 29 (Komensky, Werenka); Q-Sakkic 23 (Komensky, Werenka); Q-Turgeon 10 (Dolgle, Dineen); Q-Sakkic 24 (Sundin) (sh); Q-Levins 8 (Huffman, Mayer) (pp), Second Period: Q-Murray 2 (Davydov); Q-Quinn 4 (Voshla, Huffman, Third Bertod: Q-Line (Voshla, Huffman, Huffman, Third (Voshla, Huffman, Hu (Yashin, Huffman), Taird Period: Q-Lo pointe 10 (Young); 10-Yeshin 27 (McLiwein, Rumble) (pp). Shafa on good: Q (on Billing-ton) 11-7-6-24. O (on Fiset) 11-8-12-31.

First Period: St.-Mackey 1 (Nedved, Bar-on), Third Period: F-Fitzgerald 18 (Mellanby, Lovery); St.-Shanahan 42 (Janney); St.-Stastny 4 (Shanahan, Housley) (en), Siets on good: St. (on Vanblesbrouck) 114-9-26. F (on Josseh) 15-47-28.



Joe Carter, who played in an exhibition game Wednesday only a week after breaking a bone in his right thumb, said he will be ready to play when the Toronto Blue Jays start the season Monday.

Pittsburgh 2 0 1—1 Vancouver 9 18—1 First Period: P-Murphy 16 (Lemieux, Frannik) (pp): A-McSween 3 (Lilley, Houlder); A-Atlanta 3, Florida 0
Douris 12 (Cornback, Ewen); A-Socco 16
(Sweeney) (en). Shets to goal; A (on Hrudey)
10-11-6--27, L.A. (on Hebert) 9-5-18--32.

Atlanta 3, Florida 0
Pittsburgh 1, Philadels
Cleveloná & Cincinnati
Boston 1, St. Louts 0 cis) (pp); P-Hawsood & (Stevens, Josn) (pp). Second Period: V-Bure 55 (Lucnme, J. Brawn) (pp). Third Period: P-McGothern 19 (Francis, U. Samuelsson) (sh). Steps on seel: P (on Whit-BASEBALL

6 23-5 1 61-2

First Period: L.A.-Conocher 14 (Todd, Grando), Secand Period: A-Haudder 14 (Swener, McSwen); A-Lebeau 13 (Soczo, Von Allen) (pp), Third Period: L.A.-Todd 6 (Blake, Zhil-

Cleveland & Cincinnati 5 Boston 1, St. Louis 0

Major League Scores PRE-SEASON EXHIBITION GAMES Wednesday's Results
Los Angeles 4 New York Yonkees I

SECTIONS BASEBALL

BALTIMORE—Traded Dovid Sepul. Ist bosemon, to N.Y. Mets for Kevin Bosz, short-stop, and Tam Weganam, bitcher, Boushi con-tract of Lonnie Smith, outflelder, from Rocci-

echester. BOSTON—Signed Todd Frohwirth, pitcher, BOSTON—Signed Todd Froheirit, pitcher, to minor-league controct. Sent John Flaberty, cutcher, to minor-league comp for reassign-ment, Sent Note Mincher, pitcher, and Corlos Rodriguez, startstop, to Powholes, IL. Sent Carlos Quintana, 1st basemon-outfielder, to minor-league camp for reassignment. Signed Grey Lithon, infledier, to minor-league con-troct. Walved Corlos Guintana, 1st baseman.

Relder, and Stave Hosey, outfielder, to Van-carver, PCL Sent Jorge Favregas, catcher, to ratnor-league comp for reassignment. Traded Hilly Hathaway, Pitcher, to San Diego for Har-old Reynolds, second baseman. Wolved Torsy Lavutia and Mike Brumley, infielders, and Lee Guetterman, pitcher, Sent Brion Ander-an, pitcher, to minar-league comp for rea-signment. Optioned Kevin Flora, infletter, and Mark Dalesandro, cotcher, to Vancouver,

and Mork Datesandra, cafetrer, to Vancauver, PCL. Seat Russ Springer, pitcher, to minor-league camp for reasslamment. Signed Rex Hadder, infletier, to 1-year contract.

CHICAGO WHITE SOX—Traded Esteban Bettre, shortston, to Texas for Scott Eyre, pitcher, Sent Eyre to minor-league camp for reasslamment. Released Terry Leach, pitcher, optioned Daug Lindsey, catcher, and Steve Schneck, pitcher, to Nashvilla, AA. Sent Chris Bushing and Wally Ritchie, pitchers, to minor-league camp for reasslamment, Sent Ken Ro-

CLEVELAND—Troded Ken Ramos, out-fielder, to Chicago White Sox for Matt Mer-ulia, corcher. Assigned Poul Lesch, pitcher, putright to Columbus SAL, Acquired Enrique Wilson, shortstop, from Minnesota to com-plete earlier trade, Put Jerry DiPoto, pitcher, on 15-day disabled list, retroactive to March 25. Optioned Herbert Perry, 1st beamsn; Ju-lian Tavarez, pitcher; and Omar Ramirez, sufficier, to Chartotte, IL. Sent Joel Skinner, caricher, and Chad Osea, pitcher, to minorleague comp for recasionment.

Fielder, Sent Jeff Kunkel, Infletder, to minor-league comp for reassignment, Optioned Greg Gahr and Kurt Knudsen, pitchers; Rico fielder, to give him unconditional release.

AINNESOTA—Optioned Denny Hocking.

innis, pitcher; and Jeff Curter, second basemon, to minor-league came for reassignment.
Optioned Shown Bryant, pitcher, to Solf Lake.
Sent Kevin Camabell, pitcher; Damian Miller
and The McIntosh, carichers; and Gary Scatt,
infielder; to minor-league camp for reassignment. Released Steve Balboni, ist basemon;
Tunb. McIntosh. Carloss. Bursen. Sub. Mil. Rusty Meacham, Enrique Burges, Sab Mi-

er, for cassignment.
N.Y. YANKEES—Walved Kevin Moos, 1st bosemen. Bought contract of Daryt Baston, outfielder, from Columbus, IL. Sent Mike Humphreys, outfielder, autright to Columbus. Sent Derek Jeler, shortskop, to minor-league cump for reassignment.
OAKLAND—Sent Croig Paquette, 3rd base-mas; Eric Fax, outfielder; and Eric Helland.

catcher, to minor-league compilar reassignment. SEATILE—Walved Rich DeLucto and Dave Walnhouse, pitchers. Seaf Erik Plantenberg, pitcher, to Jacksohville, SL. Sent Tonmy Hinze, Infleider, to minor-league compilar reassignment. Bought contract of Babby Thippen, pitcher, from Caisory, PCL. TEXAS—Released Ken Howell, pitcher, and John Russell, catcher, Soid Affredo Griffits, shartstop, left comp. Sent Brion Bohanan and Julio Santona, pitchers; Dan Pelifer, outfielder; and Jim McNombra, catcher, to minor league compilar reassignment, Acquired league cours for reassignment, Acquired league course for reassignment, Acquired league course for reassignment, Acquired nor league comp for reastignment. Acquired Juntor Ortiz, catcher; from Cleveland for Paul Lesch, pitcher, and player named later. Sent Doug Davis and Don Wokamensu, catchers; Butch Davis and Oddibe McDowell, cutfielders; and Rick Heiling, ottober, to minor-league came for reassignment. Optioned Jeff Frys. Infletder, to Oddhoma City, AA. TORONTO—Optioned Willie Canate, outfielder, and Eddie Zosky, Infletder, to Syrucuse. It. Returned Domingo Maritipez. Ist basemon, to Chicago White Sax for Mike Hulf. outfletjer, Optioned Huck Flener, pitcher,

outfielder. Opfioned Huck Flemer, pitcher, and Rob Butler and Robert Perez, auffielders. It Syracuse. Put Desnry Cox, pitcher, on 60-day disobled list effective Morch 25. Recoiled Paul disposed list, effective inforcings, recoiled Path Membert, Pitcher, from Syroccuse, IL and placed him an 60-day disposed list. Bought con-tract of Greg Codarel, Pitcher, from Syroccuse. Hatipool Legace ATLANTA—Walved Terrell Buckley, out-

Richers Alike Birkbeck, Pitcher; and Jorvis Brown, outfielder, to sive them unconditional reference. Outfored Roman Combails, Infielder, to Richmond, IL. Sent Terry Clark, Pitcher, to minor-league comp for reassignment. Oplianed Barban Barban pitchers. Indeed Brian Bars and Peter Barbon, Prichers
to Richmond LL, Sent Dera Clark and Anthony
Telford, pitchers to minor-lease camp for
reassignment, Pat Gress Olson, pitcher, on 15day disabled list retroactive to March 26.
CINCINNATI—Sent Barry Lyans, catcher,
to minor-leasue camp for reassignment, Re-

tensed Ken Porterson, pitcher, Put Stave Fos-ter, pitcher, on 15-day disabled list, Optioned Scrit Service and Ross Powell, pitchers, to Indianopolis, AA. Sent Cosery Canduele, infleti-er, and Ken Patterson, pitcher, to minor-teasue comp for reassignment. Assigned Kurt Stilpitcher, on 15-day discibled list. Recalled Kevin Jarvis, pitcher, from Indianapolis, Signed Brion Holman, officher, to minor-league contract CHICAGO CUBS—Traded Jase Vizcaina, Infielder, to N.Y. Mets for Anthony Young and Ottis Smith, pitchers. Put Frank Castilla, pitcher, on 15-day disabled list, retroactive to March 20, and Jessie Hollins, pitcher, on 15-day disabled list, Optioned Turk Wendell, pitcher, and Darren Cox. Chickers in Castilla, pitcher, and Darren Cox. Chickers in Cast fielder, and Jim Tatum, Inflelder, to Colorad meder, and Jim Tatum, Imfelder, to Colorada Sortings, PCL. Wolved Eric Wedge, catcher. Orlianed Darrell Sherman, autifielder, and Kelth Shepherd, pticher, to Colorada Springs. FLORIDA—Sent Steve Long, pticher, aut-right No Edmonton, PCL. Walved Joe Klink and

Rich Rodriguez, pitchers, to give them unout-ditional releases. Placed Dave Massadar, 3t baseman, on 15-day disabled list. Recalled Yor. kis, Perez, pitcher, from misor-league come. Sent John Massarell, autielder, to misor-league come for reassignment. Sent Dayne Whitmore, Carl Everett and Migel Wilson, as-lielders, and Gres O'Hatlioran, carcher, to Ed-monton. Optioned Yorkis Perez, Terry Mas-eve and Jim Corsi, pitchers; Steve Dacter and Mitch Lyden, carchers; and Scott Pase, sufficient of, to misor-league come for reassignent. Pair

HOUSTON—Optioned John Hudek, pitcher, la Tucson, PCL, Assigned Scotter Tucker, odds-er, outright to Tucson, Sent Conneto Maritage,

Pride, outrielser, for recossement. Sent Curis Pride, outrielser, to Ottowo. II. Troded Glee Alurray, outfielder, to Boston for pleyer named later. Walved Randy Ready, Inflater. N.Y. METS—Acoulted Robert Person plicher, from Florido for Steve Long, plicher,

era, to minor-league comp for recosionment. PHILADELPHIA—Sent Tyler Green Pitcher, to Scrotton-Wilkes Barre, il. . ST. LOUIS—Optioned Phil Stephenson and Scatt Coolbaugh, Infielders) Steve Dixon and Rich Batchetor, principers; and John Matry.

SAN DIEGO—Wolved Guillerme Velequez, lat boarman, and Shive Pesus, outfielder.

Optioned Jose Montinez, pitcher, to Widdto. TL. Assigned Scott Chlomporine, pitcher, to Lat Vegas, PCL. Released Geno Petrolicorticut, and Kevin Essier, shortstop, Relcorted their Midwest Leasue affiliate from
Waterios, Jowa, to Springfield, Ill, Wolvel
Guillerme Velasquez, infielder.

SAN FRANCISCO—Bousht contract of Ere
SAN FRANCISCO—Bousht contract of Ere-

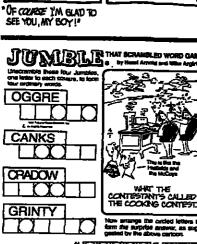
SAN FRANCISCO—Bought contract of Er effective April 2 Sent J.R. Phil

BASKETBALL

FOOTBALL ATLANTA—Will not exercise option on control of Bobby Hebert, quarterbook. Resigned Horner LeBel, light end.
CLEVELAND—Signed Tom Tupo, quarter

DENNIS THE MENACE

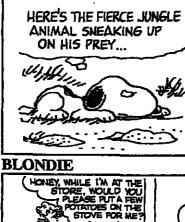




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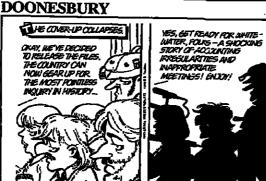
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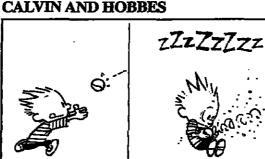
















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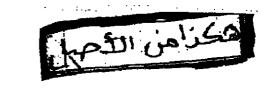


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SPORTS

Giddy New Guy Lets Secret Slip

IRVING, Texas - Barry Switzer was so excited about being named coach of the Dallas Cowboys that he may have let slip a secret. Early in the news conference announcing his hiring. Switzer said the team's owner, Jerry Jones, had called him about the job last

week - when Jimmy Johnson was still the "I was so fortunate to be lying on the couch last week for that phone call," Switzer said. "I answered the phone and it was Jerry Jones. "Barry,' he said, 'two questions: Do you still want to coach? And would you like to possibly think about coaching the Dallas

Jones stepped in shortly afterward and gave a rambling excuse as to why Switzer was confused about when the call was made. "That's not the case," Jones said. "Basically, I spoke of Barry last week at the league meet-

ings, I wanted to meet with Jimmy Monday. I didn't actually talk to Barry until Monday. "I wanted to speak with Jimmy. I gave Barry a call and told him I know his name had been brought up. I hoped I hadn't embarrassed him. He said, Jerry, you have honored me and you have complimented me.' That's when I wanted to inquire about his interest."

Switzer, asked again when Jones first Telegram reported in its Thursday editions.



Barry Switzer: Called last week?

called him, replied with a smile: "I can't remember exactly. It happened obviously after the publicity had been in the paper." Switzer signed a five-year, \$5 million deal that includes an annual "five-year rollover" clause allowing him to renegotiate and possi-bly extend his term, the Fort Worth Star-

Switzer Brings a Checkered Past to Cowboys

By Robert McG. Thomas Jr. New York Times Service

NEW YORK - When Jerry Jones, the owner of the Dallas Cowboys, introduced Barry Switzer as the National Football League team's new coach, he recalled that Switzer was his

Arkansas and in charge of his freshman dorm. "He kept several of us straight," said Jones, whose comment at the news conference Wednesday in Irvine, Texas, drew a chorus of

freshman football coach at the University of

For whatever humor there may have been in the multimillionaire owner's self-deprecating suggestion that he may have needed someone to keep him straight, the remark also served as a pointed reminder of Switzer's later reputation.

In the 16 years he spent as the University of Oklahoma's coach, winning three unofficial national championships, capturing 12 Big Eight titles and turning in a 157-29-4 record that made him one of college football's most successful coaches, Switzer was known for many things.

He was known as a keen judge of football talent. He was known as a charming and persuasive recruiter, who used his dirt-poor Arkansas origins to build special relationships with underprivileged black players.

He was known as a powerful motivator. He was known as a master tactician whose wish-bone offense scored at will and whose defensive schemes stopped rivals cold.

But the one thing he was not known for was his players, did not help his cause when he alerted quarterback Charles Thompson that has acknowledged making almost \$100,000 on keeping his players straight.

Indeed, during his years at Oklahoma, Switzer was widely regarded as a coach who put winning so far above character that he didn't hesitate to break recruiting and other rules, and who couldn't care less what his stars did off the field as long as they won Saturday afternoon.

in his 1988 autobiography, "The Boz," Brian Bosworth, one of Switzer's great linebackers, who was suspended for steroid use before the 1987 Orange Bowl, described Switzer as a good motivator who "turns his back" on his players' off-field behavior.

Among such behavior, according to Bosworth, was the free-basing of cocaine and lavish living on the illicit largesse of Sooner boosters. Against that free-wheeling backdrop, it seems a wonder that the Sooners were put on probation by the National Collegiate Athletic Association only twice in the Switzer era. But the second

time, in December 1988, proved to be the begin-ning of the end of Switzer's reign at Oklahoma. In one 32-day period early in 1989, one of his players was charged with shooting a teammate, another was charged with selling cocaine and three were charged with a gang rape.

The clamor for Switzer's removal grew too much for university authorities to ignore. It reached a peak when the Oklahoma class of '49 said it would cancel its 40th reunion if Switzer

wasn't fired. Switzer, who took pride in being a friend to of one of his assistant coaches, which preceded

has acknowledged making almost \$100,000 on Thompson was being investigated for selling what turned out to be an insider stock tip he said he overheard at a track meet. (Civil charges filed by the Securities and Exchange Commiswider drug-selling investigation. sion against Switzer and six of his friends were

Within months, Switzer was forced to resign. Although university officials were portrayed as high-minded, Switzer saw them as hypocrites and himself as a victim of Oklahoma football

In his 1990 autobiography, "Bootlegger's Boy," Switzer recalled an encounter with the university president after his team turned in records of 7-4-1, 8-4 and 8-4 from 1981 to 1983. The president, Switzer said, told him that his

job would be in jeopardy if he ever again lost four games, then added: "But Barry, if you win the national championship, the regents won't fire you even if we catch you smoking dope.' Switzer, whose 1985 squad went 11-1 and

was declared national champion, may have be-lieved it. Certainly he did little to control his

"I learned a lesson," Bosworth wrote. "If you were a star on the University of Oklahoma football team, you could do just about anything you wanted. You had no rules."

Switzer made the blind eye a virtual coaching credo. Indeed, in his own life Switzer has some-

times seemed as unfettered as his players. He has been arrested for drunken driving, has admitted having had an affair with the wife

her car while taking him to the hospital. His mother committed suicide moments after Switzer, then a student at the University of Arkansas, refused to kiss her. All that is behind him now. Switzer, who has operated an insurance agency and other businesses in Oklahoma City since leaving college coaching, won't have to worry about NCAA

issed in 1984 for lack of evidence.)

Whatever his shortcomings, few would deny

As described in his autobiography, Switzer

grew up in a house without electricity or indoor plumbing. His father was a bootlegger who died after he was shot by his mistress, who crashed

that Switzer could have done much worse and still considered his life a triumph over adversi-

His only concern will be his boss, the man who remembers him as a freshman advisor who kept him straight,

rules or university regents as coach of the Cow-

One thing, of course, won't change: Jerry Jones likes to win as much as any Sooner booster. But if there is one message in Switzer's life it is that winning is one thing he knows how

In Hog Heaven, After the Sty At Arkansas, They Now Say Richardson's a 'Great Coach'

By Michael Wilbon

Washington Post Service CHARLOTTE, North Carolina Nolan Richardson has been hearing the same thing for 14 years. although his University of Arkansas basketball teams have won 20 or more games 11 times, 30 or more twice, and the Razorbacks are now back for a second time in the semifinals of the NCAA championship

Richardson has won a higher percentage of games than all but four other active coaches in Division I. They all say he's a great recruiter, a great motivator, a guy who's got great athletes. And, as tough a gary as he is, he hears that

"They say my good friend Rick Pitino plays up-tempo," Richard-son said. They say I play street personality and win. ball. I hear a lot of labels, everything but 'great coach.' I guess it's just a matter of who's doing what got to postseason play, three times When you're stereotyped, you just to the NCAA tournament. But the have to live with it."

Of course, it's easier to live with when your top-seeded team has another shot at a national title. It helps when the president of the ian and wears your team's sweatshirt. It helps when your winning percentage is higher than Bob Knight's, than Denny Crum's, than John Thompson's. But it's taken until now, his 14th season as a Division I head coach, for people outside the coaching profession to sav Nolan Richardson is a "great

· Those around Richardson are sensitive to the belated acknowledgment. Scotty Thurman, the 6foot, 6-inch swingman, said: "People sometimes call it street ball, which is unfortunate. It's pick-up ball with a lot of discipline.

Corliss Williamson, Richardson's 6-7 power forward, said, "As coach says, it's not run-and-gun, it's run-and-execute.

The Razorbacks know they are not going to be yanked from the game if they miss a shot or make a turnover. And Richardson doesn't spend the game screaming at the officials, and half the postgame interview talking about all the adjustments he made. "I can get you a book and have

you study the two-three zone or teach you how to press," he said. But that's not coaching. That 'doesn't mean you can go out on the floor and get people to do what hey've read. I tell other high school coaches all the time, 'Don't copy people, just be yourself and get kids to believe in what you're doing.'
"You couldn't tell me I wasn't a

great coach" in high school "in the 70s. My games were 8-7 at halftime. I'd love it that people would walk by and say, "Boy what a great defensive matchup that is. What great execution. This guy really knows his Xs and Os.' What bull All you did was take

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puppet basketball: I pass the ball for a minute, then it's your turn to pass it around for a minute. We both hold it, hold it, hold it, then try to get it inside." This was after Richardson had

played for the San Diego Chargers in the American Football League and the Dallas Chaparrals in the American Basketball Association.

The high school at which he landed a job as a coach was predominantly Mexican-American, and Richardson's biggest players were not big. He called them "Richardson's Runts." When the school was relocated to a predominantly black neighborhood, he got 6-4 and 6-5 players. Richardson, a self-described aggressive coach, found his players could take on his

It worked at Tulsa, where for five straight years Richardson's teams first two years at Arkansas, his teams went 12-16 and 19-14. He was trying to play an up-tempo game with Eddie Sutton's leftover players, who were used to halfcourt basketball. Then his teenage

mia the second year. Even as she suffered, Richardson was being harshly criticized by alumni, by the newspapers, by old friends of Sutton, who had gone to Kentucky to replace Joe B. Hall, by bigots who thought a black man never should have been hired to coach at Arkansas.

"I remember defending him at the bank every day, sending him faxes of encouragement telling him

to keep his head up," recalled one of the coach's staunch supporters, a the ball and hold it. I call that banker who is white, "Ooch, it was

so ugly those first two years.
"He's such a great man, to have
put up with all that crap with his daughter dying, and not even holding a grudge or being bitter."

If Richardson is bitter, it doesn't

show. But he doesn't hesitate to call that first season, in 1985-86, "the saddest part of my career. "Those were the greatest kids," he said. They worked so hard,

close. I couldn't play that way with his players, because that wasn't their style at all." "It was a tough job, I could have left," he added. "But I owed it to Frank Broyles," the legendary coach and athletic director "who took a big chance on hiring a Nolan

endured so much and became so

Richardson in 1985, hiring me in One of his present players is Davor Rimac, who is from Zagreb, Yugoslavia. He, perhaps more than anybody else on the team, is offended by any slight - real or

perceived - aimed at Richardson. Rimac fell so in love with American basketball on a summer trip that he wanted to live in the United States. When arrangements fell through with two families, Richardson had Rimac come to live with his family for Rimac's junior year of high school. Coach is African American, his

wife is Hispanic, and I'm from En-rope," Rimac said. "I couldn't have had a better time, or learned more about life than I did that year. It hurts me when people say all he has is talented players."



Steve Smith found a way around Benoît Benjamin, but the Nets moved a half-game ahead of the stonecold Heat in the Eastern Conference standings by handing Miami its sixth straight defeat, 111-101.

TODAY'S

REAL ESTATE

MARKETPLACE

Appears

on Page 15

PERSONALS

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ANNOUNCEMENTS

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Amazing Villanova Wins NIT's Crown

NEW YORK - Stunningly inept last season, just plain stunning

That's Villanova.

The Wildcats completed an amazing turnaround from their 1992-93 season, winning the NIT championship Wednesday night with an 80-73 victory over a much more experienced Vanderbilt team. Villanova, which finished with a 20-12 record after going 8-19 last season — its worst in two decades

- rallied from a 15-point halftime deficit and won going away.
"Last year, it was like, 'Let's just get this season over with.' This year, it was like, 'Let's do something," said Jonathan Haynes,

whose 3-pointer with 3:22 left gave Villanova the lead for good. It was a poised performance by a

team made up primarily of sopho-mores and freshmen, and it even shocked second-year coach Steve Lappas, who took over the program when Rollie Massimino left These guys have been messing

me up all year," Lappas said. "Despite their age, they respond under adverse conditions. Being young is one thing, but being composed is to avoid is their all-time record for another. These guys surprised even futility. The 16-time NBA champi-

It was the Wildcats' composure that killed Vanderbilt (20-12), which led, 41-26, at halftime.

Villanova opened the second half with a 30-16 run to draw within one, then survived some great outside shooting by Frank Seckar, a runior who finished with a careerVanderbilt scored only three points in the final four minutes after the game was tied at 70.

In the consolation game, Doremus Bennerman scored 51 points as Siena (25-8) beat Kansas State (20-14), 92-79.

Bennerman, who made an NIT record 27 of 30 free throws and 6 of 8 3-pointers, got his last 19 points from the foul line and broke the tournament scoring record of 132 points set by Reggie King of Alabama in 1979. Bennerman scored 174 points, an average of 34.8 per

■ It Gets Worse for Celtics

The Boston Celtics, already assured of their first losing record in 15 years, clinched a below-.500 record at home for the first time since the 1969-70 NBA season when they lost, 103-99, Wednesday night to the Indiana Pacers.

Rik Smits had 21 points and five teammates also scored in double figures for the Pacers, who won at Boston Garden for the first time since Nov. 24, 1990.

The only thing left for the Celtics ons have had only seven losing seasons in their history, with a worst of .324 (22-46) in 1949-50.

This team has a 25-43 record with 14 games left, for a winning percentage of .367, tied for third worst in franchise history. If they win at least two of their last games, the Celtics will avoid falling below the mark of the 1949-50 team. (AP)

TODAY'S

HOLIDAYS

TRAVEL

SECTION

Appears

on Page 8

Krabbe Suffers A Miscarriage

BERLIN - Suspended

world champion sprinter Katrin Krabbe has suffered a miscarriage, her father, Peter, said Thursday, just two weeks after the 24-year-old east German revealed she was pregoant. Krabbe, the 1991 world

champion in the 100 and 200 meters, has said she hopes to resume training next year and is aiming at the 1996 Olym-

Her doping-related suspension by the International Amateur Athletic Federation expires in August 1995. She left her longtime boy-

friend, Torsten Krentz, a canoeist, in December and began a relationship with her lawyer, Michael Zimmermann, she iold the Bild newspaper in announcing her pregnancy.

LONDON BRAZILIAN Excer

UEFA Alters Days for Cup Matches

BERN, (Reuters) - UEFA has relegated two of its European cup competitions to Tuesdays and Thursdays next season to create a bigger television stage on Wednesdays for its revamped Champions' Cup. The UEFA Cup, to be expanded to about 100 clubs to accommodate several new nations, will play its matches on Tuesdays. Cup Winners

Enza Near Circumnavigation Kecord

BREST, France (AFP) — Only gales and high seas stood Thursday between Enza New Zealand and its bid to sail round the world in a

The 92-foot catamaran, skippered by Peter Blake and Robin Knox-Johnston, was expected to cross the finishing line off the Isle of Ouessant

Bruno Peyron of France in Commodore Explorer last year.

For the Record

Michael Jordan has been assigned to the Class AA Birmingha Barons, the Chicago White Sox announced Thursday.

SIDELINES

Cup matches will be played on Thursdays.

record-breaking 75 days.

on France's western-most tip early Friday morning.

If so, the boat, which set off Jan. 16, would break by more than four days the mark of 79 days, 6 hours, 15 minutes, 56 seconds that was set by

Anthony Young, who lost a record 27 straight games for the New York Mets last season, was traded to the Chicago Cubs for shortstop Jose Marie José Perec of France, the 400-meter winner at the 1992 Olym-

pics, said she had decided to move to California for the next two years to train under U.S. track coach John Smith.

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OBSERVER

Dressing Down

By Russell Baker N EW YORK — If you watched the Academy Awards show

you probably noticed a lot of the men looked like criminals. Not high-class criminals, either, like the spiffily tailored politicians and corporate semi-giants who get sentenced to Florida to grow tomatoes and play tennis at that federal prison for socially presentable fel-

These movie birds had the criminal look popularized in the Dick Tracy strip back in the 1930s when Dick was trying to bring Stooge

Viller to justice. Those magnificent Hollywood jaws were blue with five-day whiskery growths. Shirts were worn without neckties. Even under tuxedo jackets! Why? You could only

Suppose you are on your way to the Academy Awards, all dressed up in your tuxedo, and you get an order on the cellular phone (coded, of course, to keep the cops from interfering) to take somebody for a ride, or however they say it nowa-

Naturally you've left your rod, or roscoe or whatever they call it nowadays, at home, since it would rain the drape of your tux. What you do have, though, is something useful for a garroting; namely, a necktie.

To be sure, the show had far too

many tuxes without neckties. There couldn't have been that many bump-offs, or so-long-busters, or whatever they call them nowadays, committed in Los Angeles just before the Academy Awards, could

Anyhow, this theory wouldn't account for all the men who didn't even wear shirts under their tuxedos. This group, men who eschewed shirts altogether, mostly wore what looked like dentist's tunics under tuxedo jackets. Naturally without neckties.

The dentist's-tunic crowd for the most part was heavily whiskered, too, thus intensifying the evening's distinctly criminal look, which must be the sartorial rage in south-

ern California this spring. These men, after all, make big money in show business, so don't have to knock over filling stations or send dirty double-crossers, or whatever they call them nowadays,

to sleep with Bonnie, Clyde and the fishes, or however they say it nowa-

The question then is, why do men so well heeled that they can wear anything they want to wear choose to appear before an international television audience looking so ratty, or whatever they call it

Here's a guess: It's part of the down trend in American life. Down is becoming the place to be. Down is in, chic, the cat's pajamas, or however they say it nowadays.

Public education has been dumbed down. Deviancy, as Senator Moynihan points out, has been defined down; meaning that stan-dards of acceptable behavior have dropped so low that we will put up

Language has been coarsened down. That's why you hear so many ostensibly civilized people, female and male, using language so bine it would make a sailor blush, the property of the company of the compa or however they say it nowadays.

As time builds its callus over memory, people forget that dumb-ness this deep, behavior this squal-id and language this low were once regarded as, respectively, inexcus-able, criminal and vile. The downing trend numbs us as we adapt to ever-falling standards, so that we don't notice how dumb we're becoming how nastily we behave and

how crudely we talk. The Hollywood guys with their old Stooge Viller whiskers and eyesore dinner-jacket treatments were going with the trend. By going for the hobo look of the 1930s hoodlum and treating the old-fashioned tuxedo as an authentic "monkey suit," they were simply dressing down,

poor guys. Poor rich guys, that is. To be fair, not all of them looked comically thuggish. Paul Newman, for one, wore his tux exactly the way a tux is supposed to be worn by people so at ease in the social whirl that they never wear a tux with a five o'clock shadow or refer to that garment, lowbrow style, as a

Curiously, the women of Hollywood dressed up that night. It is tempting to say they looked terrific, or whatever they call it nowadays. But that would probably be sexist. Forget I mentioned it.

New York Times Service

Paul Touvier and the Case of Victor Basch

By Joan Dupont

PARIS — At the Versailles courtroom where Paul Touvier, the militia chief of intelligence for the Lyon region under the Vichy regime, sits accused of crimes against humanity, the historian Françoise Basch is in the audience. In the complex legal tangle around Touvier, the murder of her grandfather, Victor Basch, is a charge that has been dismissed. But it is a case that has made history.

"My grandfather would have been scan-dalized to see that most of the charges against Touvier — including his own mur-der — have been dropped," says Basch, the author of a biography, "Victor Basch." "I wrote the book so he would not die a second time, the death of oblivion."

From the Dreyfus trial through World War I and the Front Populaire, the name Basch became identified with human rights. In 1944, when Victor Basch was killed, along with his wife, the word spread like wildfire. Françoise Basch sees it as almost a logical end to his career. Her book is also a family story, her own history: As a child during the Occupation, she was sent to live with her grandparents.

"He was a brilliant professor, but he was a 19th-century man, totally blind to psychological problems, and he had no a how to treat a child," she says.

Basch has dredged up painful memories and kept recently excavated emotion at bay, moving her difficult relative into a new space; now she can call him Victor.

A restive, brooding intellectual, prone to rages and depressions, Victor was no comfortable old sage. A founder and president of the League of the Rights of Man, he was an agitator, a fiery orator. "He was incredibly brave, nothing stopped him. During the Dreyfus Affair, he was constantly attacked, and under the Occupation he refused to go into hiding," says Basch.

Neither lawyer nor statesman, Victor Basch was a lifetime student of the humanities. Born in Budapest in 1863, he grew up in Paris; at the Lycee Condorcet, he had several of the same professors as Marcel Proust. He was a young professor teaching German literature and philoso-phy in Rennes, the heart of Catholic Brittany, when the Dreyfus Affair exploded. In 1894, Captain Alfred Dreyfus, accused of selling military secrets to Germany, was court-martialed and sent to Devil's Island.

"The affair changed Victor's life," Basch says. "At first, he kept a low profile — he wasn't yet naturalized and wasn't part of the Parisian elite - he was out in the woods. But he did his own investigation and experienced a conversion: He realized that behind the affair was anti-Semitism."



Françoise Basch: "I wrote the book so he would not die a second time."

As evidence of Dreyfus's innocence built, intellectuals rallied in 1898, the year Emile Zola published "Faccuse," the League of the Rights of Man was founded. Militating for a retrial, "Basch the Hun-garian Jew" was insulted in the local press, denounced by his dean, jeered by students; demonstrators stoned his house, but nothing cracked his resolve. "Victor had a sense of drama: He lived the Dreyfus Affair like a Shakespearean tragedy or a Wagnerian opera," says Basch.

After Dreyfus was rehabilitated, Victor and his wife, Ilona (Hélène in French), went to Paris; he taught aesthetics at the Sorbonne and joined the Socialist Party under Jean Jaurès, a friend since lycée days. In 1916, Basch spent months in the United States trying to get the Jewish community behind the Allied cause, arguing that the pogrous in Russia shouldn't blind Americans to rising anti-Semitism in Germany. After World War I, he was an advocate of reconciliation, but he came up against German nationalism in Potsdam, where he was shouted down

In the '30s, a vociferous anti-fascist on the side of Republican Spain and activist for Leon Blum's Popular Front, he got his skull bashed, "but he always believed, sometimes quite mistakenly, that justice would win out." Basch says. As a family man, she recalls "a tender father, but an

anxious and domineering patriarch."

The couple had lost Fanny, their first child; Lucien, their second, died during World War L At the start of World War II, the remaining children, Georges, Fran-coise's father, and Yvonne, were far from home. "When my mother sent me to live with my grandparents, he was old; he was also terribly depressed."

When the Nazis occupied Paris, Victor Basch was on the list of influential intellec-

tuals and Jews to be eliminated. In November 1940, 125 Jewish professors were banned from the Sorbonne. The couple resettled outside Lyon in the unoccupied zone. In early June, their Paris apartment was scaled by the Gestapo; Victor's papers and books were confiscated; his public life was over. The man of action sat with his thoughts; deprived of his books, he went to the local library, where he found Vol-taire, Dostoyevsky and Conrad.

On June 20, the cruelest disaster struck the family: Georges Basch, who was a doctor on the front, despondent at the defeat. committed suicide. Telling Fran-coise and her brother, André, that he had been killed in a bombing, Dr. Marianne Basch took the children to live with their grandparents while she continued her practice in the Vaucluse. She would visit at midnight with valises of food and wood, and leave at 6 A.M.

Life with the tragically affected elders was a drama for Françoise: "Looking back, I was really angry with everybody: I had lost my father and could never talk about it. I refused to cooperate, I was a disaster." A severe taskmaster, the best thing Victor had to say about his rebellious granddaughter who had little Latin and no household skills, was that she promised to be "a woman of action."

The children were no longer in the apartment on Jan. 10, 1944, when the militia commando came to arrest Victor and Ilona at dinner time: "An extreme right-wing thug decided he had to get Victor Basch; he alerted the Gestapo and the local Lyon militia, namely Touvier, and a joint operation was launched. They moved fast."

Outside Lyon, the couple were taken from the car and shot, their bodies left on the side of the road. On Victor's corpse, under a stone was a tract, "Terror for terror. The Jew always pays . . .*

At the time of the murder, Victor and Ilona were 81 years old and Françoise was 12: "I didn't feel much at first because of my difficult relationship with them. It sank in gradually. Doing research for the book, I saw Victor's ID card stamped JEW; I saw the bullet from my grand-mother's head. It all caught up with me."

After the murder, Marianne Basch and the children crossed into Switzerland. "My mother had to tell the Swiss police why we needed asylum: She explained that our grandparents had been murdered. My brother, who didn't know, howled."

Françoise Basch has published books on women's social struggle, from Victorian times to today. If you ask about parallels between her grandfather's career and her own, she stops to think: "I remember when I was appointed to the Sorbonne and had to lecture in the huge amphitheater. I was young and shy. It took forever to overcome my panic, but the day I could raise my voice and impose myself, I thought of Victor."

Joan Dupont is a Paris-based writer spe-cializing in the arts.

PEOPLE

Jackson Family Show

Comes Up Short on Cash Shadowed by Michael Jackson's troubles and by family squabbles, the "Jackson Family Honors" tele-vision show racked up extensive losses and earned a scant \$100,000 for charity. The show, broadcast in February, brought in about \$4 milcrew and producer are still owed \$2 million, and the hotel where it was shot, the MGM Grand in Las Vegas, is withholding some tide. gas, is withholding some ticket receipts because of unsettled bills. The Los Angeles Times reported that the shortfall for the show will be at least \$1.7 million. Jermaine Jackson acknowledged there had been losses, but said everyone would get paid.

Burt Reynolds was hospitalized in Los Angeles after becoming it on the set of his TV show, "Evening Shade." The actor's publicist said Reynolds, 58, complained of chest pains, dizziness and nausea. A hospital emergency room doctor said there was no sign of heart trouble.

Steven SpieBerg, the Academy Award-winning director, contin-ued his winning ways when his Fox TV cartoon "Animaniacs" won 2 Peabody Award for excellence in radio or television.

Marilyn Monroe's white haltertop dress that billowed up around her in "The Seven Year Itch" was not stolen after all. The dress was believed to have been taken last fall along with a cache of Monroe memorabilia from a warehouse locker rented by the family of the late acting coach Lee Strasberg Monroe's mentor, but the dress was found during an inventory. The New York police found most of the stolen memorabilia in another locker in the same warehouse.

The Wexford Festival Opera in southeast Ireland named Laigi Ferari as its new artistic director. Ferrari, who will retain his position a artistic director of the Rossini Opera Festival in Pesaro, Italy, takes over from Elaine Padmore, who is leaving after the fall season.

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WEATHER

Europe Today
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CFF CF CF
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Asla Forecast for Saturday through Monday, as provided by Accu-Weather. Africa

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Anderra Pas de la Casa Austria Ischgi Kitzbuhel Obergurgi Saalbach 20 170 Fair Open Wet 25:3 All 40 lifts open, good spring skiling 0 85 Fair Clad Spring 25:3 32:84 lifts open, good in slopes 20 100 Fair Open Ver 25:3 All 22 lifts open, good in slopes 0 45 poor Clad Spring 27:3 All lifts open, patchy conditions 15 320 Good Some Sish 25:/3 31:35 lifts open, good top slopes 90 290 Fair Open Var 26/3 63/86 litts open, good sking Fauir Fauir 26/3 All 41 lifts open, top slopes still old 4/3 20/63 lifts open, top slo 23/28 lifts open, n slopes of 28/3, 101/112 lifts open, good + 2200 La Plagn Tignes Val d'isèra Val Thorens Clad Var 28/3 17/38 litts open, Zugspitze good Clad Var 26/3 23/27 litts open, top runs good Clad Spring 21/3 13/17 lifts open, 70cm at 2000m Open Spring 17/3 All lifts open, some bare patches Clad Spring 6/2 20/40 lifts open, limited skiting Clad Spring 17/3 25/27 lifts open, upper slopes ok Feir Feir Feir

WEEKEND SKI REPORT Fair Some Spring 4/3 51/75 lifts open, stush in pm Fair Open Spring 3/3 13/21 lifts open, early am ok Open Spring 26:3 Resort fully open, good skiling Some Spring 26:3 All 22 titls open, good but patchy 85 90 Good Open Var 23/3 All 18 lifts open, great condition Spain Baquelra Beret 95 215 Fair Open Spring 26/3 AB 22 litts and 40/43 pistes open

> 70 80 Good Open Spring 28/3 All 16 lifts open, top good in att.
> 10 100 Feir Cled Var 26/3 35/40 lifts open, good + 2200m
> 30 185 Good Open Var 27/3 35/36 lifts open, good plate skilling Clad Var 26/3 25/33 lifts open, in mited sking Worn Spring 16/3 All 64 lifts open, in stopes good - 2200 Clad Var 26/3 34/39 lifts open, good + 2200 Clad Var 26/3 16/23 lifts open, inreted sking open, limited sking open, limit poor Fair SLMoritz 26/3 34/39 lifts open, good + 2200r 26/3 16/23 lifts open, limited sking U.S. Open Spring 25/3 All 8 lifts open Open Putor 28/3 Resort fully open Open Potor 25/3 28/30 lifts open Open Var 25/3 All 14 lifts open Open Var 27/3 All 19 lifts open Telluride 80 275 Good Open Spring 21/3 All litts and pistes open

Key: L.U:Depth in cm on lower and upper stopes, littm. Pistes.Mount Reports supplied by the Ski Club of Greet

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